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Contract

Digital Partnering

The Royal Wolverhampton NHS Trust

F03: Contract award notice

Notice identifier: 2021/S 000-000851

Procurement identifier (OCID): ocds-h6vhtk-028aa9

Published 15 January 2021, 11:49am

Section I: Contracting authority

I.1) Name and addresses

The Royal Wolverhampton NHS Trust

New Cross Hospital, Wolverhampton Road

Wolverhampton

WV10 0QP

Contact

Emma Viola

Email

emma.viola@nhs.net

Telephone

+44 1902695677

Country

United Kingdom

NUTS code

UKG39 - Wolverhampton

National registration number

N/A

Internet address(es)

Main address

<https://www.royalwolverhampton.nhs.uk/about-us/>

Buyer's address

<https://uk.eu-supply.com/ctm/Company/CompanyInformation/Index/13355>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Digital Partnering

II.1.2) Main CPV code

- 85140000 - Miscellaneous health services

II.1.3) Type of contract

Services

II.1.4) Short description

Royal Wolverhampton NHS Trust (RWT) entering into a Population Based Collaboration Agreement (Agreement) with Babylon Partners Limited (Babylon) to develop and deliver innovative digital systems and joint care services focussing on proactive interventions and prevention, managing chronic conditions more effectively and intensively supporting service users admitted to hospital. Initial term for the Agreement: 5 years; extendable for further 5 years with breaks in years 8 and 9. Max duration 10 years. Intention of parties is to develop systems which deliver savings to RWT. Financial modelling assumes Babylon invests at its own risk; if projected savings generated, will be shared between RWT and Babylon through Gain/Loss Share Agreement. Modelling only able to be undertaken over first 5 years of Agreement; if successful (and extended) it is anticipated that a similar level of savings (and therefore cost to RWT) will be incurred over the extended period of the Agreement.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £4,200,000

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKG39 - Wolverhampton

II.2.4) Description of the procurement

RWT sought to enter into some form of longer term partnering arrangement as a means to develop digital service delivery solutions to its population. After market research RWT began discussions with Babylon, identifying it as the only provider of these kinds of solutions available on the market at the scale it desired. As a result, RWT took the decision to negotiate and finalise the Agreement with Babylon directly without undertaking a competitive procurement process on the basis of a negotiated procedure without prior publication under Reg 32 of the Public Contracts Regulations 2015, on the grounds set out in Regulation 32(2)(b)(ii) (competition being absent for technical reasons). Details of the Agreement are set out in Section II.4 above.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The services can be provided only by a particular economic operator for the following reason:
 - absence of competition for technical reasons

Explanation:

RWT sought to enter into some form of longer term partnering arrangement as a means to develop digital service delivery solutions to its population. After market research RWT began discussions with Babylon, identifying it as the only provider of these kinds of solutions available on the market at the scale it desired. As a result, RWT took the decision to negotiate and finalise the Agreement with Babylon directly without undertaking a competitive procurement process on the basis of a negotiated procedure without prior publication under Reg 32 of the Public Contracts Regulations 2015, on the grounds set out in Regulation 32(2)(b)(ii) (competition being absent for technical reasons). Details of the Agreement are set out in Section II.4 above.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

Section V. Award of contract

Contract No

1

Title

Digital Partnering

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

14 January 2021

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Babylon Partners Limited

60 Sloane Avenue

London

SW3 3DD

Country

United Kingdom

NUTS code

- UKI33 - Kensington & Chelsea and Hammersmith & Fulham

National registration number

08493276

Internet address

<https://www.babylonhealth.com/>

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £4,200,000

Total value of the contract/lot: £4,200,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

London

Country

United Kingdom