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Contract

Printing, Fulfilment and Mailing

EFFICIENCY EAST MIDLANDS LIMITED

F03: Contract award notice

Notice identifier: 2022/S 000-001193

Procurement identifier (OCID): ocds-h6vhtk-02d1be

Published 14 January 2022, 2:28pm

Section I: Contracting authority

I.1) Name and addresses

EFFICIENCY EAST MIDLANDS LIMITED

Unit 3 Maisies Way, The Village

Derbyshire

DE55 2DS

Contact

Jonathan Tomalin

Email

jonathan@eem.org.uk

Telephone

+44 1246395610

Country

United Kingdom

NUTS code

UK - United Kingdom

Internet address(es)

Main address

<https://eem.org.uk/>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Housing and community amenities

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Printing, Fulfilment and Mailing

Reference number

EEM0025

II.1.2) Main CPV code

- 79800000 - Printing and related services

II.1.3) Type of contract

Services

II.1.4) Short description

Efficiency East Midlands Ltd (EEM) is a not for profit consortium which establishes

and manages a range of framework and DPS agreements. Our membership has now grown to 251 public sector organisations including housing associations and ALMO's, Local Authorities, NHS trusts, Education Providers, Blue Light Services, Government Agencies and Charities. EEM have also established a formal collaboration with 3 like-minded procurement consortia -

Westworks, South East Consortium and Advantage South West. The membership

list for these three consortia may be obtained from the following website addresses:

www.westworks.org.uk (<https://www.westworks.org.uk>)

www.southeastconsortium.org.uk (<https://www.southeastconsortium.org.uk>)

www.advantagesouthwest.co.uk (<https://www.advantagesouthwest.co.uk>)

EEM conducted this procurement exercise and have subsequently awarded and entered in framework agreements with suppliers for the provision of printing, fulfilment, mailing & hybrid mail services.

The Framework was tendered and awarded based on the following lots:

Lot 1 - Printing, Fulfilment and Mailing

Lot 2 - Hybrid Mail

Contracting Authorities who requires a single service provider to manage the service can compliantly procure a single supplier via EEM0025. Contracting Authorities can use either a Direct Selection or via Mini Competition to appoint a service provider from the Framework.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £5,000,000

II.2) Description

II.2.1) Title

Printing, Fulfilment and Mailing

Lot No

1

II.2.2) Additional CPV code(s)

- 79800000 - Printing and related services

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England

- UKI - London
- UKJ - South East (England)
- UKK - South West (England)
- UKL - Wales

II.2.4) Description of the procurement

EEM have tendered this exercise to procure a Print Management Services Framework to replace our existing Framework. The Framework will provide EEM Members with a provision for their printing, fulfilment, mailing and hybrid mail solution, including but not limited to, full printing services, fulfilment and storage, and mail sorting and postage.

The framework has been procured by Efficiency East Midlands Ltd (EEM) on behalf of their members and the other organisations described in Section VI.3) as being authorised users. The call-off contracts to be awarded pursuant to the framework agreements to be entered at conclusion of the procurement exercise may extend for a duration of up to 2 years beyond expiry of the 4-year framework term. The estimated lot value as described in II.2.6) takes into account the full framework term, the possibility that the EEM membership may grow over the framework lifetime.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 40

Quality criterion - Name: Minimum Competence / Weighting: Pass/Fail

Cost criterion - Name: Main Pricing / Weighting: 20

Cost criterion - Name: Scenario Pricing / Weighting: 30

Cost criterion - Name: Additional Pricing / Weighting: 10

II.2.11) Information about options

Options: No

II.2) Description

II.2.1) Title

Hybrid Mail

Lot No

2

II.2.2) Additional CPV code(s)

- 79824000 - Printing and distribution services

II.2.3) Place of performance

NUTS codes

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)
- UKL - Wales

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II.2.5) Award criteria

Quality criterion - Name: Method Statement / Weighting: 40

Quality criterion - Name: Minimum Competence / Weighting: Pass/Fail

Cost criterion - Name: Main Pricing / Weighting: 20

Cost criterion - Name: Scenario Pricing / Weighting: 30

Cost criterion - Name: Additional Pricing / Weighting: 10

II.2.11) Information about options

Options: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-019023](#)

Section V. Award of contract

Lot No

1

Title

Printing. Fulfilment and Mailing

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 January 2022

V.2.2) Information about tenders

Number of tenders received: 9

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Adare SEC Ltd

Leicester

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

GPS Document Management

Bath

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

PSL Print Management Ltd

Preston

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Latcham Direct Ltd

Bristol

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Continuous Data Print UK Ltd

Liverpool

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Paragon Group UK Ltd

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,500,000

Section V. Award of contract

Lot No

2

Title

Hybrid Mail

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 January 2022

V.2.2) Information about tenders

Number of tenders received: 9

Number of tenders received from SMEs: 9

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

GPS Document Management

Bath

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

PSL Print Management Ltd

Preston

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Adare SEC Ltd

Leicester

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Financial Data Management Plc

London

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Forth Communication

Bagnor

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Latcham Direct Ltd

Bristol

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £2,500,000

Section VI. Complementary information

VI.3) Additional information

The call-off contracts to be awarded pursuant to the framework agreements to be entered at conclusion of the procurement exercise may extend for a duration of up to 5 years beyond expiry of the 4-year framework term. Please note that the total potential value of GBP stated within this notice is in relation to the full 4-year framework and takes into consideration the lot structure, length of call-off contracts and that the EEM membership may grow over the framework lifetime.

This framework has been procured by Efficiency East Midlands Ltd (EEM Ltd) on behalf of their members and the other organisations described below as being authorised users. The following contracting authorities will be entitled to agree and award contracts under this framework agreement as authorised users:

- 1) Any Member of EEM which for the avoidance of doubt currently includes 3 partner consortia - Westworks(www.westworks.org.uk (<https://www.westworks.org.uk>)), Advantage South West (www.advantagesouthwest.co.uk (<https://www.advantagesouthwest.co.uk>)) and South East Consortium (www.southeastconsortium.org.uk (<https://www.southeastconsortium.org.uk>)). A full list of current members is available at www.eem.org.uk (<https://www.eem.org.uk>)
- 2) Any future member of EEM or our partner consortia and in all cases being an organisation which has applied to join EEM or our partner consortia in accordance with the applicable constitutional documents:
- 3) An EEM participant being an organisation which is neither a current or EEM

member (as defined at 1 above) nor a future member of EEM (as defined at 2 above) based within England and Wales which owns and/ or maintains/manages housing stock in one or more geographic area in which it operates and/or is an NHS Trust (which includes acute trusts, mental health trusts, care service trusts and ambulance trusts) or an organisation, police authority, fire authority, ambulance trust, university, higher/further education college, school or academy or other public sector organisation.

Further details regarding the authorised users of this framework can be found within the tender documents.

VI.4) Procedures for review

VI.4.1) Review body

Royal Courts of Justice

The Strand

London

WC2A 2LL

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Royal Courts of Justice

The Strand

London

WC2A 2LL

Country

United Kingdom

VI.4.4) Service from which information about the review procedure may be obtained

The Cabinet Office

Correspondence Team, Cabinet Office, Whitehall

London

SW1A 2AS

Country

United Kingdom