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Contract

Digital Post

Kent County Council

F03: Contract award notice

Notice identifier: 2026/S 000-001408

Procurement identifier (OCID): ocds-h6vhtk-0601c1

Published 8 January 2026, 11:45am

Section I: Contracting authority

I.1) Name and addresses

Kent County Council

County Hall

Maidstone

ME14 1XQ

Contact

Alexander Forster

Email

Alexander.forster@kent.gov.uk

Telephone

+44 30000415264

Country

United Kingdom

Region code

UKJ4 - Kent

Justification for not providing organisation identifier

Not on any register

Internet address(es)

Main address

www.kent.gov.uk

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Digital Post

Reference number

CN240205

II.1.2) Main CPV code

- 79800000 - Printing and related services

II.1.3) Type of contract

Services

II.1.4) Short description

Kent County Council have awarded a contract to PSL Print Management for CN240205 - Digital Post. Digital Post is a Software as a Service (SaaS) based Digital Post / Mailroom Solution which automates the acceptance, classification, printing, enveloping and distribution of outgoing mail through a mail delivery partner.

This procurement was undertaken via Crown Commercial Services Framework - RM6280 - Postal Services & Solutions.

The initial term of the contract is 2 years, with an additional 2 year extension option available.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £910,000

II.2) Description

II.2.2) Additional CPV code(s)

- 22000000 - Printed matter and related products

II.2.3) Place of performance

NUTS codes

- UKJ4 - Kent

II.2.4) Description of the procurement

Kent County Council have awarded a contract to PSL Print Management for CN240205 - Digital Post. Digital Post is a Software as a Service (SaaS) based Digital Post / Mailroom Solution which automates the acceptance, classification, printing, enveloping and distribution of outgoing mail through a mail delivery partner.

This procurement was undertaken via Crown Commercial Services Framework - RM6280 - Postal Services & Solutions.

The initial term of the contract is 2 years, with an additional 2 year extension option available.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 40

Quality criterion - Name: Presentation / Weighting: 30

Price - Weighting: 30

II.2.11) Information about options

Options: Yes

Description of options

2 year extension available

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

The procurement was undertaken via a Crown Commercial Services framework, RM6280 - Postal Services & Solutions.

As such, no publication was required because it was a mini competition via an existing framework agreement.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 December 2025

V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

PSL Print Management

Unit A59 Red Scar Business Park, Longridge Road

Preston

PR2 5ND

Country

United Kingdom

NUTS code

- UK - United Kingdom

Companies House

2084294

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £910,000

Total value of the contract/lot: £910,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Kent County Council

Maidstone

Country

United Kingdom