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Tender

Provision of Insurance and Related Services to Richmond Housing Partnership

Richmond Housing Partnership

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-001655

Procurement identifier (OCID): ocds-h6vhtk-060252

Published 8 January 2026, 7:05pm

Scope

Description

The financial ability to deliver the programme, including insurers with a minimum Rating of 'A' from Standard and Poor, 'A' from A M Best, or an equivalent rating by an independent and reputable credit rating agency and approved by the bidder's market security committee. In the case of any rating less than A-, the Contracting Authority will evaluate and accept the nominated insurer(s) at its sole discretion, subject to disclosure and acceptance prior to the bid deadline of the bidder's market security committee's latest report, including written recommendation from the bidder's market security committee.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Teddington:-Damage-or-loss-insurance-services./4PBH7W28K8>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/4PBH7W28K8>

Total value (estimated)

- £8,703,120 including VAT

Above the relevant threshold

Main procurement category

Services

Lot constraints

Description of how multiple lots may be awarded:

The contracting authority reserves the right to award contracts combining the following lots, aspects of lots, or groups of lots: Lots 1-8 will be individually evaluated and multiple awards or non-awards may result. Where the respondee is an insurance Broker, it may choose to place the insurance(s) required within each Lot with different insurers at it's discretion, but full details of the risk carrier(s) will be required

Not the same for all lots

CPV classifications, contract locations and contract dates are shown in Lot sections, because they are not the same for all lots.

Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Richmond Housing Partnership

Description

A programme of General (non-life) insurance and related services for Richmond Housing Partnership. The programme will require Insurance and related services for risks that may include but not be limited to:

property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident, professional indemnity, fidelity guarantee/crime, employment practices liability. This list is to be decided at the sole discretion of Richmond Housing Partnership

Lot value (estimated)

- £7,670,120 including VAT

Contract dates (estimated)

- 17 July 2026 to 16 July 2029
- Possible extension to 16 July 2031
- 5 years

Description of possible extension:

Standard 3 year contract with 2 year extension

CPV classifications

- 66510000 - Insurance services
- 66513100 - Legal expenses insurance services

- 66513200 - Contractor's all-risk insurance services
- 66515000 - Damage or loss insurance services
- 66515100 - Fire insurance services
- 66515200 - Property insurance services
- 66516000 - Liability insurance services
- 66516400 - General liability insurance services
- 66516500 - Professional liability insurance services
- 66517300 - Risk management insurance services
- 66518000 - Insurance brokerage and agency services

Contract locations

- UK - United Kingdom
-

Lot 2. Insurance and related services associated with Motor for Richmond Housing Partnership

Description

Insurance and related services associated with Motor Fleet for Richmond Housing Partnership. Bidders will be expected to provide cover of items such as but not limited to Motor Legal Expenses, Uninsured Loss Recovery, and OBU Extension.

Lot value (estimated)

- £285,000 including VAT

Contract dates (estimated)

- 17 July 2026 to 16 July 2029
- Possible extension to 16 July 2031
- 5 years

Description of possible extension:

Standard 3+2 Contract

CPV classifications

- 66510000 - Insurance services
 - 66514110 - Motor vehicle insurance services
 - 66516100 - Motor vehicle liability insurance services
 - 66517300 - Risk management insurance services
 - 66518000 - Insurance brokerage and agency services
-

Lot 3. Insurance and related services associated with Engineering Insurance and Inspection for Richmond Housing Partnership

Description

Insurance and related services associated with Engineering Plant Inspection & Insurance for Richmond Housing Partnership. Bidders will be expected to source inspection services and insurance from appropriate providers.

Lot value (estimated)

- £270,000 including VAT

Contract dates (estimated)

- 17 July 2026 to 16 July 2029
- Possible extension to 16 July 2031
- 5 years

Description of possible extension:

Standard 3+2 Extension

CPV classifications

- 66510000 - Insurance services

Contract locations

- UK - United Kingdom
-

Lot 4. Insurance and related services associated with Cyber for Richmond Housing Partnership

Description

Insurance and related services associated with Cyber for Richmond Housing Partnership. Bidders will be expected to provide a robust policy that addresses Richmond Housing Partnership's needs.

Lot value (estimated)

- £150,000 including VAT

Contract dates (estimated)

- 17 July 2026 to 16 January 2029
- Possible extension to 16 July 2031
- 5 years

Description of possible extension:

Standard 3+2 Extension

CPV classifications

- 66000000 - Financial and insurance services
- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518000 - Insurance brokerage and agency services

Contract locations

- UK - United Kingdom
-

Lot 5. Insurance and related services associated with Terrorism (Pool Re) for Richmond Housing Partnership

Description

Insurance and related services associated with Terrorism (Pool Re) for Richmond Housing Partnership. Bidders will be expected to provide options affiliated with the government-backed Pool Re programme.

Lot value (estimated)

- £125,000 including VAT

Contract dates (estimated)

- 17 July 2026 to 16 July 2029
- Possible extension to 16 July 2031
- 5 years

Description of possible extension:

Standard 3+2 Extension

CPV classifications

- 66510000 - Insurance services
- 66516100 - Motor vehicle liability insurance services
- 66517300 - Risk management insurance services
- 66518000 - Insurance brokerage and agency services

Contract locations

- UK - United Kingdom
-

Lot 6. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Richmond Housing Partnership

Description

Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Richmond Housing Partnership. Bidders will be expected to provide options not affiliated with the government-backed Pool Re programme.

Lot value (estimated)

- £125,000 including VAT

Contract dates (estimated)

- 17 July 2026 to 16 July 2029
- Possible extension to 16 July 2031
- 5 years

Description of possible extension:

Standard 3+2 Extension

CPV classifications

- 66510000 - Insurance services

- 66515100 - Fire insurance services
- 66515200 - Property insurance services
- 66517300 - Risk management insurance services

Contract locations

- UK - United Kingdom
-

Lot 7. Insurance and related services associated with Directors and Officers' Liability for Richmond Housing Partnership

Description

Insurance and related services associated with Directors and Officers' Liability for Richmond Housing Partnership. Bidders will be expected provide a programme that robustly addresses the particular needs of Richmond Housing Partnership.

Lot value (estimated)

- £78,000 including VAT

Contract dates (estimated)

- 17 July 2026 to 17 July 2029
- Possible extension to 16 July 2031
- 5 years

Description of possible extension:

Standard 3+2 Extension

CPV classifications

- 66517300 - Risk management insurance services

Contract locations

- UK - United Kingdom
-

Lot 8. Insurance and related services associated with Alternative Risk Financing for Richmond Housing Partnership

Description

Insurance and related services associated with Alternative Risk Financing for Richmond Housing Partnership. Bidders will be asked to provide innovative solutions to the Contracting Authority as & where they identify the need.

Lot value (estimated)

- £0 excluding VAT
- £0 including VAT

Contract dates (estimated)

- 17 July 2026 to 16 July 2029
- Possible extension to 16 July 2031
- 5 years

Description of possible extension:

Standard 3+2 Extension

CPV classifications

- 66510000 - Insurance services
- 66513100 - Legal expenses insurance services
- 66515200 - Property insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services

Contract locations

- UK - United Kingdom

Participation

Particular suitability

Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Richmond Housing Partnership

Lot 2. Insurance and related services associated with Motor for Richmond Housing Partnership

Lot 3. Insurance and related services associated with Engineering Insurance and Inspection for Richmond Housing Partnership

Lot 4. Insurance and related services associated with Cyber for Richmond Housing Partnership

Lot 5. Insurance and related services associated with Terrorism (Pool Re) for Richmond Housing Partnership

Lot 6. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Richmond Housing Partnership

Lot 7. Insurance and related services associated with Directors and Officers' Liability for Richmond Housing Partnership

Lot 8. Insurance and related services associated with Alternative Risk Financing for Richmond Housing Partnership

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

5 February 2026, 12:00am

Submission type

Tenders

Deadline for requests to participate

5 February 2026, 12:00am

Submission address and any special instructions

<https://www.delta-esourcing.com/respond/4PBH7W28K8>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

22 May 2026

Award criteria

Name	Type	Weighting
Quality	Quality	60%
Cost	Cost	40%

Other information**Conflicts assessment prepared/revised**

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

The procedure will consist a multi stage procurement, covering a conditions of participation stage and three stages contained within the tendering period, allowing for shortlisting of suppliers at each round. The high level weightings apportioned to this procurement consists of XX% Cost / XX% Quality.

Contracting authority

Richmond Housing Partnership

- Public Procurement Organisation Number: PCYJ-6196-RHDH

8 Waldegrave Rd

Teddington

TW11 8GT

United Kingdom

Contact name: Jenny Aley

Telephone: 07841632935

Email: Jenny.aley@gibbslaidler.co.uk

Region: UKI75 - Hounslow and Richmond upon Thames

Organisation type: Public authority - sub-central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

Gibbs Laidler Consulting LLP

Summary of their role in this procurement: Working on behalf of the contracting authority

- Public Procurement Organisation Number: PGJB-3773-RCMH

The Courtyard, Salters Heath Business Centre, Cold Arbour Road

Sevenoaks

TN13 2BL

United Kingdom

Contact name: Jenny Aley

Telephone: 07841632935

Email: procurement@gibbslaidler.co.uk

Region: UKJ46 - West Kent

Contact organisation

Contact Richmond Housing Partnership for any enquiries.