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Contract

## **Communications Solutions**

Crescent Purchasing Limited  
Dukefield Procurement Limited  
Education  
Public Sector

F03: Contract award notice  
Notice identifier: 2023/S 000-000829  
Procurement identifier (OCID): ocds-h6vhtk-034db9  
Published 11 January 2023, 2:18pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Crescent Purchasing Limited  
  
Procurement House, Leslie Hough Way  
  
Salford  
  
M6 6AJ

#### **Email**

[helpdesk@thecpc.ac.uk](mailto:helpdesk@thecpc.ac.uk)

#### **Telephone**

+44 8000662188

#### **Fax**

+44 1612955599

**Country**

United Kingdom

**NUTS code**

UKD3 - Greater Manchester

**Internet address(es)**

Main address

[www.theipc.ac.uk](http://www.theipc.ac.uk)

Buyer's address

[www.theipc.ac.uk](http://www.theipc.ac.uk)

**I.1) Name and addresses**

Dukefield Procurement Limited

Parkside House , 167 Chorley New Road

Bolton

BL1 4RA

**Email**

[steve.davies@dukefieldprocurement.co.uk](mailto:steve.davies@dukefieldprocurement.co.uk)

**Telephone**

+44 7966040564

**Country**

United Kingdom

**NUTS code**

UKD3 - Greater Manchester

**Internet address(es)**

Main address

<http://www.dukefield.co.uk/about-us/>

Buyer's address

<http://www.dukefield.co.uk/about-us/>

## **I.1) Name and addresses**

Education

Procurement House, Unit 23, Leslie Hough Way

Salford

M6 6AJ

**Email**

[helpdesk@thecpc.ac.uk](mailto:helpdesk@thecpc.ac.uk)

**Telephone**

+44 8000662188

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

[www.thecpc.ac.uk](http://www.thecpc.ac.uk)

Buyer's address

[www.thecpc.ac.uk](http://www.thecpc.ac.uk)

## **I.1) Name and addresses**

Public Sector

Procurement House, Unit 23 Leslie Hough Way

Salford

M6 6AJ

**Email**

[steve.davies@dukefieldprocurement.co.uk](mailto:steve.davies@dukefieldprocurement.co.uk)

**Telephone**

+44 7966040564

**Country**

United Kingdom

**NUTS code**

UK - United Kingdom

**Internet address(es)**

Main address

[www.thecpc.ac.uk](http://www.thecpc.ac.uk)

Buyer's address

[www.thecpc.ac.uk](http://www.thecpc.ac.uk)

**I.2) Information about joint procurement**

The contract involves joint procurement

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Communications Solutions

Reference number

CA10681 - CPC/DU/TELE/02

#### **II.1.2) Main CPV code**

- 32500000 - Telecommunications equipment and supplies

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

The Framework will provide a comprehensive range of communications and telecommunications solutions. It is being established to meet the needs of Crescent Purchasing Consortium Members, <http://www.thecpc.ac.uk/members/regions.php> and potential members at <https://www.get-information-schools.service.gov.uk/new>. It is also open for use by all contracting authorities across the UK public sector (and any future successors). These include (but not limited to) central government departments and agencies, Non Departmental Public Bodies, NHS bodies, Local Authorities, Police Authorities, Emergency Services, Educational Establishments, Hospices, Registered Charities, National Parks and registered Social Landlords. Full details of the classification of eligible end user organisations and geographical areas is available at

<http://www.dukefieldprocurement.co.uk/fts-eligible-users>

The Framework will be let across five Lots, with a maximum of 8 suppliers awarded a place on each of the Lots.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £90,000,000

## **II.2) Description**

### **II.2.1) Title**

Unified Communications and Telephony

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 64227000 - Integrated telecommunications services
- 50332000 - Telecommunications-infrastructure maintenance services
- 32581000 - Data-communications equipment
- 32570000 - Communications equipment
- 64210000 - Telephone and data transmission services
- 50334400 - Communications system maintenance services
- 64216000 - Electronic message and information services
- 48511000 - Desktop communications software package
- 50330000 - Maintenance services of telecommunications equipment
- 32550000 - Telephone equipment
- 64200000 - Telecommunications services
- 32500000 - Telecommunications equipment and supplies
- 32510000 - Wireless telecommunications system
- 32580000 - Data equipment
- 48219700 - Communications server software package
- 45314000 - Installation of telecommunications equipment
- 32524000 - Telecommunications system

- 32571000 - Communications infrastructure
- 51300000 - Installation services of communications equipment

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom

### **II.2.4) Description of the procurement**

The will involve, amongst other aspects, the supply of communications software, hardware, installation, training and support of communications supplies, services and solutions whereby users can use a multitude of different devices such as physical phones, software on laptops, PC's and apps on mobiles to make and receive calls via a telephony platform.

The Lot will provide the intelligent combining of voice, video, instant messaging, mobile voice and data, and other multimedia services in a bespoke way depending on the end users' needs. This Lot will cover all encompassing solutions offering for example Desktop Agent/Supervisor, Contact Centre, Video Conferencing and Email/Text management functionality. It will also provide access to IP Telephony, Voice Over IP Services and Call Tariff Packages; encompassing the provision and support of IP solutions.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70.00%

Price - Weighting: 30.00%

### **II.2.11) Information about options**

Options: Yes

Description of options

48 month(s) from the commencement date, with 36 initial month(s) and option to extend 1x12 month(s)

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Network Connectivity

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 32412000 - Communications network
- 32550000 - Telephone equipment
- 50331000 - Repair and maintenance services of telecommunications lines
- 32500000 - Telecommunications equipment and supplies
- 32571000 - Communications infrastructure
- 48219700 - Communications server software package
- 64200000 - Telecommunications services
- 32510000 - Wireless telecommunications system
- 32400000 - Networks
- 32520000 - Telecommunications cable and equipment
- 45314000 - Installation of telecommunications equipment
- 32412100 - Telecommunications network
- 32572000 - Communications cable
- 32521000 - Telecommunications cable
- 50330000 - Maintenance services of telecommunications equipment
- 48511000 - Desktop communications software package
- 50332000 - Telecommunications-infrastructure maintenance services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom

### **II.2.4) Description of the procurement**

The supply, setup and support of networks and associated networking services. It addresses the supply and support of networks and associated networking services for the provision of managed connectivity for high bandwidth secure services and other communications and telecommunications requirements.

This Lot also encompasses but is not limited to, the provision and support of digital connections, network equipment and servers, along with associated support services within premises, and will include Managed LAN services and Wi-Fi.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70.00%

Price - Weighting: 30.00%

### **II.2.11) Information about options**

Options: Yes

Description of options

48 month(s) from the commencement date, with 36 initial month(s) and option to extend 1x12 month(s)

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

## Omni Channel/Multi Media Communications

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 32571000 - Communications infrastructure
- 32500000 - Telecommunications equipment and supplies
- 32572000 - Communications cable
- 64200000 - Telecommunications services
- 32510000 - Wireless telecommunications system
- 32412000 - Communications network
- 51300000 - Installation services of communications equipment
- 48511000 - Desktop communications software package
- 32524000 - Telecommunications system
- 64210000 - Telephone and data transmission services
- 50334400 - Communications system maintenance services
- 32522000 - Telecommunications equipment
- 48219700 - Communications server software package
- 32417000 - Multimedia networks
- 50332000 - Telecommunications-infrastructure maintenance services
- 32412100 - Telecommunications network
- 32250000 - Mobile telephones
- 45314000 - Installation of telecommunications equipment
- 32520000 - Telecommunications cable and equipment
- 32570000 - Communications equipment
- 64212000 - Mobile-telephone services

- 32573000 - Communications control system
- 32546100 - Digital switchboards
- 32523000 - Telecommunications facilities

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom

### **II.2.4) Description of the procurement**

This Lot provides access to a comprehensive suite of Omni Channel/multi-media communications solutions addressing, amongst other aspects, the following characteristics:

- Multi-media communications
- Workforce management
- Quality Assurance – User Experience Score Cards/Speech Analytics
- Enquiry Reporting and Measuring
- Customer Relationship Management Integration

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70.00%

Price - Weighting: 30.00%

### **II.2.11) Information about options**

Options: Yes

Description of options

48 month(s) from the commencement date, with 36 initial month(s) and option to extend 1x12 month(s)

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Mobile Communications

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 32250000 - Mobile telephones
- 32412100 - Telecommunications network
- 64210000 - Telephone and data transmission services
- 32581000 - Data-communications equipment
- 32510000 - Wireless telecommunications system
- 64212700 - Universal Mobile Telephone System (UMTS) services
- 50330000 - Maintenance services of telecommunications equipment
- 64200000 - Telecommunications services
- 32550000 - Telephone equipment
- 32412000 - Communications network
- 32546100 - Digital switchboards
- 50333000 - Maintenance services of radio-communications equipment
- 32570000 - Communications equipment
- 50332000 - Telecommunications-infrastructure maintenance services
- 32252100 - Hands-free mobile telephones
- 32252110 - Hands-free mobile telephones (wireless)

- 32522000 - Telecommunications equipment
- 32520000 - Telecommunications cable and equipment
- 32500000 - Telecommunications equipment and supplies
- 64212000 - Mobile-telephone services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom

### **II.2.4) Description of the procurement**

This Lot will provide access to all aspects of mobile communications and services by either Mobile Network Operators (MNOs) or Resellers - i.e., handsets, other devices, airtime - call time, data etc, and associated value added services.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70.00%

Price - Weighting: 30.00%

### **II.2.11) Information about options**

Options: Yes

Description of options

48 month(s) from the commencement date, with 36 initial month(s) and option to extend 1x12 month(s)

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

## National One-Stop-Shop

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 50334400 - Communications system maintenance services
- 48219700 - Communications server software package
- 32250000 - Mobile telephones
- 32510000 - Wireless telecommunications system
- 32412000 - Communications network
- 64210000 - Telephone and data transmission services
- 45314120 - Installation of switchboards
- 64216000 - Electronic message and information services
- 32412100 - Telecommunications network
- 32572000 - Communications cable
- 32252100 - Hands-free mobile telephones
- 50331000 - Repair and maintenance services of telecommunications lines
- 32520000 - Telecommunications cable and equipment
- 32571000 - Communications infrastructure
- 32573000 - Communications control system
- 45314000 - Installation of telecommunications equipment
- 32546100 - Digital switchboards
- 32580000 - Data equipment
- 50332000 - Telecommunications-infrastructure maintenance services
- 64212700 - Universal Mobile Telephone System (UMTS) services
- 32540000 - Switchboards

- 48511000 - Desktop communications software package
- 64212000 - Mobile-telephone services
- 32524000 - Telecommunications system
- 32523000 - Telecommunications facilities
- 32500000 - Telecommunications equipment and supplies
- 32400000 - Networks
- 32570000 - Communications equipment
- 32522000 - Telecommunications equipment
- 32550000 - Telephone equipment
- 32581000 - Data-communications equipment
- 50333000 - Maintenance services of radio-communications equipment
- 64200000 - Telecommunications services
- 32521000 - Telecommunications cable
- 50330000 - Maintenance services of telecommunications equipment
- 51300000 - Installation services of communications equipment
- 32252110 - Hands-free mobile telephones (wireless)
- 32543000 - Telephone switchboards
- 64227000 - Integrated telecommunications services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

United Kingdom

### **II.2.4) Description of the procurement**

This Lot will provide access to the entire suite of communications solutions, supplies and services detailed within the scope of Lots 1, 2, 3 and 4 from a national one-stop-shop

provision.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70.00%

Price - Weighting: 30.00%

### **II.2.11) Information about options**

Options: Yes

Description of options

48 month(s) from the commencement date, with 36 initial month(s) and option to extend 1x12 month(s)

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-018193](#)

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## **Section V. Award of contract**

### **Contract No**

CA10681

### **Lot No**

1

### **Title**

Unified Communications and Telephony

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 December 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 11

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Talk Straight Ltd

2-4 Dansk Way, Backstone Business Park

Leeds

LS29 7LG

Email

[tenders@talk-straight.com](mailto:tenders@talk-straight.com)

Telephone

+44 1133222333

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.talk-straight.com](http://www.talk-straight.com)

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Babble Cloud

Bury House, 31 Bury Street

London

EC3A 5AR

Email

[mark.hollands@babble.cloud](mailto:mark.hollands@babble.cloud)

Telephone

+44 1273615600

Fax

+44 1273615605

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.babble.cloud](http://www.babble.cloud)

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Clarion Communication Systems

London

W11 4BD

Email

[tom.hunt@clarioncomms.com](mailto:tom.hunt@clarioncomms.com)

Telephone

+44 8456444585

Fax

+44 8456444585

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.clarioncomms.com/systems](http://www.clarioncomms.com/systems)

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

GIGANET

6th floor, 33 Holborn

LONDON

EC1N 2HT

Email

[sales@giga.net.uk](mailto:sales@giga.net.uk)

Telephone

+44 3454081212

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.giganet.uk](http://www.giganet.uk)

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Incom Business Systems Ltd

Clarendon House, Clarendon Road

Manchester

M30 9AL

Email

[sales@incomtele.com](mailto:sales@incomtele.com)

Telephone

+44 1617880000

Fax

+44 1617884401

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.incom-business-systems.co.uk](http://www.incom-business-systems.co.uk)

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Southern Communications Corporate Solutions

No1 Croydon, 12-16 Addiscombe Road

Croydon

CR0 0XT

Email

[stuart.durnell@switchcomms.co.uk](mailto:stuart.durnell@switchcomms.co.uk)

Telephone

+44 2086040010

Fax

+44 2086040001

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.sc-corporate.co.uk](http://www.sc-corporate.co.uk)

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Tel Group Ltd

Virginia House, 56 Warwick Road

Solihull

B92 7HX

Email

[tiara.hemans@telgroup.co.uk](mailto:tiara.hemans@telgroup.co.uk)

Telephone

+44 8006521900

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.telephone-europe.com](http://www.telephone-europe.com)

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Opus

1st Floor London Court, 39 London Road

Reigate

RH2 9AQ

Email

[bid@opustech.co.uk](mailto:bid@opustech.co.uk)

Telephone

+44 2085457138

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<http://www.opus-telecoms.co.uk/contact/>

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £15,000,000

## **Section V. Award of contract**

### **Contract No**

CA10681

### **Lot No**

2

### **Title**

Network Connectivity

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 December 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 6

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

GIGANET

6th floor, 33 Holborn

LONDON

EC1N 2HT

Email

[sales@giga.net.uk](mailto:sales@giga.net.uk)

Telephone

+44 3454081212

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.giganet.uk](http://www.giganet.uk)

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Babble Cloud

Bury House, 31 Bury Street

London

EC3A 5AR

Email

[mark.hollands@babble.cloud](mailto:mark.hollands@babble.cloud)

Telephone

+44 1273615600

Fax

+44 1273615605

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.babble.cloud](http://www.babble.cloud)

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Incom Business Systems Ltd

Clarendon House, Clarendon Road

Manchester

M30 9AL

Email

[sales@incomtele.com](mailto:sales@incomtele.com)

Telephone

+44 1617880000

Fax

+44 1617884401

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.incom-business-systems.co.uk](http://www.incom-business-systems.co.uk)

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Tel Group Ltd

Virginia House, 56 Warwick Road

Solihull

B92 7HX

Email

[tiara.hemans@telgroup.co.uk](mailto:tiara.hemans@telgroup.co.uk)

Telephone

+44 8006521900

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.telephone-europe.com](http://www.telephone-europe.com)

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Talk Straight Ltd

2-4 Dansk Way, Backstone Business Park

Leeds

LS29 7LG

Email

[tenders@talk-straight.com](mailto:tenders@talk-straight.com)

Telephone

+44 1133222333

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.talk-straight.com](http://www.talk-straight.com)

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

European Electronique

Forward House, Oakfields Industrial Estate

Eynsham

OX29 4TT

Email

[stephen.mason@euroele.com](mailto:stephen.mason@euroele.com)

Telephone

+44 1614572178

Fax

+44 1865883371

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.euroele.com](http://www.euroele.com)

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £15,000,000

## **Section V. Award of contract**

### **Contract No**

CA10681

### **Lot No**

3

### **Title**

Omni Channel/Multi Media Communications

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 December 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 5

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

European Electronique

Forward House, Oakfields Industrial Estate

Eynsham

OX29 4TT

Email

[stephen.mason@euroele.com](mailto:stephen.mason@euroele.com)

Telephone

+44 1614572178

Fax

+44 1865883371

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.euroele.com](http://www.euroele.com)

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Babble Cloud

Bury House, 31 Bury Street

London

EC3A 5AR

Email

[mark.hollands@babble.cloud](mailto:mark.hollands@babble.cloud)

Telephone

+44 1273615600

Fax

+44 1273615605

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.babble.cloud](http://www.babble.cloud)

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

POWER COMPUTING LIMITED

82a Singer Way, Woburn Industrial Estate

Kempston

MK42 7PU

Email

[sales@powerc.com](mailto:sales@powerc.com)

Telephone

+44 1234851500

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.powerc.com](http://www.powerc.com)

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Opus

1st Floor London Court, 39 London Road

Reigate

RH2 9AQ

Email

[bid@opustech.co.uk](mailto:bid@opustech.co.uk)

Telephone

+44 2085457138

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<http://www.opus-telecoms.co.uk/contact/>

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £15,000,000

## **Section V. Award of contract**

### **Contract No**

CA10681

### **Lot No**

4

### **Title**

Mobile Communications

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 December 2022

#### **V.2.2) Information about tenders**

Number of tenders received: 6

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Opus

1st Floor London Court, 39 London Road

Reigate

RH2 9AQ

Email

[bid@opustech.co.uk](mailto:bid@opustech.co.uk)

Telephone

+44 2085457138

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<http://www.opus-telecoms.co.uk/contact/>

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Tel Group Ltd

Virginia House, 56 Warwick Road

Solihull

B92 7HX

Email

[tiara.hemans@telgroup.co.uk](mailto:tiara.hemans@telgroup.co.uk)

Telephone

+44 8006521900

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.telephone-europe.com](http://www.telephone-europe.com)

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Babble Cloud

Bury House, 31 Bury Street

London

EC3A 5AR

Email

[mark.hollands@babble.cloud](mailto:mark.hollands@babble.cloud)

Telephone

+44 1273615600

Fax

+44 1273615605

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.babble.cloud](http://www.babble.cloud)

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

POWER COMPUTING LIMITED

82a Singer Way, Woburn Industrial Estate

Kempston

MK42 7PU

Email

[sales@powerc.com](mailto:sales@powerc.com)

Telephone

+44 1234851500

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.powerc.com](http://www.powerc.com)

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Southern Communications Corporate Solutions

No1 Croydon, 12-16 Addiscombe Road

Croydon

CR0 0XT

Email

[stuart.durnell@switchcomms.co.uk](mailto:stuart.durnell@switchcomms.co.uk)

Telephone

+44 2086040010

Fax

+44 2086040001

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.sc-corporate.co.uk](http://www.sc-corporate.co.uk)

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

European Electronique

Forward House, Oakfields Industrial Estate

Eynsham

OX29 4TT

Email

[stephen.mason@euroele.com](mailto:stephen.mason@euroele.com)

Telephone

+44 1614572178

Fax

+44 1865883371

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.euroele.com](http://www.euroele.com)

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £15,000,000

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## **Section V. Award of contract**

### **Contract No**

CA10681

### **Lot No**

5

### **Title**

National One-Stop-Shop

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

16 December 2022

### **V.2.2) Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

European Electronique

Forward House, Oakfields Industrial Estate

Eynsham

OX29 4TT

Email

[stephen.mason@euroele.com](mailto:stephen.mason@euroele.com)

Telephone

+44 1614572178

Fax

+44 1865883371

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.euroele.com](http://www.euroele.com)

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Babble Cloud

Bury House, 31 Bury Street

London

EC3A 5AR

Email

[mark.hollands@babble.cloud](mailto:mark.hollands@babble.cloud)

Telephone

+44 1273615600

Fax

+44 1273615605

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

[www.babble.cloud](http://www.babble.cloud)

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £30,000,000

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## Section VI. Complementary information

### VI.3) Additional information

CPC Internal Reference Number is CPC/DU/TELE/02. The framework is being delivered by Crescent Purchasing Ltd through Crescent Purchasing Consortium and its partners Dukefield Procurement Ltd (who are a subsidiary of Dukefield Group Ltd). Dukefield Procurement Ltd are acting as agents of Crescent Purchasing Consortium in the development and ongoing contract management of this framework. The contracting authority will be using an eTendering system to conduct the procurement exercise. To access the procurement documentation suppliers must register their company details on the

Sourcing Cloud system at:

<https://suppliers.multiquote.com>

the tender is available from the opportunities menu on the login page of the site.

The contracting authority shall not be under any obligation to accept the lowest tender or indeed any tender. Crescent Purchasing Consortium expressly reserves the rights:

- (a) to terminate the procurement process and not to award any contract as a result of the procurement process at any time;
- (b) to make whatever changes it may see fit to the content and structure of the procurement as detailed within the tender documentation;
- (c) to award a contract covering only part of the consortium's requirements if explicitly detailed within the tender documentation;
- (d) to disqualify any organisation from the process that canvasses any employee of the Contracting Authority during the procurement process or standstill period if applicable;
- (e) seek clarifications to tender responses on the basis that any clarification sought will not confer any undue competitive advantage in the favour of any supplier from whom such clarifications are being sought;
- (f) where the contracting authority can evidence that there is a conflict of interest, either personal or in consideration of any organisation bidding for the contract, the contracting authority shall have the explicit right to immediately exclude that person or organisation from the tender process entirely;

(g) where the contracting authority has engaged in any pre-market soft testing prior to the commencement of the procurement process, the contracting authority reserves the right to

name any organisation that has been involved in these discussions and release any and all specifications/discussion documents to the market where appropriate to the subject matter of this procurement;

(h) the contracting authority will not be liable for any costs incurred by tenderers;

(i) the value of the framework provided in section II.1.5) is only an estimate and the contracting authority will not guarantee any business through this framework agreement;

and

(j) the contracting authority wishes to establish a framework agreement open for use by all Public Sector Bodies as stated in II.1.4).

Tenderers should note, in reference to section IV.1.3), envisaged maximum number of participants to the framework:

Where, following the evaluation of bids, more than one tenderer on a Lot is tied with the same final evaluation score and are ranked in the last supplier award position, each of these tenderers shall be deemed to occupy the last framework agreement contract award position for the Lot in question for the purpose of calculating the maximum number of suppliers under the framework.

The contracting authority will award a framework agreement to additional tenderers on a particular Lot beyond the stated maximum number for that Lot, where their final evaluation score (s) is within 0.5% of the last placed position only on the particular Lot. For the avoidance of doubt, the last placed position in respect of this framework on each lot is eighth place. Therefore, tenderers within 0.5%, along with the tenderer in last placed position on a lot, shall be deemed to occupy the last framework agreement contract award position for that particular lot.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Crescent Purchasing Consortium

Procurement House, Unit 23, Leslie Hough Way

Salford

M6 6AJ

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Crescent Purchasing Consortium

Procurement House, Unit 23, Leslie Hough Way

Salford

M6 6AJ

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Crescent Purchasing Consortium will incorporate a minimum 10-day standstill period at the point

information on the award of contract is communicated to tenderers. Bidders who are

unsuccessful shall be informed by the Contracting Authority as soon as possible after the decision is made as to the reasons why the bidder was unsuccessful. If an appeal regarding the award of the contract has not been successfully resolved, the Public Procurement Regulations provide for the aggrieved parties who have been harmed or who are at risk of harm by the breach of the rules to take action in the High Court (England, Wales and

Northern Ireland). Any action must be generally brought within 3 months. If a declaration of ineffectiveness is sought, any such action must be brought within 30 days where the Contracting Authority has communicated the award of the contract and a summary of reasons to tenderers, or otherwise within 6 months of the contract being entered into.

Where a contract has not been entered into, the Court may order the setting aside of the award decision or order the Contracting Authority to amend any document and may award damages. If the Contract has been entered into the Court may, depending on the circumstances, award damages, make a declaration of ineffectiveness, order the

Contracting Authority to pay a fine, and/or order that the duration of the contract the shortened. The purpose of the standstill period referred to above is to allow the parties to apply to the Courts to set aside the award decision before the contract is entered into.

**VI.4.4) Service from which information about the review procedure may be obtained**

Crescent Purchasing Consortium

Procurement House, Unit 23 Leslie Hough Way, Salford, Greater Manchester

Manchester

M6 6AJ

Email

[helpdesk@thecpc.ac.uk](mailto:helpdesk@thecpc.ac.uk)

Telephone

+44 8000662188

Country

United Kingdom

Internet address

<http://www.thecpc.ac.uk/>