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Contract

## **(NU/1433-39) EcoTech Devices: The Provision of Business Consultancy to Assist Commercialisation of University Research.**

Newcastle University

Durham University

Northumbria University Newcastle Newcastle

University of Sunderland

Teesside University

University of Bath on behalf of the SETsquared

F03: Contract award notice

Notice identifier: 2023/S 000-000906

Procurement identifier (OCID): ocds-h6vhtk-0396c6

Published 12 January 2023, 9:39am

## **Section I: Contracting authority**

### **I.1) Name and addresses**

Newcastle University

Newcastle University, Procurement Services, Kingsgate

Newcastle

NE1 7RU

### **Contact**

Mrs Natalie Morton

**Email**

[natalie.morton@ncl.ac.uk](mailto:natalie.morton@ncl.ac.uk)

**Telephone**

+44 1912086396

**Country**

United Kingdom

**Region code**

UKC - North East (England)

**Internet address(es)**

Main address

<https://www.ncl.ac.uk>

Buyer's address

<https://www.ncl.ac.uk>

**I.1) Name and addresses**

Durham University

The Palatine Centre, Stockton Road

**Email**

[Edwin.e.milligan@durham.ac.uk](mailto:Edwin.e.milligan@durham.ac.uk)

**Country**

United Kingdom

**Region code**

UKC - North East (England)

## **Internet address(es)**

Main address

<https://www.durham.ac.uk>

## **I.1) Name and addresses**

Northumbria University Newcastle Newcastle

Newcastle upon Tyne

## **Email**

[Hugh.Rhodes@northumbria.ac.uk](mailto:Hugh.Rhodes@northumbria.ac.uk)

## **Country**

United Kingdom

## **Region code**

UKC - North East (England)

## **Internet address(es)**

Main address

<https://northumbria.ac.uk>

## **I.1) Name and addresses**

University of Sunderland

Sunderland

## **Email**

[Cheryl.Holmstrom@sunderland.ac.uk](mailto:Cheryl.Holmstrom@sunderland.ac.uk)

## **Country**

United Kingdom

**Region code**

UKC - North East (England)

**Internet address(es)**

Main address

<https://Sunderland.ac.uk>

**I.1) Name and addresses**

Teesside University

Middlesbrough, Tees Valley

**Email**

[David.Pratt@tees.ac.uk](mailto:David.Pratt@tees.ac.uk)

**Country**

United Kingdom

**Region code**

UKC - North East (England)

**Internet address(es)**

Main address

<https://www.tees.ac.uk/>

**I.1) Name and addresses**

University of Bath on behalf of the SETsquared

Claverton Down, Bath

**Email**

[pb487@bath.ac.uk](mailto:pb487@bath.ac.uk)

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://www.bath.ac.uk/>

**I.2) Information about joint procurement**

The contract involves joint procurement

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

(NU/1433-39) EcoTech Devices: The Provision of Business Consultancy to Assist Commercialisation of University Research.

Reference number

DN638704

#### **II.1.2) Main CPV code**

- 79400000 - Business and management consultancy and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Northumbria University team have developed two complementary ecotechnologies (namely, Solar2water and OptimumAirCon) though they may be targeting different market applications. Solar2water is an innovative atmospheric water generator (AWG) while OptimumAirCon is an innovative indirect evaporative cooling system (IEC).

The aim is to create a spin-out company 'EcoTech Devices Limited' which will market and sell products globally (esp. in hot climatic regions and/or off-grid requirement scenarios) based on the two ecotechnologies.

The initial brief of the executive will be to:

(1) Produce a viable 5 year business plan;

(2) Obtain university approval for the venture;

a. Act for the company in the spin-out legal process and address all company formation matters;

b. Provide to the appropriate university all matters necessary for Research England reporting requirements;

(3) Finalise market-ready product spec and validate TAM (Total Addressable Market)

(4) Engage with angels/VCs to attempt funding and promote to international partners

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £30,000

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKC - North East (England)

### **II.2.4) Description of the procurement**

The Northumbria University team have developed two complementary ecotechnologies (namely, Solar2water and OptimumAirCon) though they may be targeting different market applications. Solar2water is an innovative atmospheric water generator (AWG) while OptimumAirCon is an innovative indirect evaporative cooling system (IEC). The aim is to create a spin-out company 'EcoTech Devices Limited' which will market and sell products globally (esp. in hot climatic regions and/or off-grid requirement scenarios) based on the two ecotechnologies.

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(2) Obtain university approval for the venture;

a. Act for the company in the spin-out legal process and address all company formation matters;

b. Provide to the appropriate university all matters necessary for Research England reporting requirements;

(3) Finalise market-ready product spec and validate TAM (Total Addressable Market)

(4) Engage with angels/VCs to attempt funding and promote to international partners

### **II.2.5) Award criteria**

Quality criterion - Name: Ability to meet the required programme / Weighting: Pass/Fail

Quality criterion - Name: Quality: Ability to meet the Job description / Weighting: 60

Quality criterion - Name: Equity / Weighting: 15

Quality criterion - Name: Formal Appointment: / Weighting: Pass/Fail

Price - Weighting: 25%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Northern Accelerator programme involving funding from both the European Regional Development Funding (ERDF) and Research England



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the setting up of a dynamic purchasing system

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 186-528050](#)

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## **Section V. Award of contract**

### **Contract No**

(NU/1433-39)

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 December 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

IP2Impact

Tyne and Wear

NE15 7TB

Country

United Kingdom

NUTS code

- UKC - North East (England)

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £30,000

Total value of the contract/lot: £30,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Newcastle University

Tyne and Wear

NE1 7RU

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

The University will incorporate a standstill period at the point information on the award of the contract is communicated to tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into.

The Public Contracts Regulations 2015 (SI 2015 No 102) provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland) within 30 days of knowledge or constructive knowledge of breach.

### **VI.4.4) Service from which information about the review procedure may be obtained**

Newcastle University

Tyne and Wear

NE1 7RU

Country

United Kingdom