This is a published notice on the Find a Tender service: <a href="https://www.find-tender.service.gov.uk/Notice/000827-2021">https://www.find-tender.service.gov.uk/Notice/000827-2021</a>

Tender

# **Customer Relationship Marketing, Direct Response and Regional Marketing**

FIRST GREATER WESTERN LIMITED

F05: Contract notice - utilities

Notice identifier: 2021/S 000-000827

Procurement identifier (OCID): ocds-h6vhtk-028a91

Published 15 January 2021, 9:33am

# **Section I: Contracting entity**

#### I.1) Name and addresses

FIRST GREATER WESTERN LIMITED

Milford House,1 Milford Street

**SWINDON** 

SN1 1HL

#### Contact

**Eddie Townsend** 

#### **Email**

eddie.townsend@gwr.com

#### Country

**United Kingdom** 

#### **NUTS** code

#### **UK - UNITED KINGDOM**

#### Internet address(es)

Main address

http://www.gwr.com

# I.3) Communication

Access to the procurement documents is restricted. Further information can be obtained at

https://procurement.gwr.com/tenders

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://procurement.gwr.com/tenders

# I.6) Main activity

Railway services

# **Section II: Object**

# II.1) Scope of the procurement

#### II.1.1) Title

Customer Relationship Marketing, Direct Response and Regional Marketing

#### II.1.2) Main CPV code

• 79342000 - Marketing services

#### II.1.3) Type of contract

Services

#### II.1.4) Short description

Provision of Customer Relationship Marketing, Direct Response and Regional Marketing including leading the strategy for the Customer Programme ensuring alignment with overall marketing strategy.

#### II.1.5) Estimated total value

Value excluding VAT: £2,000,000

#### II.1.6) Information about lots

This contract is divided into lots: No

#### II.2) Description

#### II.2.3) Place of performance

**NUTS** codes

UK - UNITED KINGDOM

Main site or place of performance

London and South West England

#### II.2.4) Description of the procurement

Provision of Customer Relationship Marketing, Direct Response and Regional Marketing including leading the strategy for the Customer Programme ensuring alignment with

overall marketing strategy.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### II.2.6) Estimated value

Value excluding VAT: £2,000,000

#### II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Start date

1 July 2021

End date

31 March 2023

This contract is subject to renewal

No

#### II.2.10) Information about variants

Variants will be accepted: No

#### II.2.11) Information about options

Options: No

# Section III. Legal, economic, financial and technical information

## III.1) Conditions for participation

#### III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

#### III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

# Section IV. Procedure

#### **IV.1) Description**

#### IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

## IV.2) Administrative information

## IV.2.2) Time limit for receipt of tenders or requests to participate

Date

15 February 2021

Local time

10:00am

#### IV.2.4) Languages in which tenders or requests to participate may be submitted

English

# **Section VI. Complementary information**

# VI.1) Information about recurrence

This is a recurrent procurement: No

# VI.4) Procedures for review

VI.4.1) Review body

First Greater Western Limited

Swindon

Country

**United Kingdom**