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Contract

## **QUB/2141/21 Student Centre Cafe Concession**

Queen's University Belfast

F03: Contract award notice

Notice identifier: 2022/S 000-000413

Procurement identifier (OCID): ocds-h6vhtk-02e5bf

Published 7 January 2022, 10:09am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Queen's University Belfast

Purchasing Office, University Road

Belfast

BT7 1NN

#### **Contact**

Jackie Glackin

#### **Email**

[j.glackin@qub.ac.uk](mailto:j.glackin@qub.ac.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKN06 - Belfast

**Internet address(es)**

Main address

[www.qub.ac.uk](http://www.qub.ac.uk)

Buyer's address

[www.qub.ac.uk/po](http://www.qub.ac.uk/po)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

QUB/2141/21 Student Centre Cafe Concession

Reference number

QUB/2141/21

**II.1.2) Main CPV code**

- 55900000 - Retail trade services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Queen's University Belfast and Queen's Students' Union invite tenders for a concessionaire with significant hospitality experience to operate the café and pop up unit

in the new Student Centre building. The new building will contain vibrant social and commercial spaces and a focal point will be the prominent cafe on the ground floor, highly visible within the building and from University Road through the extensive glazing that surrounds much of the building. With 24,000 students and over 3,700 staff, 200 of which will be based in the Student Centre, the cafe will be in a unique position to capitalise on this footfall. The location of the Student Centre and its accessibility means it will also benefit from passing footfall, as the building will be open to all and not restricted to students and staff.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £6,000,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 55900000 - Retail trade services
- 55520000 - Catering services

#### **II.2.3) Place of performance**

NUTS codes

- UKN06 - Belfast

Main site or place of performance

Belfast, Northern Ireland

#### **II.2.4) Description of the procurement**

Queen's University Belfast and Queen's Students' Union invite tenders for a concessionaire with significant hospitality experience to operate the café and pop up unit in the new Student Centre building. The new building will contain vibrant social and commercial spaces and a focal point will be the prominent cafe on the ground floor, highly visible within the building and from University Road through the extensive glazing that surrounds much of the building. With 24,000 students and over 3,700 staff, 200 of which will be based in the Student Centre, the cafe will be in a unique position to capitalise on this footfall. The location of the Student Centre and its accessibility means it will also benefit from passing footfall, as the building will be open to all and not restricted to

students and staff. The café is expected to be open by September 2022 as the University welcomes students for the start of the academic year and will operate from early morning until late evening. The offer which will be sit in and takeaway and will focus on quality food and premium coffee in a contemporary setting . The successful concessionaire will be required to work closely with the University to develop a brand for the café that fits within the food strategy for the building. The operator will also be expected to work closely with the University in terms of the fit out of the kitchen, servery and associated areas. In addition to the main café, there will also be a pop-up/satellite catering unit in the main atrium that will support innovation and meeting additional demand at certain times of the year. This unit will be managed by the successful cafe operator at peak times of the year. Delivered Catering for meetings and events in the Student Centre will be supplied by the Café operator in conjunction with the Campus Food and Drink Department .

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 70

Cost criterion - Name: Commission / Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The contract is for a period of 60 months with the option to extend by up to a further 60 months.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2021/S 000-024143](#)

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## **Section V. Award of contract**

### **Contract No**

QUB/2141/21

### **Lot No**

1

### **Title**

Student Centre Cafe Concession

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

14 December 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Hope Investments (NI) Ltd

Unit 3, 212-218 Upper Newtownards Road

Belfast

BT4 3ET

Telephone

+44 2890474710

Country

United Kingdom

NUTS code

- UKN06 - Belfast

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £4,000,000

Total value of the contract/lot: £6,000,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Queen's University Belfast

Belfast

Country

United Kingdom