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Contract

BTA1586 - Exhibition Stand Design Build & Support Services Framework Agreement

VisitBritain/VisitEngland

F03: Contract award notice

Notice identifier: 2022/S 000-000437

Procurement identifier (OCID): ocids-h6vhtk-02db27

Published 7 January 2022, 11:22am

Section I: Contracting authority

I.1) Name and addresses

VisitBritain/VisitEngland

3 Grosvenor Gardens, Victoria

London

SW1W 0BD

Contact

Procurement Team

Email

procurement@visitbritain.org

Country

United Kingdom

NUTS code

UKI3 - Inner London – West

Internet address(es)

Main address

www.visitbritain.org

Buyer's address

www.visitbritain.org

I.4) Type of the contracting authority

Other type

National Tourism Body

I.5) Main activity

Other activity

Tourism

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

BTA1586 - Exhibition Stand Design Build & Support Services Framework Agreement

Reference number

BTA1586

II.1.2) Main CPV code

- 39154100 - Exhibition stands

II.1.3) Type of contract

Supplies

II.1.4) Short description

VisitBritain is seeking to establish a multi supplier Framework Agreement with a maximum of 3 suppliers for a the provision of non-exclusive exhibition stand & design Services with a suitably qualified and experienced suppliers.

The successful bidders appointed to the Framework Agreement are expected to deliver the supply, construction, storage, transportation, installation, dismantling and removal of exhibition stands, including the design and build of exhibition and conference stands.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £2,070,000

II.2) Description

II.2.2) Additional CPV code(s)

- 39154000 - Exhibition equipment
- 79952000 - Event services
- 79933000 - Design support services
- 79822500 - Graphic design services
- 79956000 - Fair and exhibition organisation services

II.2.3) Place of performance

NUTS codes

- UKI3 - Inner London – West

Main site or place of performance

International

II.2.4) Description of the procurement

VisitBritain/VisitEngland seeks to procure a non-exclusive Exhibition Stand Design Build & Support Services Framework Agreement, and appoint suitably qualified & experienced suppliers that supports British tourism interest and values, and shares our goal in challenging perceptions of Britain.

VisitBritain/VisitEngland anticipates attending the following exhibitions/events:

IMEX America (November 2021)
IBTM World (November / December 2021)
ITB Berlin (March 2022)
IMEX Frankfurt (April 2022)

Future events at the above locations, or alternative locations may be required for call offs under the terms of the Framework Agreement.

VisitBritain/VisitEngland is conducting this 'Open' tender process via ContractsFinder & Find a Tender Service for a multi supplier framework agreement. A maximum of three (3) suppliers will be appointed to the Framework Agreement for an initial term of 12 months from date of award, with the option to extend for a further two (2) periods of 12 months each. VisitBritain/VisitEngland will Call Off the required Services via 'Direct Award' or 'Further Competition' during the term of the Framework Agreement.

The appointed suppliers must be able to provide a fully integrated (end to end) Exhibition Stand Design & Support Services including: Storage, Transport & Logistics.

Bidders should note that as part of this tender process, VisitBritain/VisitEngland will simultaneously invite bidders to submit a Further Competition Response for the IMEX America 2021 requirement. VisitBritain/VisitEngland will only evaluate the Further Competition Responses from the three (3) bidders who are recommended for contract award and appointed onto the Framework Agreement.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 70.00%

Price - Weighting: 30.00%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2021/S 000-021432](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 November 2021

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

The Equinox Group

3365 Century Way, Thorpe Park, Leed

Leeds

LS15 8ZB

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

National registration number

09432531

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £2,070,000

Total value of the contract/lot: £2,070,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

VisitBritain/VisitEngland

3 Grosvenor Gardens, Victoria

London

SW1W 0BD

Email

procurement@visitbritain.org

Country

United Kingdom

Internet address

www.visitbritain.org