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Tender

Tate Galleries - Visitor Lockers (Revenue Share)

The Board of Trustees of the Tate Gallery

F24: Concession notice

Notice identifier: 2024/S 000-001502

Procurement identifier (OCID): ocds-h6vhtk-042da5

Published 16 January 2024, 4:06pm

Section I: Contracting authority/entity

I.1) Name and addresses

The Board of Trustees of the Tate Gallery

Tate, Millbank, Westminster

London

SW1P 4RG

Email

declan.mcalister@tate.org.uk

Telephone

+44 2078878811

Country

United Kingdom

Region code

UKI - London

Internet address(es)

Main address

www.tate.org.uk

I.3) Communication

Additional information can be obtained from the above-mentioned address

Applications or, where applicable, tenders must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Recreation, culture and religion

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Tate Galleries - Visitor Lockers (Revenue Share)

II.1.2) Main CPV code

- 98350000 - Civic-amenity services

II.1.3) Type of contract

Services

II.1.4) Short description

The Board of Trustees of the Tate Galleries require an experienced supplier to provide a new offering of visitor lockers, initially at Tate Modern, to be followed by Tate Britain in FY 25/26.

Tate are seeking suitable tenders to provide new visitor lockers, on a revenue sharing basis, along with an accessible interface to allow all our visitors simple access to store their items.

We are hoping to award this contract in March 2024, with the aim of having the new lockers delivered and operational in Q1 24/25.

II.1.5) Estimated total value

Value excluding VAT: £500,000

II.1.6) Information about lots

This concession is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKI - London

Main site or place of performance

LONDON

II.2.4) Description of the procurement

The Board of Trustees of the Tate Galleries require an experienced supplier to provide a new offering of visitor lockers, initially at our London sites, Tate Britain and Tate Modern. Tate are seeking suitable tenders to provide new visitor lockers, on a revenue sharing basis, along with an accessible, easy to use, app to allow all our visitors simple access to store their items. We are hoping to award this contract in mid to late February 2024, with the aim of having the new lockers delivered and operational in Q1 24/25.

II.2.5) Award criteria

Concession is awarded on the basis of the criteria stated in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £500,000

II.2.7) Duration of the concession

Duration in months

60

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions, indication of information and documentation required

For insurance cover, the requirement is £5m for public liability, £5m for product liability, £5m employers' liability (compulsory insurance) and £1m professional indemnity insurance. Tenderers that do not currently hold these levels of insurance will need to do so prior to award, at no extra cost to Tate. Any Tenderer who does not satisfy Tate that they hold the required levels specified for the contract or agree to increase to these levels

will fail. Please note, if you agree to increase you will need to provide the supporting evidence requested prior to award.

III.1.2) Economic and financial standing

List and brief description of selection criteria, indication of information and documentation required

Prompt Payment of Invoices Due Suppliers should provide evidence of their ability to return revenues to Tate promptly and in any case within 30 days of the previous period ending. Liquidity Test (Acid Test) (Current Assets – Stock) / Current Liabilities From the latest 2 years accounts, the average result of the Test should be 1.0 or greater e.g. Y1 – 1.3, Y2 – 1.6 equals an average of 1.45. Provision of accounts Bidders should submit the latest 3 years audited accounts as an appropriately referenced appendix. These accounts should show an average turnover of £1,000,000 or more within each financial year.

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

III.2) Conditions related to the concession

III.2.2) Concession performance conditions

The supplier must submit a detailed revenue forecast, which should include revenue projections throughout the term of the contract, assuming 5 years from locker install. If any assumptions have been made, either from direct knowledge or experience from other contracts, these should be stated and references provided where relevant. A full financial model should be presented, including any background data, calculations, formulae which link to the high level summary. Tate requests that bidders do not make any commitments to a fixed or guaranteed financial return within their forecast, however Tate expects that this contract will be subject to a minimum financial return to Tate of 50%, [50 percent], of all revenue generated in a given financial year.

Section IV. Procedure

IV.2) Administrative information

IV.2.2) Time limit for submission of applications or receipt of tenders

Date

16 February 2024

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Civic-amenity-services./N2K55CA9Y8>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/N2K55CA9Y8>

GO Reference: GO-2024116-PRO-24970851

VI.4) Procedures for review

VI.4.1) Review body

Tate Gallery

20 John Islip Street

London

SW1P 4RG

Telephone

+44 2078212960

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Tate Gallery

20 John Islip Street

London

SW1P 4RG

Telephone

+44 2078212960

Country

United Kingdom

VI.4.4) Service from which information about the review procedure may be obtained

Tate Gallery

20 John Islip Street

London

SW1P 4RG

Telephone

+44 2078212960

Country

United Kingdom