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Tender

## **Primary Care Provided Phlebotomy Services**

NHS Hampshire, Southampton and Isle of Wight CCG

F21: Social and other specific services – public contracts

Prior information notice with call for competition

Notice identifier: 2022/S 000-001180

Procurement identifier (OCID): ocds-h6vhtk-030b34

Published 14 January 2022, 1:45pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Hampshire, Southampton and Isle of Wight CCG

Winchester

##### **Email**

[lauren.robinson@soeprocurement.nhs.uk](mailto:lauren.robinson@soeprocurement.nhs.uk)

##### **Telephone**

+44 1489779181

##### **Country**

United Kingdom

##### **NUTS code**

UKJ35 - South Hampshire

##### **Internet address(es)**

Main address

<https://in-tendhost.co.uk/soepscommissioning.aspx/Home>

### **I.3) Communication**

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://in-tendhost.co.uk/soepscommissioning.aspx/Home>

### **I.4) Type of the contracting authority**

Body governed by public law

### **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Primary Care Provided Phlebotomy Services

Reference number

F15038

#### **II.1.2) Main CPV code**

- 85000000 - Health and social work services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Primary Care Provided Phlebotomy Services across the Isle of Wight, including:

- Routine GP requested blood tests
- Urgent GP requested blood tests
- Fasting GP requested blood tests
- Annual review GP requested blood tests

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

#### **II.2.3) Place of performance**

NUTS codes

- UKJ - South East (England)

Main site or place of performance

Isle of Wight

#### **II.2.4) Description of the procurement**

It is the Contracting Authorities preference to enter into a contract with all 12 of the Isle of Wight GP Practices for the reasons detailed below.

The proposed contract is for a period of 3 years commencing 1st March 2022 with the option to extend for a further 2 x 1 year periods. If however, there are expressions of interest to compete to deliver the requirements, it should be noted that the proposed contract contains an exit mechanism after 12 months which will be enacted in order to deliver a competition process in accordance with Public Contracts Regulations 2015, for a new contract to commence for service delivery from 1st March 2023 for a period of three years with the option to extend for a further 2 x 1 year periods.

If no expressions of interest are received, the Authority intends to enter into a contract with the above named provider/s relying upon a Regulation 32 exemption of no response/no requests to participate have been submitted in response to this notice.

If you wish to express an interest or should you wish to discuss the content of this PIN further, please contact South of England Procurement Services via the Intend e-Tendering portal.

Value below includes optional extension period i.e 5 year maximum cost at higher tariff rate.

When the Covid - 19 pandemic hit in 2020, the IW Trust notified the IW CCG that they were unable to deliver the GP requested blood tests in a safe environment. This is due to the delivery model being based at the IOW Hospital, with walk-in sit and wait only, which posed a risk to people as there could be 50+ at any one time in the same room.

In response, Providers on the Isle of Wight were contacted to see whether they could deliver this activity, including:

- IW Trust (Acute and Community Division)
- All GP Practices
- Primary Care Providers, including One Wight Health GP Federation

The only Providers that could deliver the service were the GP Practices, and it was mutually agreed by the CCG, IW Trust and Primary Care Providers that the GP Practices would increase their capacity to accommodate the GP requested blood tests previously completed by the IW NHS Trust, within a defined scope.

This needed to be put in place urgently, so the Isle of Wight CCG agreed to put in place an emergency primary care LCS contract variation between July 2020 and February 2022, to cover the increased activity to Primary Care.

The service was critical for the CCG and IW population, so the full procurement process was not possible at this stage due to the need for service continuity and the capacity of the CCG and Providers to complete a procurement during a pandemic.

The IW phlebotomy service is now at a critical stage, as the current contract variation with GP Practices ending 28th February 2022.

This contract award intention is due to the following reasons:

- Ensuring service continuity for patients: The NHS is in a period of unprecedented pressure and change due to the Covid pandemic. It will take a considerable amount of time to get through the pandemic and recovery, during which diagnostics needs to remain stable for continuity of care.

- NHS Strategic changes to embed:

- o There is a significant amount of change happening across the ICS and particularly within Primary Care. The NHS England and NHS Improvement 5 year Primary Care Network (PCN) priorities are:

- ? Improving prevention and tackling health inequalities in the delivery of primary care

- ? Supporting better patient outcomes in the community through proactive primary care

- ? Supporting improved patient access to primary care services

- ? Delivering better outcomes for patients on medication

- ? Helping create a more sustainable NHS

- o As phlebotomy is key to all of these priorities as a diagnostic and management tool, it is vital that the service model meets the need of patients and helps providers achieve the priorities outlined above.

- Activity baseline needs to stabilise: The activity baseline varies considerably at the

moment due to:

- o A large back-log of GP requested blood tests due to the recent blood tube shortages and pandemic. NHS England wrote a letter directing "All primary care and community testing must be halted until 17 September 2021, except for clinically urgent testing", which meant a 50% reduction of Primary Care blood tests and 25% reduction of hospital blood tests. The GP Practices are now permitted to gradually increase blood tests over the next couple of months. This has a widespread impact on care, such as the annual reviews, diagnosis, local commissioned services etc. Therefore, agreement across Hampshire, Southampton, Isle of Wight CCG is to have payment protection in place for local commissioned services, which includes Phlebotomy.
- o The changes outlined above in terms of PCN DES diagnostic and management impact
- o The activity baseline set at 2018/19 prior to the Covid-19 pandemic. Actual activity seen is lower due to many reasons, such as the Covid-19 pandemic pausing QOF, advances in medications such as the move from Warfarin top DOACs reducing monitoring etc. therefore, a true baseline needs to be establish over the next 2-3 years to inform future budget setting.

Further information can be found on the InTend portal:

<https://in-tendhost.co.uk/soepscommissioning.aspx/Home>

#### **II.2.6) Estimated value**

Value excluding VAT: £2,989,635

#### **II.2.7) Duration of the contract or the framework agreement**

Duration in months

36

#### **II.2.14) Additional information**

36 month + 24 month extension option

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## **Section IV. Procedure**

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of expressions of interest**

Date

18 February 2022

Local time

11:59pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

If you wish to discuss any information in this notice please submit a correspondence in the InTend portal before 18/2/2022 <https://in-tendhost.co.uk/soepscommissioning.aspx/Home>.