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Tender

## **Mental Health Outreach and Social Inclusion Contract**

NEWCASTLE CITY COUNCIL

F02: Contract notice

Notice identifier: 2025/S 000-001692

Procurement identifier (OCID): ocds-h6vhtk-04d431

Published 17 January 2025, 12:49pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NEWCASTLE CITY COUNCIL

Civic Centre

NEWCASTLE-UPON-TYNE

NE18QH

#### **Contact**

Marta Rzepecki

#### **Email**

[Marta.Rzepecki@newcastle.gov.uk](mailto:Marta.Rzepecki@newcastle.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UKC22 - Tyneside

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

[www.newcastle.gov.uk](http://www.newcastle.gov.uk)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.open-uk.org/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://www.open-uk.org/>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Housing and community amenities

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Mental Health Outreach and Social Inclusion Contract

Reference number

008710 - C013266

### **II.1.2) Main CPV code**

- 85300000 - Social work and related services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

This contract is for Outreach Support and Social Inclusion for People with Mental Health needs, providing a range of options to support people to gain and retain the skills necessary to live as independently as possible and promote social inclusion.

It incorporates services delivered under the following Lots:

Lot 1 - Life skills

Lot 2 - Crisis support

Lot 3 - Rehabilitation and Recovery

Opportunity to tender begins 22nd January 2025 on Open [www.open-uk.org](http://www.open-uk.org)

### **II.1.5) Estimated total value**

Value excluding VAT: £1,435,862

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Life Skills

Lot No

### **II.2.2) Additional CPV code(s)**

- 85300000 - Social work and related services

### **II.2.3) Place of performance**

NUTS codes

- UKC22 - Tyneside

### **II.2.4) Description of the procurement**

The Successful Provider will be expected to deliver the following support within this Lot, although the list is not exhaustive, and the Provider will be expected to support each Person in line with their individual needs and preferences:. The level and intensity of the support will depend on individual needs of each person, and may include other forms of support, not listed below, to ensure each person's needs are met in a person-centered and flexible way:

? Independent Living Skills - enable the Person to improve their skills to manage their day-to-day activities such as making telephone calls, dealing with correspondence, attending appointments and form-filling, keeping their home clean and dealing with laundry, managing shopping; encourage, motivate and support the Person to prepare and cook healthy meals safely; offer information, advice, and guidance on maintaining a personal hygiene routine.

? Managing mental and physical health and self-care - understand the individual nature of each Person's experience of mental health and support the person to co-create a wellness recovery action plan (WRAP) or similar document, to outline their lived experiences as well as 'early warning signs' of relapse and how they would like professionals to respond to a mental health crisis.

? Motivate the person to engage in activities and strategies to promote mental wellbeing - wide range of recommendations including increasing and decreasing social stimulation, mindfulness, distraction and grounding techniques, promoting sleep hygiene, promoting self-care routines, promoting medication concordance.

? Budgeting, managing finances, tenancy and benefits - support the Person to take increasing responsibility for their budgeting, to ensure they live within their budget and advising them on how to manage their finances on a day-to-day basis, support them to manage their tenancy by abiding by the tenancy conditions and paying the rent, assist and enable the Person to claim and receive eligible benefits and deal with relevant agencies.

? Social skills and social contacts - encourage and support the Person to develop social

skills including but not limited to positive communication, social perceptiveness, conflict management, and anger management, encourage and help to motivate the Person to develop social contacts to reduce social isolation

? Social inclusion and social navigation - support to access local community and make use of the community-based assets, expanding the Person's connectivity and building natural support networks and peer support.

? Positive relationships - promote the importance of positive and healthy friendships, romantic, sexual, professional, and familial relationships; equipping the Person with the skills to effectively manage these and keep safe in a variety of settings.

? Travel training - Travel training and guidance to improve confidence to use public transport.

? Access to other services - Support to engage with and access other services and/or work in partnership with other agencies, in agreement with the individual, as part of the support planning process. This should be in a culturally sensitive way to empower the Person to overcome perceived barriers and access mainstream health, treatment and recovery, housing, DWP, social care services and so on.

? Employment, volunteering, education and training courses - encourage and support the Person to pursue and access employment, education and training courses. Anyone looking to pursue employability pathways further should be referred to Work & Thrive Newcastle, the city's employment support partnership, led by Newcastle Council.

? Leisure and participation activities - Offer practical support and encouragement to make use of leisure activities, engage the Person to place their voice, aspirations, and interests at the heart of service management and delivery.

? Working in collaboration with the person around safeguarding concerns - involving the person in this process other than in exceptional situations.

## **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

This contract is subject to renewal

Yes

Description of renewals

2 x 12 months options to extend

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

Crisis Support

Lot No

2

#### **II.2.2) Additional CPV code(s)**

- 85300000 - Social work and related services

#### **II.2.3) Place of performance**

NUTS codes

- UKC22 - Tyneside

#### **II.2.4) Description of the procurement**

Crisis means a time of intense difficulty or danger, or when a difficult or important decision needs to be made; the support required is most likely to be linked with decline in mental or physical health, increase in behaviours that challenge, a hospital admission of a carer or a breakdown in formal or unpaid care arrangements. This may include people who are open to an ongoing safeguarding investigation or are open to short term support from the health Crisis Team. The person's ability to cope or function is likely to be overwhelmed.

A crisis intervention will commonly include immediate actions to reduce risk of harm,

engagement with the Person and people that matter in their lives, defining the problem, developing an action plan and evaluating success. Provider will deliver reactive intensive support to the person and may work alongside health Crisis Team which will be responsible for responding to health-related issues (i.e. a relapse in the person's mental health disorder).

Such interventions will be time-limited but can be cyclical until such time as the crisis has resolved.

The emphasis will be on helping the Person to identify their own solutions wherever possible and should be a partnership approach rather than taking control; although assertive and directive actions may be required, they should not endure for longer than is necessary.

Short term crisis support could include regular welfare checks, either doorstep, or telephone, and agreed escalation process will be required in case of a 'no response'.

The crisis support Provider may need to work alongside the long-term support Provider if there is existing support from another Provider in place or increase intensity of the support provided already by their organisation.

The crisis support provider must:

- agree to the service being available 24 hours a day, every day of the year
- work with Multidisciplinary Team members (and the regular Provider if applicable) to support the Person in a co-ordinated and managed way
- supply suitably experienced and qualified staff for the duration of the support

Both, the crisis support provider and the regular provider (if applicable), must:

- work together in the interests of providing stability for the Person
- agree to their staff working together for the term of the agreement
- agree the length of time the support is required

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

34

This contract is subject to renewal

Yes

Description of renewals

2 x 12 months options to extend

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Rehabilitation and recovery

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85300000 - Social work and related services

### **II.2.3) Place of performance**

NUTS codes

- UKC22 - Tyneside

### **II.2.4) Description of the procurement**

In addition to the support described under the Life Skills Lot 1, the Provider delivering rehabilitation/recovery focussed support is expected to offer the following:

A) A strength-based approach in a trauma informed way



- B) Support to build positive nurturing and therapeutic relationships
- C) Emotional support - listen, empathise, believe, respect
- D) Support to re-establish routines, regain control and set achievable goals
- E) Offer opportunity to talk about events and reflect on the Person's actions, to support learning from their behaviour and minimise chances of recurrence.
- F) Positive Behaviour Support Planning - Co-develop a positive behaviour support plan with the individual that identifies triggers and actions required to enable positive risk taking through reduced risks.
- G) Support to develop self-medication management routine
- H) When working with People transitioning from another service/hospital, the Provider will offer in-reach wraparound support, to start building rapport with the Person and to support successful transition.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

34

This contract is subject to renewal

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Description of renewals

2 x 12 months options to extend

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

26 February 2025

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.7) Conditions for opening of tenders**

Date

26 February 2025

Local time

12:15pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Newcastle City Council

Newcastle Upon Tyne

NE1 8QH

Country

United Kingdom

Internet address

[www.newcastle.gov.uk](http://www.newcastle.gov.uk)