

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/001805-2025>

Tender

Supply of Tree Nursery & Glasshouse Growing Sundry Items

Forestry and Land Scotland

F02: Contract notice

Notice identifier: 2025/S 000-001805

Procurement identifier (OCID): ocds-h6vhtk-04b237

Published 20 January 2025, 8:49am

Section I: Contracting authority

I.1) Name and addresses

Forestry and Land Scotland

Great Glen House, Leachkin Road

Inverness

IV3 8NW

Email

procurement@forestryandland.gov.scot

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<https://forestryandland.gov.scot>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA30371

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.publictendersscotland.publiccontractsscotland.gov.uk/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Environment

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Supply of Tree Nursery & Glasshouse Growing Sundry Items

Reference number

FLS-150-F

II.1.2) Main CPV code

- 03100000 - Agricultural and horticultural products

II.1.3) Type of contract

Supplies

II.1.4) Short description

Forestry and Land Scotland (FLS) intend to appoint a Framework Agreement for the Supply of Tree Nursery & Glasshouse Sundry Items following the redevelopment project at our Newton Nursery, Elgin.

Newton Nursery was established by the Forestry Commission in 1931, and it has not seen significant investment since the early 1980s, when the facilities were developed to service a growing programme of three (3) to four (4) million trees per year.

The annual requirement has doubled since then, and will need to double again in the coming years. The redevelopment project is seeking to utilise innovative technology alongside developing the physical estate to meet these needs, now and into the future.

Part of the redevelopment is the construction of a new state-of-the-art 12,000m² Glasshouse, which will be around the size of two (2) football pitches and capable of growing up to nineteen (19) million trees per year. This modern addition will revolutionise our approach by providing a controlled environment to nurture our seedlings. By shielding them from invasive weeds and curious critters, FLS anticipate a significant boost in our germination success rate, aiming to achieve an impressive 80% germination rate for our seeds. Construction is anticipated to be completed by December 2024.

Once the redevelopment is complete, Newton could have up to twenty-five (25) million trees growing on site in any one year, a significant increase from the seven (7) million trees FLS are currently able to produce.

This tender exercise is for the sundry items that will be required for both the tree nursery and the new glasshouse.

II.1.5) Estimated total value

Value excluding VAT: £2,300,000

II.1.6) Information about lots

This contract is divided into lots: Yes

Tenders may be submitted for all lots

II.2) Description

II.2.1) Title

Growing Medium

Lot No

2

II.2.2) Additional CPV code(s)

- 03121000 - Horticultural products
- 03120000 - Horticultural and nursery products
- 03440000 - Forestry products

II.2.3) Place of performance

NUTS codes

- UKM62 - Inverness & Nairn and Moray, Badenoch & Strathspey

Main site or place of performance

Newton Nursery, Elgin, IV30 8XR.

II.2.4) Description of the procurement

Forestry and Land Scotland (FLS) intends to appoint a Framework Agreement for the Supply of Tree Nursery & Glasshouse Sundry Items following the redevelopment project at our Newton Nursery, Elgin.

Newton Nursery was established by the Forestry Commission in 1931, and it has not seen significant investment since the early 1980s, when the facilities were developed to service a growing programme of three (3) to four (4) million trees per year.

The annual requirement has doubled since then, and will need to double again in the coming years. The redevelopment project is seeking to utilise innovative technology alongside developing the physical estate to meet these needs, now and into the future.

Part of the redevelopment is the construction of a new state-of-the-art 12,000m² Glasshouse, which will be around the size of two (2) football pitches and capable of growing up to nineteen (19) million trees per year. This modern addition will revolutionise our approach by providing a controlled environment to nurture our seedlings. By shielding them from invasive weeds and curious critters, FLS anticipate a significant boost in our germination success rate, aiming to achieve an impressive 80% germination rate for our seeds. Construction is anticipated to be completed by December 2024.

Once the redevelopment is complete, Newton could have up to twenty-five (25) million trees growing on site in any one year, a significant increase from the seven (7) million trees FLS are currently able to produce.

This tender exercise is for the sundry items that will be required for both the tree nursery and the new glasshouse.

II.2.5) Award criteria

Quality criterion - Name: Product Quality / Weighting: 50%

Quality criterion - Name: Ordering And Delivery Process / Weighting: 30%

Quality criterion - Name: Enhancement Of The Service / Weighting: 10%

Quality criterion - Name: Fair Work First / Weighting: 5%

Quality criterion - Name: Sustainability And Climate Change / Weighting: 5%

Quality criterion - Name: Prompt Payment In The Supply Chain / Weighting: Pass/Fail

Quality criterion - Name: Real Living Wage / Weighting: Not Scored

Quality criterion - Name: Accredited Living Wage Employer / Weighting: Not Scored

Quality criterion - Name: Scottish Business Pledge / Weighting: Not Scored

Quality criterion - Name: Construction Industry Scheme (CIS) / Weighting: Not Scored

Price - Weighting: 70%

II.2.6) Estimated value

Value excluding VAT: £680,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Jan 2029

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

II.2) Description

II.2.1) Title

Organic Matter

Lot No

3

II.2.2) Additional CPV code(s)

- 03121000 - Horticultural products
- 03120000 - Horticultural and nursery products
- 03440000 - Forestry products

II.2.3) Place of performance

NUTS codes

- UKM62 - Inverness & Nairn and Moray, Badenoch & Strathspey

Main site or place of performance

Newton Nursery, Elgin, IV30 8XR.

II.2.4) Description of the procurement

Forestry and Land Scotland (FLS) intends to appoint a Framework Agreement for the Supply of Tree Nursery & Glasshouse Sundry Items following the redevelopment project at our Newton Nursery, Elgin.

Newton Nursery was established by the Forestry Commission in 1931, and it has not seen significant investment since the early 1980s, when the facilities were developed to service a growing programme of three (3) to four (4) million trees per year.

The annual requirement has doubled since then, and will need to double again in the coming years. The redevelopment project is seeking to utilise innovative technology alongside developing the physical estate to meet these needs, now and into the future.

Part of the redevelopment is the construction of a new state-of-the-art 12,000m² Glasshouse, which will be around the size of two (2) football pitches and capable of growing up to nineteen (19) million trees per year. This modern addition will revolutionise our approach by providing a controlled environment to nurture our seedlings. By shielding them from invasive weeds and curious critters, FLS anticipate a significant boost in our germination success rate, aiming to achieve an impressive 80% germination rate for our seeds. Construction is anticipated to be completed by December 2024.

Once the redevelopment is complete, Newton could have up to twenty-five (25) million trees growing on site in any one year, a significant increase from the seven (7) million trees FLS are currently able to produce.

This tender exercise is for the sundry items that will be required for both the tree nursery and the new glasshouse.

II.2.5) Award criteria

Quality criterion - Name: Product Quality / Weighting: 50%

Quality criterion - Name: Ordering And Delivery Process / Weighting: 30%

Quality criterion - Name: Enhancement Of The Service / Weighting: 10%

Quality criterion - Name: Fair Work First / Weighting: 5%

Quality criterion - Name: Sustainability And Climate Change / Weighting: 5%

Quality criterion - Name: Prompt Payment In The Supply Chain / Weighting: Pass/Fail

Quality criterion - Name: Real Living Wage / Weighting: Not Scored

Quality criterion - Name: Accredited Living Wage Employer / Weighting: Not Scored

Quality criterion - Name: Scottish Business Pledge / Weighting: Not Scored

Quality criterion - Name: Construction Industry Scheme (CIS) / Weighting: Not Scored

Price - Weighting: 70%

II.2.6) Estimated value

Value excluding VAT: £80,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Jan 2029

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

II.2) Description

II.2.1) Title

Galvanised Lifting & Storage Crates

Lot No

4

II.2.2) Additional CPV code(s)

- 03121000 - Horticultural products
- 44000000 - Construction structures and materials; auxiliary products to construction (except electric apparatus)
- 44619300 - Crates

- 44619000 - Other containers
- 44610000 - Tanks, reservoirs, containers and pressure vessels
- 03120000 - Horticultural and nursery products
- 03440000 - Forestry products

II.2.3) Place of performance

NUTS codes

- UKM62 - Inverness & Nairn and Moray, Badenoch & Strathspey

Main site or place of performance

Newton Nursery, Elgin, IV30 8XR.

II.2.4) Description of the procurement

Forestry and Land Scotland (FLS) intends to appoint a Framework Agreement for the Supply of Tree Nursery & Glasshouse Sundry Items following the redevelopment project at our Newton Nursery, Elgin.

Newton Nursery was established by the Forestry Commission in 1931, and it has not seen significant investment since the early 1980s, when the facilities were developed to service a growing programme of three (3) to four (4) million trees per year.

The annual requirement has doubled since then, and will need to double again in the coming years. The redevelopment project is seeking to utilise innovative technology alongside developing the physical estate to meet these needs, now and into the future.

Part of the redevelopment is the construction of a new state-of-the-art 12,000m² Glasshouse, which will be around the size of two (2) football pitches and capable of growing up to nineteen (19) million trees per year. This modern addition will revolutionise our approach by providing a controlled environment to nurture our seedlings. By shielding them from invasive weeds and curious critters, FLS anticipate a significant boost in our germination success rate, aiming to achieve an impressive 80% germination rate for our seeds. Construction is anticipated to be completed by December 2024.

Once the redevelopment is complete, Newton could have up to twenty-five (25) million trees growing on site in any one year, a significant increase from the seven (7) million trees FLS are currently able to produce.

This tender exercise is for the sundry items that will be required for both the tree nursery and the new glasshouse.

II.2.5) Award criteria

Quality criterion - Name: Product Quality / Weighting: 50%

Quality criterion - Name: Ordering And Delivery Process / Weighting: 30%

Quality criterion - Name: Enhancement Of The Service / Weighting: 10%

Quality criterion - Name: Fair Work First / Weighting: 5%

Quality criterion - Name: Sustainability And Climate Change / Weighting: 5%

Quality criterion - Name: Prompt Payment In The Supply Chain / Weighting: Pass/Fail

Quality criterion - Name: Real Living Wage / Weighting: Not Scored

Quality criterion - Name: Accredited Living Wage Employer / Weighting: Not Scored

Quality criterion - Name: Scottish Business Pledge / Weighting: Not Scored

Quality criterion - Name: Construction Industry Scheme (CIS) / Weighting: Not Scored

Price - Weighting: 70%

II.2.6) Estimated value

Value excluding VAT: £540,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Jan 2029

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

II.2) Description

II.2.1) Title

Nursery Sundries – Ties/Labels/Cell Trays/Tools

Lot No

5

II.2.2) Additional CPV code(s)

- 03121000 - Horticultural products
- 03120000 - Horticultural and nursery products
- 03440000 - Forestry products

II.2.3) Place of performance

NUTS codes

- UKM62 - Inverness & Nairn and Moray, Badenoch & Strathspey

Main site or place of performance

Newton Nursery, Elgin, IV30 8XR.

II.2.4) Description of the procurement

Forestry and Land Scotland (FLS) intends to appoint a Framework Agreement for the Supply of Tree Nursery & Glasshouse Sundry Items following the redevelopment project at our Newton Nursery, Elgin.

Newton Nursery was established by the Forestry Commission in 1931, and it has not seen significant investment since the early 1980s, when the facilities were developed to service a growing programme of three (3) to four (4) million trees per year.

The annual requirement has doubled since then, and will need to double again in the coming years. The redevelopment project is seeking to utilise innovative technology alongside developing the physical estate to meet these needs, now and into the future.

Part of the redevelopment is the construction of a new state-of-the-art 12,000m² Glasshouse, which will be around the size of two (2) football pitches and capable of growing up to nineteen (19) million trees per year. This modern addition will revolutionise our approach by providing a controlled environment to nurture our seedlings. By shielding them from invasive weeds and curious critters, FLS anticipate a significant boost in our germination success rate, aiming to achieve an impressive 80% germination rate for our seeds. Construction is anticipated to be completed by December 2024.

Once the redevelopment is complete, Newton could have up to twenty-five (25) million trees growing on site in any one year, a significant increase from the seven (7) million trees FLS are currently able to produce.

This tender exercise is for the sundry items that will be required for both the tree nursery and the new glasshouse.

II.2.5) Award criteria

Quality criterion - Name: Product Quality / Weighting: 50%

Quality criterion - Name: Ordering And Delivery Process / Weighting: 30%

Quality criterion - Name: Enhancement Of The Service / Weighting: 10%

Quality criterion - Name: Fair Work First / Weighting: 5%

Quality criterion - Name: Sustainability And Climate Change / Weighting: 5%

Quality criterion - Name: Prompt Payment In The Supply Chain / Weighting: Pass/Fail

Quality criterion - Name: Real Living Wage / Weighting: Not Scored

Quality criterion - Name: Accredited Living Wage Employer / Weighting: Not Scored

Quality criterion - Name: Scottish Business Pledge / Weighting: Not Scored

Price - Weighting: 70%

II.2.6) Estimated value

Value excluding VAT: £100,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Jan 2029

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

II.2) Description

II.2.1) Title

Tree Transportation

Lot No

1

II.2.2) Additional CPV code(s)

- 03121000 - Horticultural products
- 03120000 - Horticultural and nursery products
- 03440000 - Forestry products

II.2.3) Place of performance

NUTS codes

- UKM62 - Inverness & Nairn and Moray, Badenoch & Strathspey

Main site or place of performance

Newton Nursery, Elgin, IV30 8XR.

II.2.4) Description of the procurement

Forestry and Land Scotland (FLS) intends to appoint a Framework Agreement for the Supply of Tree Nursery & Glasshouse Sundry Items following the redevelopment project at our Newton Nursery, Elgin.

Newton Nursery was established by the Forestry Commission in 1931, and it has not seen significant investment since the early 1980s, when the facilities were developed to service a growing programme of three (3) to four (4) million trees per year.

The annual requirement has doubled since then, and will need to double again in the coming years. The redevelopment project is seeking to utilise innovative technology alongside developing the physical estate to meet these needs, now and into the future.

Part of the redevelopment is the construction of a new state-of-the-art 12,000m² Glasshouse, which will be around the size of two (2) football pitches and capable of growing up to nineteen (19) million trees per year. This modern addition will revolutionise our approach by providing a controlled environment to nurture our seedlings. By shielding them from invasive weeds and curious critters, FLS anticipate a significant boost in our germination success rate, aiming to achieve an impressive 80% germination rate for our seeds. Construction is anticipated to be completed by December 2024.

Once the redevelopment is complete, Newton could have up to twenty-five (25) million trees growing on site in any one year, a significant increase from the seven (7) million trees FLS are currently able to produce.

This tender exercise is for the sundry items that will be required for both the tree nursery and the new glasshouse.

II.2.5) Award criteria

Quality criterion - Name: Product Quality / Weighting: 50%

Quality criterion - Name: Ordering & Delivery Process / Weighting: 30%

Quality criterion - Name: Enhancement of the Service / Weighting: 10%

Quality criterion - Name: Fair Work First / Weighting: 5%

Quality criterion - Name: Sustainability & Climate Change / Weighting: 5%

Quality criterion - Name: Prompt Payment in the Supply Chain / Weighting: Pass/Fail

Quality criterion - Name: Real Living Wage / Weighting: Not Scored

Quality criterion - Name: Accredited Living Wage Employer / Weighting: Not Scored

Quality criterion - Name: Scottish Business Pledge / Weighting: Not Scored

Quality criterion - Name: Construction Industry Scheme (CIS) / Weighting: Not Scored

Price - Weighting: 70%

II.2.6) Estimated value

Value excluding VAT: £900,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

Yes

Description of renewals

Jan 2029

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

List and brief description of selection criteria

Please see attached SPD statements at Annex B of the FLS-150-F ITT document, which is one of the document attachments making up the tender pack within PCS-Tender.

III.2) Conditions related to the contract

III.2.2) Contract performance conditions

Key Performance Indicators (KPIs) are detailed in Schedule 1, Part B of the FLS-150-F T&Cs document, which is one of the document attachments making up the tender pack within PCS-Tender.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-035009](#)

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

24 February 2025

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 4 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

24 February 2025

Local time

1:00pm

Place

This will be done at a private residence with no public access

Information about authorised persons and opening procedure

Opening of tenders is through PCS-Tender by a FLS Procurement Specialist and a full audit trail is maintained.

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: Autumn 2028

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

Please refer to clause 5.6.10 of the FLS-150-F ITT document for the Question Scoring Methodology for Technical Criteria, which is one of the document attachments making up the tender pack within PCS-Tender.

Please refer to clause 6.3 of the FLS-150-F T&Cs document for a full list of operational reasons for modification, which is one of the document attachments making up the tender pack within PCS-Tender.

The Scottish Government Supplier Journey: www.supplierjourney.scot

The Buyer Help and Guidance on PCS-T here:
<https://www.publictendersscotland.publiccontractsscotland.gov.uk/web/buyerhelp.html>

The Supplier Development Programme is available to assist suppliers with public procurement including training events: <https://www.sdpScotland.co.uk/>

The buyer is using PCS-Tender to conduct this ITT exercise. The Project code is 28103. For more information see:
<http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2343>

(SC Ref:787773)

VI.4) Procedures for review

VI.4.1) Review body

The Inverness Justice Centre

Longman Road

Inverness

IV1 1AH

Email

inverness@scotcourts.gov.sct

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

An economic operator that suffers, or is at risk of suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015 or the Procurement Reform (Scotland) Act 2014 , may bring proceedings in the Sheriff Court or the Court of Session.

VI.4.4) Service from which information about the review procedure may be obtained

Court of Session

Parliament House, Parliament Square

Edinburgh

EH1 1RG

Email

supreme.courts@scotcourts.gov.uk

Country

United Kingdom