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Tender

Sales Agents Framework

Network Homes

F02: Contract notice

Notice identifier: 2021/S 000-000479

Procurement identifier (OCID): ocids-h6vhtk-028933

Published 11 January 2021, 12:32pm

Section I: Contracting authority

I.1) Name and addresses

Network Homes

The Hive, 22 Wembley Park Boulevard

Wembley

HA9 0HP

Contact

Nina sharma

Email

Tenders@networkhomes.org.uk

Telephone

+44 208078204312

Country

United Kingdom

NUTS code

UKI - LONDON

Internet address(es)

Main address

<https://www.delta-esourcing.com>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://www.delta-esourcing.com/tenders/UK-UK-Wembley:-Sale-of-residential-real-estate./2UEE75TE5Y>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

www.delta-esourcing.com

Tenders or requests to participate must be submitted to the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Housing and community amenities

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Sales Agents Framework

II.1.2) Main CPV code

- 70123100 - Sale of residential real estate

II.1.3) Type of contract

Services

II.1.4) Short description

It is anticipated that up to 2,000 for sale homes, prlt is anticipated that up to 2,000 for sale homes, predominantly shared ownership, could be delivered through this Framework Agreement, across a number of projects in our geographical area of operation in West and North London and Hertfordshire. We estimate that sales of 400-600 homes per year will be procured through the framework with a typical project size of 50-120 sale homes, although there may be some smaller and larger schemes.edominantly shared ownership, could be delivered through this Framework Agreement

II.1.5) Estimated total value

Value excluding VAT: £3,000,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKI - LONDON

Main site or place of performance

LONDON

II.2.4) Description of the procurement

It is anticipated that up to 2,000 for sale homes, predominantly shared ownership, could be delivered through this Framework Agreement, across a number of projects in our geographical area of operation in West and North London and Hertfordshire. We estimate that sales of 400-600 homes per year will be procured through the framework with a typical project size of 50-120 sale homes, although there may be some smaller and larger schemes.

II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6) Estimated value

Value excluding VAT: £3,000,000

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

48

This contract is subject to renewal

No

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

To respond to this opportunity please click here: <https://www.delta-esourcing.com/respond/2UEE75TE5Y>

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

III.1.3) Technical and professional ability

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

15 February 2021

Local time

12:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Duration in months: 5 (from the date stated for receipt of tender)

IV.2.7) Conditions for opening of tenders

Date

15 February 2021

Local time

12:00pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: No

VI.2) Information about electronic workflows

Electronic invoicing will be accepted

Electronic payment will be used

VI.3) Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

Network Homes is one of the UK's leading housing associations with over 40 years' experience developing award-winning homes. A member of the G15 Group of London's largest housing associations, we own and manage over 20,000 homes across London, Hertfordshire and the South East. We love to build homes and we take great pride in the quality of the homes we deliver. We develop homes for a variety of affordable tenures including social, affordable and intermediate rents, shared ownership and rent to buy products such as London Living Rent. We also develop homes for market sale and for market rent. We also manage and develop a ranges of tenures for older people.

We have a strong track record of development and regeneration, with an ambitious growth strategy of 5,000 new homes over the next 5 years and secure development pipeline of approximately 2,500 homes. We have strong relationships with Homes England, the GLA, and Local Authorities across our operational area.

Network Homes' Growth Strategy sets out our ambition to deliver 1,000 units a year within London and Hertfordshire which will be delivered through three procurement routes: land, S106 opportunities and package deals and this framework will help us deliver this.

We have and maintain an impressive pipeline of development opportunities, with schemes of varying scales, ranging from garage site redevelopments, neighbourhood-transforming regeneration schemes, land-led residential developments of 100 units+, up to significant mixed use opportunities including a 575 unit residential-led development in Southall and a 1,600 unit placemaking scheme at Northwick Park. Where the opportunity is right, we look at the potential for joint ventures.

We usually have between fifteen and twenty development sites between the stages of offer accepted and exchange and expect this rate to remain constant over the framework period.

Network Homes has a number of wholly owned subsidiaries who will be entitled to call off contracts under this Framework. It is also likely to be used by local authorities who use us as a development agency.

Other social housing providers in the UK (both those that are in existence now and those that may come into existence during the term of the framework agreement) may also be entitled to call off contracts under the framework agreement. 'Social Housing Provider' for this purpose means any provider of social housing and includes registered providers (as listed on the Gov.UK Website: <https://www.gov.uk/government/publications/current-registered-providers-of-social-housing>), and may include local authorities and ALMO's. Applicants should note that, under the framework agreement, no organisation entitled to call-off shall be under any obligation to do so and no social housing provider has the automatic right to do so without direct permission from Network Homes Ltd.

Because of the current state of the market, uncertainties over our pipeline and the possibility of other 'Social Housing Providers' using the framework agreement to an utterly unknown extent, the value of the Framework in the notice is not in any way an accurate estimate of the value of works to be awarded and the total spend could vary considerably from this estimate, in either direction.

For more information about this opportunity, please visit the Delta eSourcing portal at:

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GO Reference: GO-2021111-PRO-17624286

VI.4) Procedures for review

VI.4.1) Review body

Royal Courts of Justice

The Strand, London

WC2A 2LL

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Not provided

Not Provided

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

communication to the tenderers of the authority's intended award decision.

There is no right of appeal to the Contracting Authority and instead the UK Public Contracts Regulations 2015 provide for an aggrieved party to apply to the High Court of England and Wales concerning any alleged breach unless an extension is agreed by the Courts.

Full information regarding appeals can be obtained from the body responsible for the appeal procedure as stated in VI.4.1