

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/000931-2025>

Award

Provision of Health Insurance Cover to University of Birmingham Dubai

THE UNIVERSITY OF BIRMINGHAM

F15: Voluntary ex ante transparency notice

Notice identifier: 2025/S 000-000931

Procurement identifier (OCID): ocds-h6vhtk-04cf48

Published 10 January 2025, 5:00pm

Section I: Contracting authority/entity

I.1) Name and addresses

THE UNIVERSITY OF BIRMINGHAM

Edgbaston

BIRMINGHAM

B152TT

Contact

Nicola Handley

Email

n.j.handley@bham.ac.uk

Telephone

+44 1214151109

Country

United Kingdom

Region code

UKG31 - Birmingham

Companies House

RC00645

Internet address(es)

Main address

<https://www.birmingham.ac.uk/>

Buyer's address

<https://www.birmingham.ac.uk/>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of Health Insurance Cover to University of Birmingham Dubai

II.1.2) Main CPV code

- 66512000 - Accident and health insurance services

II.1.3) Type of contract

Services

II.1.4) Short description

This Voluntary Ex-Ante Transparency (VEAT) relates to the annual renewal for part of the University of Birmingham's (Dubai) Insurance provision. The University of Birmingham is looking to continue its insurance arrangements for health cover for University of Birmingham Dubai, awarded to Orient Insurance P.J.S.C. with cover provided by Allianz via Mercer Marsh. The policy is due to renew during January 2025 on the basis of renewal terms from Orient Insurance P.J.S.C. and Allianz, alongside Mercer Marsh having conducted a detailed market survey. The University is satisfied that the best terms and premium, representing best overall value for the University, have been achieved. The market survey resulted in five quotes from different health cover providers, enabling the University to make an informed decision on best value. Through negotiation a further 5% discount was achieved of the best and final figures.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £3,703,848

II.2) Description

II.2.2) Additional CPV code(s)

- 66512000 - Accident and health insurance services

II.2.3) Place of performance

NUTS codes

- AE - United Arab Emirates

Main site or place of performance

Dubai

II.2.4) Description of the procurement

This Voluntary Ex-Ante Transparency (VEAT) relates to the annual renewal for part of the University of Birmingham's (Dubai) Insurance provision. The University of Birmingham is looking to continue its insurance arrangements for health cover for University of Birmingham Dubai, awarded to Orient Insurance P.J.S.C. with cover provided by Allianz via Mercer Marsh. The policy is due to renew during January 2025 on the basis of renewal terms from Orient Insurance P.J.S.C. and Allianz, alongside Mercer Marsh having conducted a detailed market survey. The University is satisfied that the best terms and premium, representing best overall value for the University, have been achieved. The market survey resulted in five quotes from different health cover providers, enabling the University to make an informed decision on best value. Through negotiation a further 5% discount was achieved of the best and final figures.

The University is proposing to renew their existing contract with Orient Insurance P.J.S.C. with cover provided by Allianz for the provision of this service for a period of one year, with the option to extend for a further one year, whilst a full review of the University requirements and preparation for the tender process is undertaken.

II.2.11) Information about options

Options: Yes

Description of options

The provision of this service is for a period of one year, with the option to extend for a further one year.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Negotiated without a prior call for competition

- Extreme urgency brought about by events unforeseeable for the contracting authority

Explanation:

This Voluntary Ex-Ante Transparency (VEAT) relates to the annual renewal for part of the University of Birmingham's (Dubai) Insurance provision. The University of Birmingham is looking to continue its insurance arrangements for health cover for University of Birmingham Dubai, awarded to Orient Insurance P.J.S.C. with cover provided by Allianz via Mercer Marsh. The policy is due to renew during January 2025 on the basis of renewal terms from Orient Insurance P.J.S.C. and Allianz, alongside Mercer Marsh having conducted a detailed market survey. The University is satisfied that the best terms and premium, representing best overall value for the University, have been achieved. The market survey resulted in five quotes from different health cover providers, enabling the University to make an informed decision on best value. Through negotiation a further 5% discount was achieved of the best and final figures.

The University is proposing to renew their existing contract with Orient Insurance P.J.S.C. with cover provided by Allianz for the provision of this service for a period of one year, with the option to extend for a further one year, whilst a full review of the University requirements and preparation for the tender process is undertaken.

Although it would be prudent to undertake a tender for the University's health insurance, there are a number of reasons why this is not yet possible:

- In the last twelve months there have been three serious and significance claims which have had a detrimental effect on the claims experience.
- The confirmed claims experience is not available until Q2 meaning the information was not available in time to undertake a tender.
- Insurance inflation in the Emirates is consistent across the board. This has increased significantly this year resulting in higher premiums for all customers. This is demonstrable in the quotation the University has received.

The engagement with Orient Insurance P.J.S.C. for the cover provided by Allianz currently

meets the requirements of the University and enables further cover should it be required.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

Section V. Award of contract/concession

A contract/lot is awarded: Yes

V.2) Award of contract/concession

V.2.1) Date of conclusion of the contract

1 January 2025

V.2.2) Information about tenders

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor/concessionaire

Orient Insurance P.J.S.C.

02a Orient Building Al Badia Business Park Dubai Festival City P.O. Box 27966 Dubai United Arab Emirate

dubai

Country

United Arab Emirates

NUTS code

- AE - United Arab Emirates

Companies House

100069559100003

The contractor/concessionaire is an SME

No

V.2.4) Information on value of contract/lot/concession (excluding VAT)

Total value of the contract/lot/concession: £3,703,848

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

University of Birmingham

Edgbaston

Birmingham

B15 2TT

Country

United Kingdom