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Contract

## **Plan and Deliver two FE Sector Leadership Programmes- FE Strategic Leadership & Preparing for CEO Programmes**

The Education and Training Foundation

F21: Social and other specific services – public contracts

Contract award notice

Notice identifier: 2022/S 000-000474

Procurement identifier (OCID): ocds-h6vhtk-02e831

Published 7 January 2022, 12:45pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The Education and Training Foundation

Third Floor, 157 - 197 Buckingham Palace Road

London

SW1W 9SP

#### **Email**

[tenderqueries@etfoundation.co.uk](mailto:tenderqueries@etfoundation.co.uk)

#### **Telephone**

+44 2037408280

#### **Country**

United Kingdom

**NUTS code**

UKI - London

**Internet address(es)**

Main address

<http://www.et-foundation.co.uk>

Buyer's address

[https://www.mytenders.co.uk/search/Search\\_AuthProfile.aspx?ID=AA28768](https://www.mytenders.co.uk/search/Search_AuthProfile.aspx?ID=AA28768)

**I.4) Type of the contracting authority**

Other type

Charity

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Plan and Deliver two FE Sector Leadership Programmes- FE Strategic Leadership & Preparing for CEO Programmes

Reference number

L&G 21/22.5

#### **II.1.2) Main CPV code**

- 80000000 - Education and training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Education and Training Foundation has procured a high-end delivery partner to plan and deliver two professional and personal development programmes. One programme will be delivered to current Further Education sector (FE) Chief Executive Officers (CEOs), and Principals, and the other to current Deputy Principals and Deputy CEO's who are ready take the next step in their career to CEO or Principal. The programmes will support delegates with their leadership development, and will be accompanied by an Alumni programme for the FESLP past participant alumnus.

These programmes are currently being delivered as part of ETF's strategic leadership offer:

- 1). The Further Education Strategic Leadership Programme
- 2). Preparing for CEO programme.
- 3). Alumni programme

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £1,212,583

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 80521000 - Training programme services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80532000 - Management training services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

Main site or place of performance

England

### **II.2.4) Description of the procurement**

To deliver the FESLP programme the ETF has commissioned a delivery partner with an outstanding track record in the delivery and impact of leadership development. The delivery partner will co-design the programme, alongside the ETF and a sector steering group, that includes representation from the Department for Education. The delivery partner has demonstrated significant added value to the co-design of the programme with ETF; its status contributes to enhancing of the reputation of FE senior leadership both within, and outside of the sector.

The delivery partner will work with ETF to review and develop the content and design of the most recent FESLP programme to ensure it meets the current needs of the sector, and then deliver the Programme.

The FESLP alumni programme is delivered twice a year, typically June and December, to further support the previous cohorts of the FESLP programme by engaging them in up to date education policy changes, support on evolving systems leadership practice, building on their network and creating a culture of change that will support the whole sector. The alumni events are an opportunity for current leaders to network, share best practice and support the sector as policies change, grow and develop. The delivery partner will build in a programme of alumni activity that will compliment the FESLP programme but also look to a changing horizon of leadership in order to encourage development in a supportive

environment.

Preparing for CEO programme, targeted at aspiring CEOs/Principals, has been a critical contribution to the ETF's leadership offer, which aims to address challenges within the FE sector and build its leadership capacity. Preparing for CEO develops the confidence, skills and leadership tools to support participants to step-up to the roles of Principal and CEO, and ensures that there is a talent pipeline to the most senior executive roles within the FE sector.

Preparing for CEO is specifically aimed at experienced FE senior leaders who are looking to step-up to the role of Principal or CEO within the next 1-2 years. Usually, participants on this programme have the role title of Deputy Principal or Deputy CEO.

Since 2018, the ETF has delivered the Preparing for CEO Programme to approximately 150 participants, with a further 25 currently going through the programme. The success of this programme is demonstrated by the 35 alumni who have been promoted to CEO or Principal since it began.

The programmes require the delivery partner to deliver an outstanding high quality executive leadership programme that will meet the needs of the senior and executive leaders, the demands of the Department of Education, the individual organisation, and set a standard of excellence to inspire future leaders.

The contract duration is from 16 December 2021 to 31 December 2023.

Building on the current FESLP and Preparing for CEO programmes, the ETF seeks to develop its support further, taking into account current leadership approaches, research into effective learning and development.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Open procedure

#### **IV.1.11) Main features of the award procedure**

Please refer to the Invitation to Tender for details the award procedure.

Tenderers were required to pass Business Suitability Criteria and tenders were evaluated against the award criteria detailed in the Invitation to Tender.

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-024772](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 December 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 4

Number of tenders received by electronic means: 4

#### **V.2.3) Name and address of the contractor**

Oxford Saïd Business School Limited

Egrove Park, Kennington

Oxford

OX1 5NY

Country

United Kingdom

NUTS code

- UKJ14 - Oxfordshire

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,212,583

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(MT Ref:224975)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Public Procurement Review Service

Cabinet Office

London

Email

[publicprocurementreview@cabinetoffice.gov.uk](mailto:publicprocurementreview@cabinetoffice.gov.uk)

Telephone

+44 3450103503

Country

United Kingdom

Internet address

<https://www.gov.uk/government/publications/public-procurement-review-service-scope-and-remit>