

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/000780-2024>

Contract

## **PROVISION OF IN COUNTRY PRESENCE IN INDIA**

University of Aberdeen

F03: Contract award notice

Notice identifier: 2024/S 000-000780

Procurement identifier (OCID): ocds-h6vhtk-042bfd

Published 10 January 2024, 12:22pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

University of Aberdeen

University Office, King's College

Aberdeen

AB24 3FX

#### **Email**

[e-sourcing@abdn.ac.uk](mailto:e-sourcing@abdn.ac.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKM50 - Aberdeen City and Aberdeenshire

#### **Internet address(es)**

Main address

<http://www.abdn.ac.uk/procurement>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00102](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00102)

#### **I.4) Type of the contracting authority**

Body governed by public law

#### **I.5) Main activity**

Education

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

PROVISION OF IN COUNTRY PRESENCE IN INDIA

Reference number

AU23/49

#### **II.1.2) Main CPV code**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Award of contract to maintain and enhance our market presence and operational reach within India with a view to supporting its regional strategy of enhanced engagement to achieve the University's student recruitment objectives.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £340,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.2.3) Place of performance**

NUTS codes

- IN - India

#### **II.2.4) Description of the procurement**

Award of contract to maintain and enhance our market presence and operational reach within India with a view to supporting its regional strategy of enhanced engagement to achieve the University's student recruitment objectives.

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: Yes

Description of options

Initial one year contract with up to 3 annual extensions.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The services can be provided only by a particular economic operator for the following reason:
  - absence of competition for technical reasons

Explanation:

In-Country Logistics Private Ltd have worked with the University of Aberdeen for over 2 years during which time there has been investment in their training as well as them gaining vast experience and knowledge of the University of Aberdeen. A change in supplier would essentially lead to the University starting this process again which would impact on internal resource with training new individuals and them getting up to speed with experience and knowledge of the University of Aberdeen. A change in provider at this time would be disruptive and impact on international student recruitment which the University cannot afford at this time.

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

---

## **Section V. Award of contract**

### **Contract No**

AU23/49

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

9 January 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

In-country Limited

3 Dunster house,, 22 Hanson street,

London

W1W 6UG

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £340,000

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:754851)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Aberden Sheriff Court

Aberdeen

Country

United Kingdom