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Contract

## **Digital Partnering**

The Royal Wolverhampton NHS Trust

F03: Contract award notice

Notice identifier: 2021/S 000-000851

Procurement identifier (OCID): ocds-h6vhtk-028aa9

Published 15 January 2021, 11:49am

## **Section I: Contracting authority**

### **I.1) Name and addresses**

The Royal Wolverhampton NHS Trust

New Cross Hospital, Wolverhampton Road

Wolverhampton

WV10 0QP

### **Contact**

Emma Viola

### **Email**

[emma.viola@nhs.net](mailto:emma.viola@nhs.net)

### **Telephone**

+44 1902695677

**Country**

United Kingdom

**NUTS code**

UKG39 - Wolverhampton

**National registration number**

N/A

**Internet address(es)**

Main address

<https://www.royalwolverhampton.nhs.uk/about-us/>

Buyer's address

<https://uk.eu-supply.com/ctm/Company/CompanyInformation/Index/13355>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Digital Partnering

#### **II.1.2) Main CPV code**

- 85140000 - Miscellaneous health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Royal Wolverhampton NHS Trust (RWT) entering into a Population Based Collaboration Agreement (Agreement) with Babylon Partners Limited (Babylon) to develop and deliver innovative digital systems and joint care services focussing on proactive interventions and prevention, managing chronic conditions more effectively and intensively supporting service users admitted to hospital. Initial term for the Agreement: 5 years; extendable for further 5 years with breaks in years 8 and 9. Max duration 10 years. Intention of parties is to develop systems which deliver savings to RWT. Financial modelling assumes Babylon invests at its own risk; if projected savings generated, will be shared between RWT and Babylon through Gain/Loss Share Agreement. Modelling only able to be undertaken over first 5 years of Agreement; if successful (and extended) it is anticipated that a similar level of savings (and therefore cost to RWT) will be incurred over the extended period of the Agreement.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £4,200,000

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKG39 - Wolverhampton

## **II.2.4) Description of the procurement**

RWT sought to enter into some form of longer term partnering arrangement as a means to develop digital service delivery solutions to its population. After market research RWT began discussions with Babylon, identifying it as the only provider of these kinds of solutions available on the market at the scale it desired. As a result, RWT took the decision to negotiate and finalise the Agreement with Babylon directly without undertaking a competitive procurement process on the basis of a negotiated procedure without prior publication under Reg 32 of the Public Contracts Regulations 2015, on the grounds set out in Regulation 32(2)(b)(ii) (competition being absent for technical reasons). Details of the Agreement are set out in Section II.4 above.

## **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 100

Price - Weighting: 0

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The services can be provided only by a particular economic operator for the following reason:
  - absence of competition for technical reasons

Explanation:

RWT sought to enter into some form of longer term partnering arrangement as a means to develop digital service delivery solutions to its population. After market research RWT began discussions with Babylon, identifying it as the only provider of these kinds of solutions available on the market at the scale it desired. As a result, RWT took the decision to negotiate and finalise the Agreement with Babylon directly without undertaking a competitive procurement process on the basis of a negotiated procedure without prior publication under Reg 32 of the Public Contracts Regulations 2015, on the grounds set out in Regulation 32(2)(b)(ii) (competition being absent for technical reasons). Details of the Agreement are set out in Section II.4 above.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section V. Award of contract**

### **Contract No**

1

### **Title**

Digital Partnering

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

14 January 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Babylon Partners Limited

60 Sloane Avenue

London

SW3 3DD

Country

United Kingdom

NUTS code

- UKI33 - Kensington & Chelsea and Hammersmith & Fulham

National registration number

08493276

Internet address

<https://www.babylonhealth.com/>

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £4,200,000

Total value of the contract/lot: £4,200,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England and Wales

London

Country

United Kingdom