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Contract

## **Intellectual Property Services**

APUC Limited

F03: Contract award notice

Notice identifier: 2024/S 000-001467

Procurement identifier (OCID): ocds-h6vhtk-042d99

Published 16 January 2024, 2:26pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

APUC Limited

Unit 27, Stirling Business Centre, Wellgreen

Stirling

FK8 2DZ

#### **Contact**

Ola McIntyre

#### **Email**

[omcintyre@apuc-scot.ac.uk](mailto:omcintyre@apuc-scot.ac.uk)

#### **Telephone**

+44 1314428968

#### **Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.apuc-scot.ac.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10402](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10402)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Intellectual Property Services

Reference number

PFB1034 AP

**II.1.2) Main CPV code**

- 79120000 - Patent and copyright consultancy services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

The Authority is seeking Contractor(s) for the provision of Intellectual Property (IP) Services to the Scottish Higher and Further Education sector including IP protection services, patent renewals, IP consultancy services and patent searching and other IP analytics tools.

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £12,000,000

## **II.2) Description**

### **II.2.1) Title**

IP Protection Services

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79120000 - Patent and copyright consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland

### **II.2.4) Description of the procurement**

The Authority is seeking to appoint Contractors to provide patent, trademarks and designs

protection across all academic fields, and including preliminary patentability review, filing, prosecution and IP advice and covering UK, European and International applications.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 70

Price - Weighting: 30

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Potential EU funding may be used to procure under this Framework Agreement

## **II.2) Description**

### **II.2.1) Title**

IP Patent Renewals

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79120000 - Patent and copyright consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland

#### **II.2.4) Description of the procurement**

The Authority is seeking Contractor(s) for the provision of IP patent renewal services including renewal tracking and monitoring, renewal payment services, record maintenance and reporting.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 50

Price - Weighting: 50

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Potential EU funding may be used to procure under this Framework Agreement

### **II.2) Description**

#### **II.2.1) Title**

IP Consulting

Lot No

3

#### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland

#### **II.2.4) Description of the procurement**

The Authority is seeking Contractor(s) for the provision of IP consultancy services including: IP strategy development, IP portfolio management, IP valuation and due diligence, IP licensing and commercialisation (developing strategies for IP assets commercialisation).

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Potential EU funding may be used to procure under this Framework Agreement

### **II.2) Description**

#### **II.2.1) Title**

Patent Searching & Other IP Analytics Tools

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 48460000 - Analytical, scientific, mathematical or forecasting software package

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Scotland

#### **II.2.4) Description of the procurement**

The Authority is seeking Contractor(s) for the provision of:

- standalone patent searching tool allowing for a comprehensive search and analysis of patent databases to determine the patentability and licensing opportunities;
- and other IP analytical tools supporting institutions in: identifying trends and patterns in IP data, analysing IP portfolio, assessing patentability and commercial opportunities, identifying competitors and potential partners, assessing IP portfolio value.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 50

Price - Weighting: 50

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Potential EU funding may be used to procure under this Framework Agreement

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 124-394120](#)

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

IP Patent Renewals

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 October 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 5

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

FRKelly

4 Mount Charles

Belfast

BT7 1NZ

Telephone

+35 312314802

Country

United Kingdom

NUTS code

- UKN06 - Belfast

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Murgitroyd

165-169 Scotland Street

Glasgow

G5 8PL

Telephone

+44 01413078400

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Questel

1, BD de la Madeleine

Paris

78110

Telephone

+33 637718834

Country

France

NUTS code

- FR - France

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £400,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

IP Consulting

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 October 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 12

Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 10

Number of tenders received by electronic means: 12

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

AA Thornton LLP

Octagon Point, 5 Cheapside

London

EC2V 6AA

Telephone

+44 02074054044

Country

United Kingdom

NUTS code

- UKI4 - Inner London – East

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Dehns

Minns Business Park, Westway

Oxford

OX2 0JB

Telephone

+44 07584165014

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Lawrie IP Limited

310 St Vincent Street

Glasgow

G2 5RG

Telephone

+44 01412127070

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Mathys & Squire LLP

The Shard, 32 London Bridge Street

London

SE1 9SG

Telephone

+44 02078300000

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Murgitroyd

165-169 Scotland Street

Glasgow

G5 8PL

Telephone

+44 01413078400

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £400,000

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**Section V. Award of contract**

**Lot No**

4

**Title**

Patent Searching & Other IP Analytics Tools

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

16 October 2023

**V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Dennemeyer

Unit 6, Albion House, High Street

Woking

GU21 6BG

Telephone

+44 07598402032

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

GlobalData UK Limited

John Carpenter House, 7 Carmelite Street

London

EC4Y 0BS

Telephone

+44 07769969627

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Intangible Range Ltd

138 South Street

Romford

RM1 1TE

Telephone

+44 2037347558

Country

United Kingdom

NUTS code

- UKI52 - Barking & Dagenham and Havering

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Questel

1, BD de la Madeleine

Paris

78110

Telephone

+33 637718834

Country

France

NUTS code

- FR - France

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £400,000

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

IP Protection Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 January 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 16

Number of tenders received from SMEs: 13

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 14

Number of tenders received by electronic means: 16

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Dehns

Minns Business Park, Westway

Oxford

OX2 0JB

Telephone

+44 07584165014

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

HGF Limited

Delta House, 50 West Nile Street

Glasgow

G1 2NP

Telephone

+44 01412295800

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Hindles Limited

131-135 George Street, Edinburgh

Edinburgh

EH2 4JS

Telephone

+44 01312430660

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Lawrie IP Limited

310 St Vincent Street

Glasgow

G2 5RG

Telephone

+44 01412127070

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Marks and Clerk LLP

The Beacon, 176 St Vincent Street

Glasgow

G2 5SG

Telephone

+44 07561873199

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Maucher Jenkins

93 George Street

Edinburgh

EH2 3ES

Telephone

+44 01316100256

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Murgitroyd

165-169 Scotland Street

Glasgow

G5 8PL

Telephone

+44 01413078400

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £10,800,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Economic operators may be excluded from this competition if they are in any of the situations referred to in regulation 58 of the Public Contracts (Scotland) Regulations 2015.

Suppliers should confirm they will be in a position to complete (at point of award) the

following:

Appendix A Form of Tender

Appendix B Freedom of Information

Appendix D APUC Sustain Supply Chain Code of Conduct

Appendix G SCM RP Section 1

(SC Ref:753539)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Stirling Sheriff Court and Justice of the Peace Court

Sheriff Court House,

Stirling

Fk8 1NH

Email

[stirling@scotcourts.gov.uk](mailto:stirling@scotcourts.gov.uk)

Telephone

+44 1786462191

Fax

+44 1786470456

Country

United Kingdom