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Contract

## **Business Gateway Specialist Support Training Services**

The City of Edinburgh Council

F03: Contract award notice

Notice identifier: 2023/S 000-000851

Procurement identifier (OCID): ocds-h6vhtk-0396aa

Published 11 January 2023, 3:36pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The City of Edinburgh Council

[www.edinburgh.gov.uk](http://www.edinburgh.gov.uk)

Edinburgh

EH8 8BG

#### **Contact**

Brian McCreadie

#### **Email**

[brian.mccreadie@edinburgh.gov.uk](mailto:brian.mccreadie@edinburgh.gov.uk)

#### **Telephone**

+44 1315292160

#### **Country**

United Kingdom

**NUTS code**

UKM75 - Edinburgh, City of

**Internet address(es)**

Main address

<http://www.edinburgh.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00290](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00290)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Business Gateway Specialist Support Training Services

Reference number

CT0967

#### **II.1.2) Main CPV code**

- 80510000 - Specialist training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The City of Edinburgh Council intends to establish a series of 3 contracts for the delivery of specialist support workshops / training in respect of various Business Gateway services.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,082,200

### **II.2) Description**

#### **II.2.1) Title**

One to Many Workshops, One to One Surgeries and One to Few Coaching Sessions

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 80510000 - Specialist training services
- 80500000 - Training services

### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of
- UKM73 - East Lothian and Midlothian
- UKM78 - West Lothian

Main site or place of performance

Edinburgh and The Lothians

### **II.2.4) Description of the procurement**

Providers will be expected to develop and deliver a range of workshops, coaching sessions and surgeries targeted at pre-start, start-up and existing businesses.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

The Council may, at its discretion, utilise the proposed contracts to provide for new / additional scheduled support workshops and / or ad-hoc requirements of a broadly similar nature.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

DigitalBoost

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 80500000 - Training services
- 80510000 - Specialist training services

### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of
- UKM73 - East Lothian and Midlothian
- UKM78 - West Lothian

Main site or place of performance

Edinburgh and The Lothians

### **II.2.4) Description of the procurement**

The key purpose of the DigitalBoost Programme is to strengthen the knowledge and skills of SMEs in Scotland about digital technology, thus enabling them to enter new markets, trade internationally, increase business efficiency and (potentially) increase staff employed.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

The Council may, at its discretion, utilise the proposed contracts to provide for new /

additional scheduled support workshops and / or ad-hoc requirements of a broadly similar nature.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Specialist Business Support

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 80500000 - Training services
- 80510000 - Specialist training services

### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of
- UKM73 - East Lothian and Midlothian
- UKM78 - West Lothian

Main site or place of performance

Edinburgh and The Lothians

### **II.2.4) Description of the procurement**

The programme will offer expert help and business workshop services. These services will complement the core business growth support provided by the delivery team of Business Advisers employed by the City of Edinburgh Council.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: Yes

Description of options

The Council may, at its discretion, utilise the proposed contracts to provide for new / additional scheduled support workshops and / or ad-hoc requirements of a broadly similar nature.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 022-191188](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

One to Many Workshops, One to One Surgeries and One to Few Coaching Sessions

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

12 December 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Elevator

Elevator at The HUB, Exploration Drive, Aberdeen Energy Park

Aberdeen

AB23 8GX

Telephone

+44 07775868583

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £360,000

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### **Section V. Award of contract**

#### **Lot No**

3

#### **Title**

Specialist Business Support

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

12 December 2022

##### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Elevator

Elevator at The HUB, Exploration Drive, Aberdeen Energy Park

Aberdeen

AB23 8GX

Telephone

+44 07775868583

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £363,200

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

DigitalBoost

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

12 December 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Elevator

Elevator at The HUB, Exploration Drive, Aberdeen Energy Park

Aberdeen

AB23 8GX

Telephone

+44 07775868583

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £359,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:717080)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Sheriff Court

Chambers Street

Edinburgh

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

An economic operator that suffers or risks suffering loss or damage attributable to a breach of duty under Public Contracts (Scotland) Regulations 2015 may bring proceedings in the Sheriff Court or Court of Session.