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Tender

## **Mountbatten House Sale Agent Services**

Medway Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-000796

Procurement identifier (OCID): ocds-h6vhtk-060059

Published 6 January 2026, 4:05pm

### **Scope**

### **Description**

We are seeking an experienced sales agent, that is knowledgeable on all Shared Ownership matters and has the scale and capabilities to reach a large pool of applicants to enable us to achieve our goals. This will be through extensive market research of the area and target demographic. Marketing our properties whilst reinforcing the Medway Development Company brand in a positive light. Please include pricing for your sales services, including works for progressing a sale through to completion and marketing the properties. It is optional to provide a separate pricing schedule for marketing collateral, such as brochures, merchandise, hoarding, signage and any other services you may offer.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.kentbusinessportal.org.uk/tenders/UK-UK-Chatham:-Real-estate-services-with-own-property./749N2KFYR2>

To respond to this opportunity, please click here:

<https://www.kentbusinessportal.org.uk/respond/749N2KFYR2>

### **Total value (estimated)**

- £240,000 excluding VAT
- £268,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 22 February 2026 to 21 February 2027
- Possible extension to 22 February 2027
- 1 year, 1 day

Description of possible extension:

Optional extension for up to a further 12 month period

### **Main procurement category**

Services

### **CPV classifications**

- 70100000 - Real estate services with own property

### **Contract locations**

- UKJ41 - Medway
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## **Participation**

### **Particular suitability**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

28 January 2026, 5:00pm

### **Tender submission deadline**

6 February 2026, 12:00pm

### **Submission address and any special instructions**

<https://www.kentbusinessportal.org.uk/>

### **Tenders may be submitted electronically**

Yes

### **Languages that may be used for submission**

English

**Award decision date (estimated)**

22 February 2026

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**Award criteria**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Criterion 2	Quality	Quality	65%
Criterion 1	Pricing	Price	30%
Criterion 3	Social Value Measure	Cost	5%

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**Other information****Conflicts assessment prepared/revised**

Yes

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**Procedure****Procedure type**

Open procedure

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**Contracting authority**

## **Medway Council**

- Public Procurement Organisation Number: PWYH-3898-LDQR

Medway Council, Gun Wharf, Dock Road

Chatham

ME4 4TR

United Kingdom

Contact name: Nigel Ford

Telephone: 01634332088

Email: [nigel.ford@medway.gov.uk](mailto:nigel.ford@medway.gov.uk)

Region: UKJ41 - Medway

Organisation type: Public authority - sub-central government