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Contract

## **Due Diligence Services**

South of Scotland Enterprise Agency

F03: Contract award notice

Notice identifier: 2021/S 000-000750

Procurement identifier (OCID): ocds-h6vhtk-028a42

Published 14 January 2021, 12:08pm

## **Section I: Contracting authority**

### **I.1) Name and addresses**

South of Scotland Enterprise Agency

Carmont House, The Crichton, Bankend Road

Dumfries

DG1 4TA

### **Contact**

Stuart Paterson

### **Email**

[stuart.paterson@sose.scot](mailto:stuart.paterson@sose.scot)

### **Telephone**

+44 1750535901

**Country**

United Kingdom

**NUTS code**

UK - UNITED KINGDOM

**Internet address(es)**

Main address

<https://www.southofscotlandenterprise.com/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA30448](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA30448)

**I.4) Type of the contracting authority**

Regional or local Agency/Office

**I.5) Main activity**

Economic and financial affairs

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Due Diligence Services

Reference number

SOSE018

#### **II.1.2) Main CPV code**

- 66171000 - Financial consultancy services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The South of Scotland Enterprise Agency are undertaking a tender process to identify and appoint a ranked framework contract Service Provider(s) of financial and business-related due diligence services for SME's within the South of Scotland (Scottish Borders and Dumfries and Galloway) area.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £400,000

### **II.2) Description**

#### **II.2.1) Title**

Scottish Borders Area

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 72221000 - Business analysis consultancy services
- 79211000 - Accounting services
- 79411100 - Business development consultancy services
- 79412000 - Financial management consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM91 - Scottish Borders

### **II.2.4) Description of the procurement**

Provide financial and business related due diligence services to SME's within the South of Scotland area.

Types of support will include, but are not limited to:

- financial reviews
- strategic business reviews
- investor ready business plans
- assessing investor proposals
- distress situations
- R&D / Innovation - technical assessments / R&D tax assessments and
- general technical assessments.

### **II.2.5) Award criteria**

Quality criterion - Name: Cyber Security / Weighting: Pass/Fail

Quality criterion - Name: Technical / Weighting: 70

Price - Weighting: 30

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Dumfries and Galloway Area

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 72221000 - Business analysis consultancy services
- 79211000 - Accounting services
- 79411100 - Business development consultancy services
- 79412000 - Financial management consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKM92 - Dumfries & Galloway

### **II.2.4) Description of the procurement**

Provide financial and business related due diligence services to SME's within the South of Scotland area.

Types of support will include, but are not limited to:

- financial reviews
- strategic business reviews
- investor ready business plans
- assessing investor proposals
- distress situations
- R&D / Innovation - technical assessments / R&D tax assessments and
- general technical assessments.

### **II.2.5) Award criteria**

Quality criterion - Name: Cyber Security / Weighting: Pass/Fail

Quality criterion - Name: Technical / Weighting: 70

Price - Weighting: 30

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 185-447985](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Scottish Borders Area

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 December 2020

### **V.2.2) Information about tenders**

Number of tenders received: 13

Number of tenders received from SMEs: 8

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 13

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Ernst & Young LLP (EY)

G1 Building, 5 George Square

Glasgow

G2 1DY

Telephone

+44 2079512000

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

CJM Project Financial Management Ltd



Ingram Enterprise Centre, 30-38 John Finnie Street,

Kilmarnock

KA1 1DD

Telephone

+44 1563520730

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £400,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Dumfries and Galloway Area

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

21 December 2020

### **V.2.2) Information about tenders**

Number of tenders received: 13

Number of tenders received from SMEs: 8

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 13

The contract has been awarded to a group of economic operators: Yes

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Country

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The contractor is an SME

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#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £400,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:639821)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Dumfries Sheriff Court

Buccleuch St

Dumfries

DG1 2AN

Telephone

+44 1387262334

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Scottish Government Single Point of Enquiry

Procurement and Commercial Division, 7th Floor, 5 Atlantic Quay, 150 Broomielaw

Glasgow

G2 8LU

Email

[SPOEprocurement@scotland.gsi.gov.uk](mailto:SPOEprocurement@scotland.gsi.gov.uk)

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+44 1412425466

Country

United Kingdom

Internet address

[www.gov.scot/Topics/Government/Procurement/Selling/supplier-enquiries](http://www.gov.scot/Topics/Government/Procurement/Selling/supplier-enquiries)