

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/001860-2021>

Tender

Met Office Delivery Partnerships Framework

Met Office

Department for Business, Energy and Industrial Strategy

F02: Contract notice

Notice identifier: 2021/S 000-001860

Procurement identifier (OCID): ocids-h6vhtk-028e9a

Published 29 January 2021, 2:52pm

Section I: Contracting authority

I.1) Name and addresses

Met Office

Fitzroy Road

Exeter

EX1 3PB

Contact

Mr Aled Evans

Email

aled.evans@metoffice.gov.uk

Telephone

+44 3301351550

Country

United Kingdom

NUTS code

UK - UNITED KINGDOM

Internet address(es)

Main address

<http://www.metoffice.gov.uk>

Buyer's address

<http://www.metoffice.gov.uk>

I.1) Name and addresses

Department for Business, Energy and Industrial Strategy

1 Victoria Street

London

SW1H 0ET

Email

aled.evans@metoffice.gov.uk

Country

United Kingdom

NUTS code

UK - UNITED KINGDOM

Internet address(es)

Main address

<https://www.gov.uk/government/organisations/department-for-business-energy-and-industrial-strategy>

I.2) Information about joint procurement

The contract involves joint procurement

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/Advert/Index?advertId=a2c9cf5f-83cae11-8104-005056b64545>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://procontract.due-north.com/Advert/Index?advertId=a2c9cf5f-83cae11-8104-005056b64545>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Environment

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Met Office Delivery Partnerships Framework

Reference number

DN481606

II.1.2) Main CPV code

- 72000000 - IT services: consulting, software development, Internet and support

II.1.3) Type of contract

Services

II.1.4) Short description

This Framework will support the Met Office to award a number of potential future contracts which will include Delivery Partnership relationships of both a tactical (e.g. one-off developments) and strategic (longer term 2 / 3 project and programme requirements) nature. The estimated value of £30 million for this Framework is based on the potential demand and varying length of contracts which the Met Office may seek to award through it. The potential framework will help transform the Met Office by supporting the following Strategic Actions identified by the MO:

- Developing and nurturing capability partnerships
- Delivering a Common Met Office Data Platform
- Exploiting the future of data sciences
- Taking a common approach to customer data services

The Met Office is therefore establishing a framework with a number of companies who can help with that transformation, both by bringing new skills and knowledge and by bolstering the capacity and capability of existing Met Office teams to deliver required outcomes. This should also include being able to supply additional resource to augment teams if and where further gaps are identified, ensuring up-skilling is provided if required. This does not include

contingent labour which the Met Office have separate contractual arrangements in place for.

The Met Office's new strategy requires a significant step change in technology systems, resources and ways of working. This is encapsulated in a number of 'Strategic Actions'. Several of these actions will be realised via programmes of work with both customer benefit and technology at their heart. The amount of change ahead is large and many of these changes are interrelated and complex, and the Met Office cannot make these changes alone. By extending our capacity and capability, we can move faster and focus on the areas we add real value by leveraging the expertise of partners.

II.1.5) Estimated total value

Value excluding VAT: £30,000,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 2

II.2) Description

II.2.1) Title

Applications Development

Lot No

1

II.2.2) Additional CPV code(s)

- 72200000 - Software programming and consultancy services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM

II.2.4) Description of the procurement

“The ability to build and deliver customer and business facing applications from well elaborated requirements“

This lot is intended for suppliers who will largely be working with the Met Office, where we will be defining requirements and supervising delivery with the expectation of transferring the capability back to an internal team or other 3rd party support capability.

II.2.5) Award criteria

Quality criterion - Name: quality scenario lot 1 / Weighting: 60%

Quality criterion - Name: social value covid-19 recovery / Weighting: 3%

Quality criterion - Name: social value tackling economic inequality / Weighting: 3%

Quality criterion - Name: social value equal opportunity / Weighting: 4%

Quality criterion - Name: security- monitoring / Weighting: 3%

Quality criterion - Name: security- identity management, authentication and access control / Weighting: 4%

Quality criterion - Name: security- asset management / Weighting: 3%

Price - Weighting: 20%

II.2.6) Estimated value

Value excluding VAT: £7,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Maximum number: 30

Objective criteria for choosing the limited number of candidates:

Providers submissions need to have been evaluated as passing the pass/fail criteria and score sufficiently for each lot (i.e. to be one of the top 30 highest scoring providers), in order to be Invited to Tender.

If a bidder's or bidders evaluated scores are within 1% of the score of the bidder who are in the lowest successful position (e.g. the 30th highest scoring submission for Lot 1), then they will also be added to list of bidders to be Invited to Tender.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Applications Design, Development & Support

Lot No

2

II.2.2) Additional CPV code(s)

- 72200000 - Software programming and consultancy services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM

II.2.4) Description of the procurement

An overlapping category that distinguishes larger organisations that can deliver and support the end to end discovery and live phases of any capability from outline requirements.

This lot is intended for suppliers who may largely be working with Met Office, where we will expect that supplier to understand an outcome and perform the discovery, lifecycle and retirement activities required to deliver it. The critical differentiator for these suppliers is their ability to provide a hosting and support capability.

II.2.5) Award criteria

Quality criterion - Name: Quality scenario Lot 1 / Weighting: 20%

Quality criterion - Name: Quality scenario Lot 2 Question 1 / Weighting: 20%

Quality criterion - Name: Quality scenario Lot 2 Question 2 / Weighting: 20%

Quality criterion - Name: Social Value- Covid-19 recovery / Weighting: 3%

Quality criterion - Name: Social Value- tackling economic inequality / Weighting: 3%

Quality criterion - Name: Social Value- equal opportunity / Weighting: 4%

Quality criterion - Name: Security- identity management, authentication and access control / Weighting: 4%

Quality criterion - Name: Security- monitoring / Weighting: 3%

Quality criterion - Name: Security- asset management / Weighting: 3%

Price - Weighting: 20%

II.2.6) Estimated value

Value excluding VAT: £8,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Maximum number: 20

Objective criteria for choosing the limited number of candidates:

Providers submissions need to have been evaluated as passing the pass/fail criteria and score sufficiently for each lot (i.e. to be one of the top 20 highest scoring providers), in order to be Invited to Tender.

If a bidder's or bidders evaluated scores are within 1% of the score of the bidder who are in the lowest successful position (e.g. the 20th highest scoring submission for Lot 2), then they will also be added to list of bidders to be Invited to Tender.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Hardware Installation, lifecycling and support

Lot No

3

II.2.2) Additional CPV code(s)

- 72700000 - Computer network services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM

II.2.4) Description of the procurement

The ability to install and support physical infrastructure such as compute and network capability.

This lot is intended for suppliers who are expected to be able to provide the ability to installation, management, migration and integration of hardware solutions at scale, or in niche contexts.

II.2.5) Award criteria

Quality criterion - Name: Quality Scenario- Lot 3 / Weighting: 60%

Quality criterion - Name: Social Value- Covid-19 recovery / Weighting: 3%

Quality criterion - Name: Social Value- tackling economic inequality / Weighting: 3%

Quality criterion - Name: Social Value- equal opportunity / Weighting: 4%

Quality criterion - Name: Security- identity management, authentication and access control / Weighting: 4%

Quality criterion - Name: Security- monitoring / Weighting: 3%

Quality criterion - Name: Security- asset management / Weighting: 3%

Price - Weighting: 20%

II.2.6) Estimated value

Value excluding VAT: £1,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Maximum number: 20

Objective criteria for choosing the limited number of candidates:

Providers submissions need to have been evaluated as passing the pass/fail criteria and score sufficiently for each lot (i.e. to be one of the top 20 highest scoring providers), in order to be Invited to Tender.

If a bidder's or bidders evaluated scores are within 1% of the score of the bidder who are in the lowest successful position (e.g. the 20th highest scoring submission for Lot 3), then they will also be added to list of bidders to be Invited to Tender.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Advice and Expertise

Lot No

4

II.2.2) Additional CPV code(s)

- 72000000 - IT services: consulting, software development, Internet and support
- 73000000 - Research and development services and related consultancy services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM

II.2.4) Description of the procurement

Leadership and consultancy to provide advice to a programme in the form of ongoing expertise, business analysis or project management.

This lot is intended for areas where the Met Office is expected to be able to deliver the outcome, but expertise is needed at a high level to define the desired outcome or the roadmap. These suppliers will also be capable of providing supporting delivery resources, but not necessarily the delivery resources themselves.

II.2.5) Award criteria

Quality criterion - Name: Quality Scenario Lot 4 / Weighting: 60%

Quality criterion - Name: Social Value- covid-19 recovery / Weighting: 3%

Quality criterion - Name: Social Value- tackling economic inequality / Weighting: 3%

Quality criterion - Name: Social Value- equal opportunity / Weighting: 4%

Quality criterion - Name: Security- identity management, authentication and access control / Weighting: 4%

Quality criterion - Name: Security- monitoring / Weighting: 3%

Quality criterion - Name: Security- asset management / Weighting: 3%

Price - Weighting: 20%

II.2.6) Estimated value

Value excluding VAT: £4,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.9) Information about the limits on the number of candidates to be invited

Maximum number: 30

Objective criteria for choosing the limited number of candidates:

Providers submissions need to have been evaluated as passing the pass/fail criteria and score sufficiently for each lot (i.e. to be one of the top 30 highest scoring providers), in order to be Invited to Tender.

If a bidder's or bidders evaluated scores are within 1% of the score of the bidder who are in the lowest successful position (e.g. the 30th highest scoring submission for Lot 4), then they will also be added to list of bidders to be Invited to Tender.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Enterprise Partners

Lot No

5

II.2.2) Additional CPV code(s)

- 72000000 - IT services: consulting, software development, Internet and support

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM

II.2.4) Description of the procurement

Suppliers with capability across all other Lots who have experience in delivering large change programmes and projects.

Large scale suppliers with reach back and out to all delivery, management and support capabilities

Lot 5 is specifically designed to capture the large system integrators and IT service suppliers should a “one stop shop” solution be required, or a significantly large and costly programme of work be best delivered by one party. Therefore Lot 5 providers will be required to demonstrate that they have existing skills, capabilities and pricing across Lots 2, 3 and 4 (as well as those required for Lot 5).

II.2.5) Award criteria

Quality criterion - Name: Quality Scenario Lot 1 / Weighting: 10%

Quality criterion - Name: Quality Scenario Lot 2 Question 1 / Weighting: 10%

Quality criterion - Name: Quality Scenario Lot 2 Question 2 / Weighting: 10%

Quality criterion - Name: Quality Scenario Lot 3 / Weighting: 10%

Quality criterion - Name: Quality Scenario Lot 4 / Weighting: 10%

Quality criterion - Name: Quality Scenario Lot 5 / Weighting: 10%

Quality criterion - Name: Social Value- covid 19 recovery / Weighting: 3%

Quality criterion - Name: Social Value- tackling economic inequality / Weighting: 3%

Quality criterion - Name: Social Value- equal opportunity / Weighting: 4%

Quality criterion - Name: Security- identity management, authentication and access control / Weighting: 4%

Quality criterion - Name: Security- monitoring / Weighting: 3%

Quality criterion - Name: Security- asset management / Weighting: 3%

Price - Weighting: 20%

II.2.6) Estimated value

Value excluding VAT: £10,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

List and brief description of selection criteria

Your financial risk will be evaluated PASS/FAIL.

What we will do to assess your financial risk

Stage 1

We will use a credit reference agency (Dun & Bradstreet) to obtain a financial risk indicator score (D&B Failure Score) for you and any members of your consortium or any nominated guarantor(s).

If the financial risk indicator score is at levels 1(Minimal Risk), 2 (Lower than average risk) or 3 (Greater than average risk) , or there is an equivalent international score, you will receive a Pass for this question.

Stage 2

If the financial risk indicators score is at Level 4 (High risk) or no financial risk score is available then we will ask for copies of your financial statements, audited if applicable, for the two most recent years.

If there are no financial statements available, we will ask for other information including:

- a statement of turnover, profit and loss account/income statement, balance sheet/statement of financial position and statement of cash flow for the most recent period of trading

- forecast financial statements and cash for the current year and a bank letter outlining the current cash and credit position and/or

- an alternative means of demonstrating financial status

If the information we ask for is not provided you will Fail this question and your bid may be rejected.

Stage 3

We will then use the information provided at stage 2 above to assess the level of financial risk using our financial risk assessment template, File 3 - Framework Financial Analysis. If the level of financial risk is unacceptable, you will Fail this question.

If the level of risk is acceptable with mitigating actions, and you have not already nominated a guarantor, we will ask you to name a guarantor who will provide a Letter of Intent to sign a deed of guarantee for call off contracts awarded through this agreement if requested by the buyer. Our published guidance to buyers on the use of the agreement will indicate the need for a guarantee.

The Letter of Intent to Guarantee is required to be on the letterhead of the guarantor and to be in the form set out in Appendix D to Commercial Terms Summary, Annex 2. A copy of the required wording for the Letter of Intent to Guarantee is also provided within the 'information and declaration' workbook File 4. In addition to the Letter of Intent to Guarantee, a Certified

copy of the extract of the board minutes and/or resolution of the Guarantor approving the intention to enter into a Letter of Intent to Guarantee is required to be provided.

If you have nominated a guarantor and your nominated guarantor's level of financial risk is unacceptable, you will Fail this question and your bid may be excluded.

Stage 4

If you name a guarantor, stages 1, 2 and 3 above will be repeated on the guarantor. If you cannot provide a guarantor whose level of financial risk is acceptable, or you cannot provide a guarantor, you will Fail this question and your bid may be excluded.

If any member of a group or a consortium has a level of financial risk which is unacceptable, and you cannot provide a guarantor whose level of financial risk is acceptable, then you will Fail this question and the consortium bid may be excluded.

Minimum level(s) of standards possibly required

You must have, or agree to get before the framework contract start date, the following levels of insurance cover:

Employer's (Compulsory) Liability Insurance* = £5,000,000

Public Liability Insurance = £5,000,000

Professional Indemnity Insurance = £5,000,000

Product Liability Insurance = £5,000,000

*It is a legal requirement that all companies hold Employer's (Compulsory) Liability Insurance of £5 million as a minimum. Please note this requirement is not applicable to sole traders.

You will be required to provide evidence of the above certificates prior to the framework commencement date.

III.1.3) Technical and professional ability

List and brief description of selection criteria

The selection criteria as stated in the selection stage documentation.

Minimum level(s) of standards possibly required

Grounds for Mandatory Exclusion

Grounds for Discretionary Exclusion

Modern Slavery Act

Cyber Essentials Plus and Security questions

Skills and Apprentices

Evidence of Contract Examples

Prompt Payment of Subcontractors

Acceptance of HM Government Supplier Code of Conduct

Equality, Diversity & Inclusion

Lot 1 Section 1 Skills

Lot 1 Section 2 Organisational Capabilities

Lot 2 Section 1 Skills

Lot 2 Section 2 Organisational Capabilities

Lot 3 Section 1 Skills

Lot 3 Section 2 Organisational Capabilities

Lot 4 Section 1 Skills

Lot 4 Section 2 Organisational Capabilities

Lot 5 Section 1 Skills

Lot 5 Section 2 Organisational Capabilities

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

Envisaged maximum number of participants to the framework agreement: 55

In the case of framework agreements, provide justification for any duration exceeding 4 years:

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2020/S 141-348184](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

1 March 2021

Local time

12:00pm

IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected candidates

31 March 2021

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 3 (from the date stated for receipt of tender)

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.4) Procedures for review

VI.4.1) Review body

Met Office

Exeter

Country

United Kingdom