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Tender

GMC2207 delivery of Training, CPD, Supervision and Executive Coaching

General Medical Council (GMC)

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-000935

Procurement identifier (OCID): ocds-h6vhtk-05ee88 ([view related notices](#))

Published 7 January 2026, 10:20am

Scope

Reference

GMC2207

Description

Our internal coaching pool has reached a level of maturity, and our coaching culture is well embedded across the organisation. Our next phase, which is the focus of this tender, is for:

- Maintaining and enhancing the quality of coaching delivered internally
- Expanding specialist in-house coaching capability to support:
 - Cultural humility and DEI-aware practice
 - Understanding of neurodiversity and adaptation of coaching approaches
 - Systemic and organisational coaching capability

- Coaching under conditions of complexity and change
- Wellbeing- and resilience-informed coaching
- Leadership Team coaching
- Ensuring coaching provision reflects and supports our diverse workforce
- Meeting the needs of our Senior Leadership Team through developing internal capacity and through selective engagement of external Executive Coaches

Total value (estimated)

- £333,333 excluding VAT
- £400,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 17 May 2026 to 16 May 2029
- Possible extension to 15 May 2030
- 3 years, 11 months, 30 days

Description of possible extension:

one period of twelve (12) months

Main procurement category

Services

CPV classifications

- 79998000 - Coaching services

Contract locations

- UK - United Kingdom

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

20 January 2026, 12:00pm

Tender submission deadline

6 February 2026, 12:00pm

Submission address and any special instructions

all tenders must be submitted via www.mytenders.co.uk

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

12 March 2026

Award criteria

Name	Description	Type
Quality	70%	Quality
Commercial	20%	Cost
Social Value	10%	Quality

Weighting description

Quality 70%, Commercial 20%, Social Value 10%

Other information

Description of risks to contract performance

Executive and Leadership coaching demand may increase in volumes beyond what we have anticipated which may cause us a contract risk

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

General Medical Council (GMC)

- Public Procurement Organisation Number: PXLD-1125-PGBY

3 Hardman Street

Manchester

M3 3AW

United Kingdom

Contact name: Angela Barnes

Telephone: +441619236340

Email: angela.barnes@gmc-uk.org

Website: <http://www.gmc-uk.org>

Region: UKD33 - Manchester

Organisation type: Public authority - sub-central government