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Contract

## **Print Management Services**

The Minister for the Cabinet Office acting through Crown Commercial Service

F03: Contract award notice

Notice identifier: 2021/S 000-000545

Procurement identifier (OCID): ocds-h6vhtk-028975

Published 11 January 2021, 11:08pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Minister for the Cabinet Office acting through Crown Commercial Service

9th Floor, The Capital, Old Hall Street,

Liverpool

L3 9PP

#### **Email**

[supplier@crowncommercial.gov.uk](mailto:supplier@crowncommercial.gov.uk)

#### **Telephone**

+44 3450103503

#### **Country**

United Kingdom

#### **NUTS code**

UK - UNITED KINGDOM

**Internet address(es)**

Main address

<https://www.gov.uk/ccs>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

Other activity

Public Procurement

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Print Management Services

Reference number

RM6170

**II.1.2) Main CPV code**

- 79800000 - Printing and related services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Crown Commercial Service, as the Authority, have put in place an agreement for the provision of print management services for use by Central Government and UK public sector bodies. The agreement includes print products and all associated services to provide an end to end print management service.

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £420,000,000

## **II.2) Description**

### **II.2.1) Title**

Print Management Services, including strategic and transformational Services.

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 22450000 - Security-type printed matter
- 63121000 - Storage and retrieval services
- 63122000 - Warehousing services
- 64216120 - Electronic mail services
- 79810000 - Printing services
- 79821000 - Print finishing services
- 79970000 - Publishing services

### **II.2.3) Place of performance**

NUTS codes

- UK - UNITED KINGDOM

### **II.2.4) Description of the procurement**

Lot 1 Print Management Services, including strategic and transformational services, this is a single Supplier Lot and Buyers will access Lot 1 via a direct award Call-Off Procedure.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Print Management Services

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 22450000 - Security-type printed matter
- 63121000 - Storage and retrieval services
- 63122000 - Warehousing services
- 64216120 - Electronic mail services
- 79810000 - Printing services
- 79821000 - Print finishing services
- 79970000 - Publishing services

### **II.2.3) Place of performance**

NUTS codes

- UK - UNITED KINGDOM

### **II.2.4) Description of the procurement**

Lot 2 is designed for Buyers who require the support of a print manager to enable them to take advantage of the end to end services that this approach offers, thereby ensuring that their print needs are fully managed on their behalf.

The Buyers who use Lot 2 will be a broad range of public sector

organisations who range in both size and complexity with regard to their

print requirements.

The Supplier shall be flexible in their approach to manage the provision of both low value to high value Call-Off Contracts requirements.

Lot 2 - Is a multi-Supplier Lot and Buyers will access Lot 2 via further

competition.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

Accelerated procedure

Justification:

The Print Management Service procurement (RM6170) was originally planned to go to market 02/06/20 with an award approval date of 01/12/20.

Due to the COVID19 pandemic there were a number of delays leading up to us publishing the procurement and our ability to prepare the documentation. CCS engagement with suppliers evidenced that they faced business disruption, including disruption of resources.

There was a risk that due to COVID-19 the market would not be settled enough to participate in a tender exercise for a long-term agreement that requires suppliers to develop, prepare and issue a tender response when staff numbers have been reduced, increasing the risk of the OJEU result providing poor quality responses or a reduced number of bidders.

Our ability to engage customers who were able to act as evaluators was reduced due to the pandemic. We have started to see some movement on customer re-engagement in June/July and have been able to identify evaluators.

In addition to the above CCS

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

#### **IV.2) Administrative information**

##### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 180-435860](#)

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## **Section V. Award of contract**

### **Contract No**

RM6170

### **Lot No**

1

### **Title**

Print Management Services, including strategic and transformational Services.

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

22 December 2020

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from tenderers from other EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

HH Associates Ltd

Grove House, Guildford Road, Leatherhead,

Surrey

KT22 9DF

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

2671533

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £420,000,000

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### **Section V. Award of contract**

#### **Contract No**

RM6170

#### **Lot No**

2

#### **Title**

Print Management Services

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

22 December 2020

##### **V.2.2) Information about tenders**

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Allied Publicity Services (Manchester) Limited

APS Group, Chetham House, Bird Hall Lane,

Cheadle Heath

SK3 0ZP

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

681528

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £420,000,000

**V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

## **Section V. Award of contract**

### **Contract No**

RM6170

### **Lot No**

2

### **Title**

Print Management Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

22 December 2020

#### **V.2.2) Information about tenders**

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Corporate Document Services Ltd

7 Eastgate

Leeds

LS2 7LY

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

2925653

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £420,000,000

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### **Section V. Award of contract**

#### **Contract No**

RM6170

#### **Lot No**

2

#### **Title**

Print Management Services

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

22 December 2020

##### **V.2.2) Information about tenders**

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Cubiquity Limited

51-53 Queen Street

Wolverhampton

WV1 1ES

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

6925648

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £420,000,000

**V.2.5) Information about subcontracting**

The contract is likely to be subcontracted

## **Section V. Award of contract**

### **Contract No**

RM6170

### **Lot No**

2

### **Title**

Print Management Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

22 December 2020

#### **V.2.2) Information about tenders**

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Harlow Printing Limited

7-21 Maxwell Street,

South Shields, Tyne and Wear

NE33 4PU

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

435445

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £420,000,000

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### **Section V. Award of contract**

#### **Contract No**

RM6170

#### **Lot No**

2

#### **Title**

Print Management Services

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

22 December 2020

##### **V.2.2) Information about tenders**

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

PSL Print Management Ltd

Unit A59, Red Scar Business Park, Longridge Road,

Preston, Lancashire

PR2 5ND

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

2084294

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £420,000,000

## **Section V. Award of contract**

### **Contract No**

RM6170

### **Lot No**

2

### **Title**

Print Management Services

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

22 December 2020

#### **V.2.2) Information about tenders**

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Williams Lea Limited

1-5 Poland Street, Soho

London

W1F 8PR

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

02119266

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £420,000,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

As part of this Contract Notice the following documents can be accessed at:

<https://www.contractsfinder.service.gov.uk/Notice/e9c41b5d-0b92-4bca-9808-1967331a9885>

1) Redacted Commercial Agreement

2) Authorised customer list;

The start date of this Framework Agreement is 28/12/2020. The expiry date of the Framework Agreement is 27/12/2024. The Framework Agreement will be established for 4 years, with no option to extend.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The Minister for the Cabinet Office acting through Crown Commercial Service

9th Floor, The Capital, Old Hall Street,

Liverpool

L3 9PP

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[supplier@crowncommercial.gov.uk](mailto:supplier@crowncommercial.gov.uk)

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