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Planning

## **Community Physiotherapy Service in Croydon to support Integrated MSK**

NHS South West London Clinical Commissioning Group

F01: Prior information notice

Prior information only

Notice identifier: 2022/S 000-000441

Procurement identifier (OCID): ocids-h6vhtk-030851

Published 7 January 2022, 11:31am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS South West London Clinical Commissioning Group

120 The Broadway

London

SW19 1RH

#### **Contact**

Kamal Balakrishnan

#### **Email**

[Kamal.Balakrishnan@swlondon.nhs.uk](mailto:Kamal.Balakrishnan@swlondon.nhs.uk)

#### **Country**

United Kingdom

**NUTS code**

UKI62 - Croydon

**Internet address(es)**

Main address

<https://swlondonccg.nhs.uk>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://nhssbs.eu-supply.com>

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Community Physiotherapy Service in Croydon to support Integrated MSK

Reference number

SWL\_Croydon\_MSK Physio\_ME\_Jan2022

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS South West London CCG is inviting expressions of interest from suitably experienced and capable providers, to provide low complexity, high volume physiotherapy to all body parts, which will form a key element of an Integrated Musculoskeletal (MSK) Service to patients within the borough of Croydon.

The service model is likely to involve a digital first element, with a blended offer of virtual, group and face to face patient sessions.

The service provider will work in close liaison with the local NHS Trust - Croydon Health Services NHS Trust and the Croydon GP Collaborative (CGPC).

Current thinking is that the contract may have an initial duration of 3 years, with potential to be extended for up to a further 2 years: up to 5 years overall being possible. The modelled contract value is circa £1.2m per year to meet the needs of Croydon's population, with 5 years potentially being worth up to £6m.

A competitive procurement is being assumed (subject to market interest and capability), which is currently scheduled to commence by March 2022 to enable a single contract to cover the community physiotherapy requirement. The contract is likely to be awarded by June 2022 to enable service commencement from October 2022.

#### **II.1.5) Estimated total value**

Value excluding VAT: £12,000,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKI62 - Croydon

Main site or place of performance

Service to provide accessible services to patients resident across the London Borough of Croydon

#### **II.2.4) Description of the procurement**

NHS South West London CCG is inviting expressions of interest from suitably experienced and capable providers, to provide low complexity, high volume physiotherapy to all body parts, which will form a key element of an Integrated Musculoskeletal (MSK) Service to patients within the borough of Croydon.

The service model is likely to involve a digital first element, with a blended offer of virtual, group and face to face patient sessions.

The service provider will work in close liaison with the local NHS Trust - Croydon Health Services NHS Trust and the Croydon GP Collaborative (CGPC).

Current thinking is that the contract may have an initial duration of 3 years, with potential to be extended for up to a further 2 years: up to 5 years overall being possible. The modelled contract value is circa £1.2m per year to meet the needs of Croydon's population, with 5 years potentially being worth up to £6m.

Additionally, the CCG is considering reserving a right to expand the scope and value of the contract during its term, to facilitate access to this community-based capacity, by local NHS Trusts, as may be assessed as required by the South West London integrated care system. This may have potential to increase the overall contract value up to £12m over 5 years, although this is not guaranteed.

Interested providers should note that the CCG is reviewing what suitable NHS premises may become available to offer to the service provider(s), however interested providers

should assume a responsibility to identify their own premises, which will need to enable appropriately accessible services to Croydon patients.

A competitive procurement is being assumed (subject to market interest and capability), which is currently scheduled to commence by March 2022 to enable a single contract to cover the community physiotherapy requirement. The contract is likely to be awarded by June 2022 to enable service commencement from October 2022.

The CCG wishes to understand the views of interested providers, particularly in relation to the CCG's refreshed commissioning intentions for this community provide physiotherapy element of an integrated MSK service. Responses to this invitation for expressions of interest are likely to initiate follow-up engagement by the CCG as well as sharing of developing documentation such as service specification and commercial modelling ahead of any procurement process.

#### **II.2.14) Additional information**

Further information about the proposed service model for community physiotherapy in Croydon, which will support the community integrated musculoskeletal service, is available at <https://nhssbs.eu-supply.com/>. Registration is FREE to access and download electronic documents. Once logged into EU-Supply, search for Tender/RFI ID 48515 - "Community Physiotherapy Service (MSK) in Croydon". Expressions of interest are requested in the form of a completed simple Market Engagement Questionnaire available through EU-Supply, requested by 12 noon, Tuesday 25th January 2022.

#### **II.3) Estimated date of publication of contract notice**

1 March 2022

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### **Section IV. Procedure**

#### **IV.1) Description**

##### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## Section VI. Complementary information

### VI.3) Additional information

\*\*\*TO EXPRESS YOUR INTEREST and to COMMENCE ENGAGEMENT with the CCG, you are invited to review the proposed Integrated MSK Service Clinical Model slide-deck and then to COMPLETE a Market Engagement Questionnaire (MEQ) and return this ASAP by 12noon, Tuesday 25th January 2022.

Please return your completed MEQ via the messaging facility of the e-procurement system "EU-Supply" which is available at <https://nhssbs.eu-supply.com>.

\*Note: If not already registered with EU-Supply, you will need to register FREE of charge. This will be the main portal to be used to communicate with interested providers, and through which the procurement process will be managed. An attached document "EU-Supply User Guide" will be helpful. If you need technical support on the EU-Supply Portal, please contact the EU-Supply Helpdesk on 0800 840 2050 or [support@eu-supply.com](mailto:support@eu-supply.com).

Once logged into EU-Supply, search for Tender/RFI ID 48515 - "Community Physiotherapy Service (MSK) in Croydon".

Provider organisations responding with a completed Market Engagement Questionnaire to confirm their interest, are likely to be invited to engage further with the CCG, including the CCG sharing latest versions of the service specifications, activity and financial modelling and the commercial approach being developed for the contract - all ahead of any possible procurement process.

Note, whilst your response is not a pre-requisite to any future procurement opportunity, responses, or lack of them will be used by the CCG as evidence and inform selection of the most appropriate process to award a contract(s), including whether a competitive process should be used.