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Contract

## **Business Gateway Workshops and Expert Help Services**

Renfrewshire Council

F03: Contract award notice

Notice identifier: 2024/S 000-001714

Procurement identifier (OCID): ocds-h6vhtk-042e24

Published 18 January 2024, 11:25am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Renfrewshire Council

Renfrewshire House, Cotton Street

Paisley

PA1 1JB

#### **Email**

[louise.bishop@renfrewshire.gov.uk](mailto:louise.bishop@renfrewshire.gov.uk)

#### **Telephone**

+44 3003000300

#### **Country**

United Kingdom

#### **NUTS code**

UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

**Internet address(es)**

Main address

<http://www.renfrewshire.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00400](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00400)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Business Gateway Workshops and Expert Help Services

Reference number

RC-CPU-23-102

#### **II.1.2) Main CPV code**

- 80510000 - Specialist training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Renfrewshire Council seek to engage a single provider, with the competence and capability to deliver a package of services to support the delivery of start-up and growth Business Gateway Services in Renfrewshire. These services may include Start Up, Business Base, Specialist Workshops, Surgeries and Expert Help Consultations for growing businesses in areas such as Marketing, Finance, Innovation, Energy Efficiencies & Net Zero, Intellectual Property, Business Strategy, Procurement, Business Planning, Digital, Tourism, Exporting, Skills and Human Resource Management. The specification is detailed in Section 4 of the ITT document located in PCS Tender portal.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £196,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services

- 80500000 - Training services
- 80510000 - Specialist training services
- 80522000 - Training seminars
- 80530000 - Vocational training services
- 80511000 - Staff training services

### **II.2.3) Place of performance**

NUTS codes

- UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

Main site or place of performance

Renfrewshire area

### **II.2.4) Description of the procurement**

4.1 The Council is seeking to contract with a single, suitably qualified and experienced service provider, who will organise and deliver, through core or subcontracted staff, the following range of services which are client demand led:

Business Gateway Start Up Workshops

Business Gateway Business Base Workshops

Business Gateway Local Specialist Workshops

Specialist Expert Help Advisory Consultations

Specialist Expert Help Surgeries

Full specification can be found in the ITT document attached within PCS tender portal.

### **II.2.5) Award criteria**

Quality criterion - Name: Innovation / Weighting: 10

Quality criterion - Name: Project manager and resource / Weighting: 10

Quality criterion - Name: Recruitment / Weighting: 5

Quality criterion - Name: Cyber Security / Weighting: 5

Quality criterion - Name: Community benefits / Weighting: 5

Quality criterion - Name: Fair working practices / Weighting: 5

Quality criterion - Name: Overall Approach / Weighting: 18

Quality criterion - Name: Sustainability / Weighting: 2

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

Additional workshops and expert help might be required

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

The Council has secured EU Structural Funds (European Regional Development Fund (ERDF)) for our Business Growth Programme.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 164-518227](#)

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## **Section V. Award of contract**

### **Contract No**

RC-CPU-23-102

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

19 December 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Inspirent Ltd

Atrium Business Centre, North Caldeen Road

Coatbridge

ML5 4EF

Country

United Kingdom

NUTS code

- UKM84 - North Lanarkshire

Internet address

[www.inspirent.co.uk](http://www.inspirent.co.uk)

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £196,000

Total value of the contract/lot: £196,000

#### **V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Value excluding VAT: £58,800

Proportion: 31 %

Short description of the part of the contract to be subcontracted

There will be numerous organisations that will be required to deliver some of the workshops.

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## **Section VI. Complementary information**

### **VI.3) Additional information**

1. Please see the ITT in PCS-Tender project relevant to this procurement.
2. The specification for this tender can be located in ITT Document located within the technical envelope of Public Contract Scotland -tender
3. Any contract awarded as a result of this tender exercise will be subject to Scots Law and the exclusive jurisdiction of the Scottish Courts.



4. Economic Operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

(SC Ref:755625)

#### **VI.4) Procedures for review**

##### **VI.4.1) Review body**

Court of Session

Parliament Square

Edinburgh

EH1 1RQ

Country

United Kingdom

##### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

An economic operator that suffers, or risks suffering, loss or damage attributable to

a breach of duty under the Public Contracts (Scotland) Regulations 2015 (SSI 2105/446) (as amended) may bring proceedings in the Sheriff Court or Court of Session.

##### **VI.4.4) Service from which information about the review procedure may be obtained**

Court of Session

Parliament Square

Edinburgh

EH1 1RQ

Country

United Kingdom

