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Contract

## **GGC0936 Community Link Workers (Renfrewshire)**

NHS Greater Glasgow and Clyde

F21: Social and other specific services – public contracts

Contract award notice

Notice identifier: 2025/S 000-000484

Procurement identifier (OCID): ocids-h6vhtk-04b450

Published 8 January 2025, 12:16pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Greater Glasgow and Clyde

Procurement Department, Glasgow Royal Infirmary, 84 Castle Street

Glasgow

G4 0SF

#### **Email**

[Lauren.Strachan2@nhs.net](mailto:Lauren.Strachan2@nhs.net)

#### **Telephone**

+44 1412015388

#### **Country**

United Kingdom

#### **NUTS code**

UKM82 - Glasgow City

**Internet address(es)**

Main address

<http://www.nhsggc.scot/about-us/procurement/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10722](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10722)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

GGC0936 Community Link Workers (Renfrewshire)

Reference number

GGC0936

**II.1.2) Main CPV code**

- 85000000 - Health and social work services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

On behalf of the Renfrewshire Health & Social Care Partnership (RHSCP), NHSGGC is looking for a provider to offer a Community Link Worker Service in collaboration with all General Practices in Renfrewshire. Renfrewshire HSCP aims to commission a Community Link Workers Service in Renfrewshire to support strategic planning and enhance health outcomes.

Detailed information about the strategic and commissioning context of Renfrewshire Health and Social Care services can be found in the HSCP Strategic Plan, available at [www.renfrewshire.hscp.scot](http://www.renfrewshire.hscp.scot).

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £750,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

#### **II.2.3) Place of performance**

NUTS codes

- UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

#### **II.2.4) Description of the procurement**

Renfrewshire Health and Social Care Partnership (RHSCP) deliver adult social care services and all community health services for adults and children in the Renfrewshire area. The Public Bodies (Joint Working) (Scotland) Act 2014 set out the requirement for NHS boards and local authorities to integrate adult health and social care services in Scotland. It is envisaged that by working together, NHS and Council social care services can ensure those who use services get the right care and support at the right time in the right place.

Within the context of an integrated provision of health and social care, Renfrewshire HSCP will provide services that are person centred and outcome-focused but at the same time sustainable and cost effective. Services are under continuous review and it is expected that change programmes and action plans to implement national policies will

continue to be developed during the lifetime of the agreement.

Our vision is for Renfrewshire to be a caring community where individuals are valued and supported to live well.

The three strategic priorities guiding the work of the HSCP are:

- Improving health and wellbeing
- Delivering the right service, at the right time, in the right place
- Working in partnership to treat the person as well as the condition.

Since 2018, a contract for Community Link Workers has been in place in Renfrewshire, and the service has expanded and adapted over time. Currently, all 27 GP practices in Renfrewshire have a Community Link Worker assigned.

The rationale for link workers is that when individuals feel supported in their lives, they are more likely to respond positively to practical support aimed at improving their health and well-being. Early support can potentially reduce the risk of developing long-term conditions or delay/prevent further complications for those already living with chronic illnesses.

By intervening at an earlier stage, it is anticipated that extensive or unnecessary GP appointments can be avoided, and more meaningful and beneficial social interventions can be identified. This approach is expected to alleviate pressure on GPs and other health professionals, allowing them to focus on more health-specific interventions.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The contract will be awarded for 24 months based on the current funding available. It will include the option for two 12-month extensions, contingent on future funding being confirmed.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Open procedure

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-035922](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

31 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

#### **V.2.3) Name and address of the contractor**

We Are with You

34 Argyll Arcade

Glasgow

G2 8BD

Telephone

+44 7919305778

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £750,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The buyer has indicated that it will accept electronic responses to this notice via the Postbox facility. A user guide is available at

[https://www.publiccontractsscotland.gov.uk/sitehelp/help\\_guides.aspx](https://www.publiccontractsscotland.gov.uk/sitehelp/help_guides.aspx).

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the

closing time to avoid any last minute problems.

Community benefits are included in this requirement. For more information see:

<https://www.gov.scot/policies/public-sector-procurement/community-benefits-in-procurement/>

A summary of the expected community benefits has been provided as follows:

A scoreable question has been included as part of this tender exercise as follows:

Please provide any proposed community benefits that will be developed and delivered as part of the contract if successful or, alternatively,

potential framework participants confirm that they will engage with NHSS Community Benefit Gateway (CBG)

This gateway, developed through requests from suppliers seeking opportunities to support the delivery of community benefits within the

contracting region, provides information on community benefit opportunities. The CBG is a free and easy to use online service that

connects NHS Scotland suppliers with third sector community organisations within Scotland and will be used for tracking and reporting

and is an approved compliant route to the realisation of community benefits.

(SC Ref:787205)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Glasgow Sheriff Court

Glasgow

Country

United Kingdom