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Awarded contract

Print Management Services

The Minister for the Cabinet Office acting through Crown Commercial Service

F03: Contract award notice

Notice reference: 2021/S 000-000545

Published: 11 January 2021, 11:08pm

Section I: Contracting authority

I.1) Name and addresses

The Minister for the Cabinet Office acting through Crown Commercial Service

9th Floor, The Capital, Old Hall Street,

Liverpool

L3 9PP

Email

supplier@crowncommercial.gov.uk

Telephone

+44 3450103503

Country

United Kingdom

NUTS code

UK - UNITED KINGDOM

Internet address(es)

Main address

<https://www.gov.uk/ccs>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

Other activity

Public Procurement

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Print Management Services

Reference number

RM6170

II.1.2) Main CPV code

- 79800000 - Printing and related services

II.1.3) Type of contract

Services

II.1.4) Short description

Crown Commercial Service, as the Authority, have put in place an agreement for the provision of print management services for use by Central Government and UK public sector bodies. The agreement includes print products and all associated services to provide an end to end print management service.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £420,000,000

II.2) Description

II.2.1) Title

Print Management Services, including strategic and transformational Services.

Lot No

1

II.2.2) Additional CPV code(s)

- 22450000 - Security-type printed matter
- 63121000 - Storage and retrieval services
- 63122000 - Warehousing services
- 64216120 - Electronic mail services
- 79810000 - Printing services
- 79821000 - Print finishing services
- 79970000 - Publishing services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM

II.2.4) Description of the procurement

Lot 1 Print Management Services, including strategic and transformational services, this is a single Supplier Lot and Buyers will access Lot 1 via a direct award Call-Off Procedure.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Print Management Services

Lot No

2

II.2.2) Additional CPV code(s)

- 22450000 - Security-type printed matter
- 63121000 - Storage and retrieval services
- 63122000 - Warehousing services
- 64216120 - Electronic mail services
- 79810000 - Printing services
- 79821000 - Print finishing services
- 79970000 - Publishing services

II.2.3) Place of performance

NUTS codes

- UK - UNITED KINGDOM

II.2.4) Description of the procurement

Lot 2 is designed for Buyers who require the support of a print manager to enable them to take advantage of the end to end services that this approach offers, thereby ensuring that their print needs are fully managed on their behalf.

The Buyers who use Lot 2 will be a broad range of public sector

organisations who range in both size and complexity with regard to their

print requirements.

The Supplier shall be flexible in their approach to manage the provision of both low value to high value Call-Off Contracts requirements.

Lot 2 - Is a multi-Supplier Lot and Buyers will access Lot 2 via further

competition.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

Accelerated procedure

Justification:

The Print Management Service procurement (RM6170) was originally planned to go to market 02/06/20 with an award approval date of 01/12/20.

Due to the COVID19 pandemic there were a number of delays leading up to us publishing the procurement and our ability to prepare the documentation. CCS engagement with suppliers evidenced that they faced business disruption, including disruption of resources.

There was a risk that due to COVID-19 the market would not be settled enough to participate in a tender exercise for a long-term agreement that requires suppliers to develop, prepare and issue a tender response when staff numbers have been reduced, increasing the risk of the OJEU result providing poor quality responses or a reduced number of bidders.

Our ability to engage customers who were able to act as evaluators was reduced due to the pandemic. We have started to see some movement on customer re-engagement in June/July and have been able to identify evaluators.

In addition to the above CCS

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2020/S 180-435860](#)

Section V. Award of contract

Contract No

RM6170

Lot No

1

Title

Print Management Services, including strategic and transformational Services.

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

22 December 2020

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from tenderers from other EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

HH Associates Ltd

Grove House, Guildford Road, Leatherhead,

Surrey

KT22 9DF

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

2671533

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £420,000,000

Section V. Award of contract

Contract No

RM6170

Lot No

2

Title

Print Management Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

22 December 2020

V.2.2) Information about tenders

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Allied Publicity Services (Manchester) Limited

APS Group, Chetham House, Bird Hall Lane,

Cheadle Heath

SK3 0ZP

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

681528

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £420,000,000

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Section V. Award of contract

Contract No

RM6170

Lot No

2

Title

Print Management Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

22 December 2020

V.2.2) Information about tenders

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Corporate Document Services Ltd

7 Eastgate

Leeds

LS2 7LY

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

2925653

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £420,000,000

Section V. Award of contract

Contract No

RM6170

Lot No

2

Title

Print Management Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

22 December 2020

V.2.2) Information about tenders

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Cubiquity Limited

51-53 Queen Street

Wolverhampton

WV1 1ES

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

6925648

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £420,000,000

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Section V. Award of contract

Contract No

RM6170

Lot No

2

Title

Print Management Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

22 December 2020

V.2.2) Information about tenders

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Harlow Printing Limited

7-21 Maxwell Street,

South Shields, Tyne and Wear

NE33 4PU

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

435445

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £420,000,000

Section V. Award of contract

Contract No

RM6170

Lot No

2

Title

Print Management Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

22 December 2020

V.2.2) Information about tenders

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

PSL Print Management Ltd

Unit A59, Red Scar Business Park, Longridge Road,

Preston, Lancashire

PR2 5ND

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

2084294

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £420,000,000

Section V. Award of contract

Contract No

RM6170

Lot No

2

Title

Print Management Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

22 December 2020

V.2.2) Information about tenders

Number of tenders received: 15

Number of tenders received from tenderers from other EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Williams Lea Limited

1-5 Poland Street, Soho

London

W1F 8PR

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

National registration number

02119266

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £420,000,000

Section VI. Complementary information

VI.3) Additional information

As part of this Contract Notice the following documents can be accessed at:

<https://www.contractsfinder.service.gov.uk/Notice/e9c41b5d-0b92-4bca-9808-1967331a9885>

1) Redacted Commercial Agreement

2) Authorised customer list;

The start date of this Framework Agreement is 28/12/2020. The expiry date of the Framework Agreement is 27/12/2024. The Framework Agreement will be established for 4 years, with no option to extend.

VI.4) Procedures for review

VI.4.1) Review body

The Minister for the Cabinet Office acting through Crown Commercial Service

9th Floor, The Capital, Old Hall Street,

Liverpool

L3 9PP

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supplier@crowcommercial.gov.uk

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