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Award

## **Provision of SALUD Maintenance & Support for Patient Management System**

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

F15: Voluntary ex ante transparency notice

Notice identifier: 2023/S 000-001968

Procurement identifier (OCID): ocds-h6vhtk-031d90

Published 23 January 2023, 10:40am

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

4-5 Charnwood Court,, Heol Billingsley, Parc Nantgarw

Cardiff

CF15 7QZ

#### **Email**

[sophie.stacey@wales.nhs.uk](mailto:sophie.stacey@wales.nhs.uk)

#### **Telephone**

+44 1443848585

#### **Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://nwssp.nhs.wales/ourservices/procurement-services/>

Buyer's address

[https://www.sell2wales.gov.wales/search/Search\\_AuthProfile.aspx?ID=AA0221](https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA0221)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Provision of SALUD Maintenance & Support for Patient Management System

Reference number

CAV-STA (22-23) 92

#### **II.1.2) Main CPV code**

- 72261000 - Software support services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The SALUD management tool currently provided by Two Ten Health is already integrated into Cardiff & Vale University Health Board. The SALUD system provides an integrated electronic patient record for patients treated and providing an effective management tool.

This procurement is for the provision of maintenance and support for an existing software solution of which is fully compatible and integrated within our IT networks and server.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £212,623.32

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 72261000 - Software support services

#### **II.2.3) Place of performance**

NUTS codes

- UKL22 - Cardiff and Vale of Glamorgan

Main site or place of performance

University Hospital of Wales

#### **II.2.4) Description of the procurement**

The SALUD management tool currently provided by Two Ten Health is already integrated into Cardiff & Vale University Health Board. The SALUD system provides an integrated electronic patient record for patients treated and providing an effective management tool.

This procurement is for the provision of maintenance and support for an existing software solution of which is fully compatible and integrated within our IT networks and server.

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

In 2009, a dental management system was procured via the Official Journal of the European Union (OJEU) that would provide an electronic dental record for all patients

seen and treated at the Dental Directorate. The Tender was awarded to Two-Ten-Health and from this, Cardiff & Vale UHB have invested and embedded the SALUD system into University Dental Hospital (UDH). In addition, all staff have become familiar with the software.

The on-going use of the SALUD system provided by Two Ten Health provides an integrated electronic patient record for patients treated and providing an effective management tool. The data generated in maintaining an adequate clinical record will be used to enhance the management of UDH without the need for additional data collection. This system provides a complete electronic patient record and the need to manage and support trainees and students exists and does not need further development. Two Ten Health also have experience of interfacing with UHB systems including PMS. This software is currently in use in the number of dental hospitals of similar size and complexity to UDH in Europe, the United States, and the Far East.

At the time of investing in SALUD other systems were explored, however, neither were suitable for hospital-based services such as orthodontics and oral surgery and maxilla facial. In addition, there was limitations in areas relating to the management of students and trainees. Being the leading University Dental Hospital in Wales, this is an essential requirement for successful delivery of service.

Based on the information outlined in this notice, Cardiff & Vale UHB would like to award the contract to the incumbent supplier, Two Ten Health. As detailed, there is no other supplier able to offer or maintain our current integrated system. The SALUD system is fully integrated into CAV systems, staff, students and clinicians are fully trained and conversant on the use of this software. On this basis, the contract will be awarded for a period of three years.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

#### **IV.2) Administrative information**

##### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-005879](#)

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### **Section V. Award of contract/concession**

#### **Contract No**

CAV-STA (22-23) 92

A contract/lot is awarded: Yes

## **V.2) Award of contract/concession**

### **V.2.1) Date of conclusion of the contract**

2 January 2023

### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor/concessionaire**

Two-Ten Health

46 Merrion Square East , Dublin

Dublin

D02Y2X3

Email

[eoin.darling@titanium.solutions](mailto:eoin.darling@titanium.solutions)

Telephone

+44 353876210598

Country

Ireland

NUTS code

- IE061 - Dublin

The contractor/concessionaire is an SME

No

### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Total value of the contract/lot/concession: £212,623.32

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Please note additional information on this procurement:

1. The Contracting Authority reserves the right to award the contract in whole, in part or annual the tendering process and not award any

contract.

2. NHS Shared Services Partnership - Procurement Services is acting on behalf of Cardiff and Vale University Local Health Board.

NOTE: To register your interest in this notice and obtain any additional information please visit the Sell2Wales Web Site at

[https://www.sell2wales.gov.wales/Search/Search\\_Switch.aspx?ID=128353](https://www.sell2wales.gov.wales/Search/Search_Switch.aspx?ID=128353).

(WA Ref:128353)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom