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Contract

## **Southwark Pioneers Fund: Start-Up and Growth Programmes**

London Borough of Southwark

F03: Contract award notice

Notice identifier: 2023/S 000-001775

Procurement identifier (OCID): ocids-h6vhtk-03239f

Published 20 January 2023, 9:10am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

London Borough of Southwark

Southwark Council, 160 Tooley Street

London

SE1 2QH

#### **Contact**

Ms Libby Dunstan

#### **Email**

[libby.dunstan@southwark.gov.uk](mailto:libby.dunstan@southwark.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UKI44 - Lewisham and Southwark

**Internet address(es)**

Main address

<http://www.southwark.gov.uk>

Buyer's address

<http://www.southwark.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Southwark Pioneers Fund: Start-Up and Growth Programmes

Reference number

DN600706

#### **II.1.2) Main CPV code**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Southwark Council has established the Southwark Pioneers Fund (SPF) to invest in Southwark's entrepreneurs and micro-businesses. This is to help residents who aspire to start their own enterprise and support those who wish to grow their existing Southwark-based enterprises. A key focus of the fund is to support people from those groups who are typically under-represented in business.

The Fund is primarily an enterprise support programme which includes grants. This award relates to 2 parts of the programme

- i. Start-up Programme - Enterprises support for start-ups and aspiring entrepreneurs
- ii. Growth Programme - Enterprise support for later-stage enterprises focused on growth

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £850,000

### **II.2) Description**

### **II.2.1) Title**

Start-up enterprise support contract

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The council is seeking a Provider to deliver the Start-Up Programme. The Start-up Programme aims to provide support to residents who are interested in exploring self-employment but may not yet have a business idea, right the way through to early-stage enterprises who are at an early stage of trading and want to sustain and develop their enterprise.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Price - Weighting: 30

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Growth enterprise support contract

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The primary aim of the Growth Programme is to support entrepreneurs who have been trading for some time and wish to grow, to develop their enterprise and achieve their growth ambitions. Depending on the stage and aspirations of the enterprise, this could mean supporting them to generate finance, scale up their products or services or create employment opportunities.

### **II.2.5) Award criteria**

Quality criterion - Name: quality / Weighting: 70

Price - Weighting: 30

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-007429](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Start-up enterprise support contract

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 August 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Trampoline NH CC

London

N1 9AB

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £300,000

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**Section V. Award of contract**

**Lot No**

2

**Title**

Growth enterprise support contract

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

8 September 2022

**V.2.2) Information about tenders**

Number of tenders received: 14

Number of tenders received from SMEs: 11

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 14

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Hatch Enterprise

London

SE17 2DJ

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £550,000



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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court

London

WC2A 2LL

Country

United Kingdom