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Award

## **Provision of Homecare Services for IVF Treatment**

Salisbury NHS Foundation Trust

F15: Voluntary ex ante transparency notice

Notice identifier: 2024/S 000-001369

Procurement identifier (OCID): ocids-h6vhtk-042d65

Published 16 January 2024, 8:52am

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

Salisbury NHS Foundation Trust

Odstock Road

Salisbury

SP2 8BJ

#### **Contact**

Sid Dring

#### **Email**

[sid.dring@nhs.net](mailto:sid.dring@nhs.net)

#### **Telephone**

+44 1722336262

#### **Country**

United Kingdom

**Region code**

UKK15 - Wiltshire CC

**Internet address(es)**

Main address

<https://www.salisbury.nhs.uk/>

Buyer's address

<https://www.salisbury.nhs.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Provision of Homecare Services for IVF Treatment

**II.1.2) Main CPV code**

- 85149000 - Pharmacy services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Provision of Homecare services, on behalf of privately funded patients, which is contract managed by Salisbury NHS Foundation Trust.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £465,632

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 33600000 - Pharmaceutical products

### **II.2.3) Place of performance**

NUTS codes

- UKK15 - Wiltshire CC

### **II.2.4) Description of the procurement**

A direct award to Healthnet Homecare UK Ltd. for the provision of Homecare services on behalf of privately funded patients.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Negotiated without a prior call for competition

- The works, supplies or services can be provided only by a particular economic operator for the following reason:
  - absence of competition for technical reasons

Explanation:

Salisbury NHS Foundation Trust ("SFT") awarded a contract under Regulation 32(2)(b)(ii), to Healthnet Homecare UK Ltd. (hereafter referred to as "Healthnet") in respect of Fertility Homecare Services, for a period of three (3) years, with no option to extend. This is to maintain continuation of service delivery for privately funded patients both currently undertaking and due to begin IVF treatment at SFT. This will also align this contract with an overarching agreement for Homecare Services, facilitated through the Peninsula Purchasing and Supply Alliance ("PPSA"), allowing for the entire service to be re-tendered, to ensure greater efficiency when procuring services. Healthnet is the incumbent supplier for privately funded patients at SFT and the new contract will ensure that the current service is maintained until the re-tender is complete, without risk to patient care or the accumulation of cost and resource pressures. To award another supplier a temporary arrangement of this nature may result in the following:

**Trust Turnaround Times and Patient Care:** Variations in turnaround time while new systems are set up. Currently Healthnet routes for the provision of Homecare services are established and consistent, with adequate governance surrounding Data Protection in place. Risking this could lead to increased Turnaround and delays to the provision of Homecare services for patients, including those already partway through treatment plans.

**Packaging and Transport:** New routes of transport for Pharmaceuticals would have to be set up. This would create uncertainties for both the Trust and the patients that existing processes could be upheld, including delivery times, delivery windows, care for packaging and prevention of breakages. Packaging requirements may also vary, leading to additional costs of purchase, and increased time to carry out alternative packaging requirements.

**IT and Data Requirements:** New setup processes would need to be tested and agreed, to allow patient data to be shared. This would create a time delay, meaning planned deliveries could be missed resulting in ineffective treatment for patients.

Documentation: Changing providers will result in numerous document updates that will place an onerous burden on the department's quality systems administration.

Accreditation: HFEA would have to be informed of any changes in provider, and any changes in process, which may impact the service provided to patients.

SFT has reviewed the factors described and considers that for the technical reasons listed, awarding to Healthnet is the only reasonable solution as it mitigates the risk of a detrimental effect on the service and the accumulation of preventable cost and resource pressures until the re-tender.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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### **Section V. Award of contract/concession**

A contract/lot is awarded: Yes

#### **V.2) Award of contract/concession**

##### **V.2.1) Date of conclusion of the contract**

1 November 2023

##### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

##### **V.2.3) Name and address of the contractor/concessionaire**

HealthNet Homecare (UK) Limited

Unit 3 Ardane Park Phoenix Avenue Featherstone West Yorkshire

Featherstone

WF7 6EP

Telephone

+44 7736246147

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

National registration number

06856641

Internet address

<http://www.healthnethomecare.co.uk>

The contractor/concessionaire is an SME

Yes

**V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Initial estimated total value of the contract/lot/concession: £465,632

Total value of the contract/lot/concession: £465,632

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Salisbury NHS Foundation Trust

Odstock Road

Salisbury

SP2 8BJ

Country

United Kingdom

Internet address

<https://www.salisbury.nhs.uk/>

#### **VI.4.4) Service from which information about the review procedure may be obtained**

Salisbury NHS Foundation Trust

Odstock Road

Salisbury

SP2 8BJ

Country

United Kingdom

Internet address

<https://www.salisbury.nhs.uk/>