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Tender

## **ESCC - ME Technology Enabled Care Services**

East Sussex County Council

F02: Contract notice

Notice identifier: 2023/S 000-000967

Procurement identifier (OCID): ocds-h6vhtk-0396ec

Published 12 January 2023, 1:39pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

East Sussex County Council

County Hall, St Annes Crescent

Lewes

BN7 1UE

#### **Email**

[mandi.edwards@eastsussex.gov.uk](mailto:mandi.edwards@eastsussex.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKJ22 - East Sussex CC

#### **Internet address(es)**

Main address

<https://www.eastsussex.gov.uk>

### **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.sesharedservices.org.uk/esourcing>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted to the above-mentioned address

### **I.4) Type of the contracting authority**

Regional or local authority

### **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

ESCC - ME Technology Enabled Care Services

Reference number

ESCC - 035795

#### **II.1.2) Main CPV code**

- 85000000 - Health and social work services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Council is looking for a Strategic Partner to work with the Council, its commissioning partners and other providers of relevant or related services in sharing responsibility for the development and design of a Technology Enabled Care (TEC) Service and outcomes which may change due to demographic, economic or technological pressures.

Technology Enabled Care (TEC), also known as telecare, refers to a range of services that use alarms and sensors that are monitored 24/7 by a dedicated alarm receiving centre. The service enables users to access support when they need it and provides reassurance not just to clients but also to their carers, family and friends. The Council wishes to collaborate with the Strategic Partner to achieve long-term benefits and innovation based on mutually desired outcomes, where resources are shared in a way that promotes positive outcomes for all and maximises external funding.

#### **II.1.5) Estimated total value**

Value excluding VAT: £17,050,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85300000 - Social work and related services

### **II.2.3) Place of performance**

NUTS codes

- UKJ22 - East Sussex CC

### **II.2.4) Description of the procurement**

East Sussex County Council (The Council) is looking for a Strategic Partner to work with the Council, its commissioning partners and other providers of relevant or related services in sharing responsibility for the development and design of a Technology Enabled Care (TEC) Service and outcomes which may change due to demographic, economic or technological pressures. Technology Enabled Care (TEC), also known as telecare, refers to a range of services that use alarms and sensors that are monitored 24/7 by a dedicated alarm receiving centre. The service enables users to access support when they need it and provides reassurance not just to clients but also to their carers, family and friends. The Council wishes to collaborate with the Strategic Partner to achieve long-term benefits and innovation based on mutually desired outcomes, where resources are shared in a way that promotes positive outcomes for all and maximises external funding. Planned developments include:

- Introducing an urgent, short-term provision that is not constrained by the current Care Act eligibility criteria to support admission avoidance and hospital discharge. This would initially only be available to adult social care clients upon discharge but with the potential to extend the offer should funding be identified from Health services.
- Moving away from current investment in a single brand of equipment and moving to a supplier agnostic model, utilising alternative equipment provision that best supports the client and ensures best value for the Council.
- Increased emphasis on using the intelligence gained from TEC service provision to inform decisions relating to clients care needs.

The base annual contract value will be £1,705,000 per annum including the cost of purchasing equipment, monitoring, installing and proactive calls. The maximum annual contract value will be up to £3,000,000 and will be dependent on innovations within the sector, identification of external funding and/or establishing new working relationships with, for example, the health sector, potentially widening access to the services or developing the response to Clients. The contract term is for 5 years, with an option to extend for up to 60 months. Please Note: TUPE will apply for this service.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

1 September 2023

End date

31 August 2028

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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### **Section III. Legal, economic, financial and technical information**

#### **III.1) Conditions for participation**

##### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

##### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

13 February 2023

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

13 February 2023

Local time

12:01pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: Approximately 6-9 months prior to contract end.

### **VI.2) Information about electronic workflows**

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

II.1.5 The value stated includes potential extension. The procurement is being run as a process akin to the open procedure, however, the contracting authorities do not intend to hold itself bound by any regulations except for those under Chapter 3 section 7 of PCR2015 for light touch services. Please note that the Transfer of Undertaking (Protection of Employment) Regulations 2006 may apply and applicants should seek their own legal advice on this subject.IV.2.6 This may be subject to extension.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

East Sussex County Council

St Anne's Crescent

Lewes

BN7 IUE

Email

[Philip.baker@eastsussex.gov.uk](mailto:Philip.baker@eastsussex.gov.uk)

Country

United Kingdom

