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Planning

Consular Core Platform Delivery Partner - Early Market Engagement

Foreign, Commonwealth and Development Office

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2026/S 000-000375

Procurement identifier (OCID): ocds-h6vhtk-05ff7d

Published 5 January 2026, 2:57pm

Scope

Reference

CPG/12928/2025

Description

The Foreign, Commonwealth and Development Office (FCDO) is undertaking an additional round of market engagement activities in order to inform the market of the revised timeline and route to market for the Consular Core Platform Delivery Partner requirement.

The Foreign, Commonwealth & Development Office (FCDO) leads the UK's diplomatic, development and consular work around the world, working in over 250 Posts across the globe.

The objective of the Consular & Crisis Directorate is to support British people overseas who find themselves in need or distress, and to help people avoid the need for our assistance in the first place.

The Core Platform refers to FCDO's Salesforce platform which hosts Consular's case management and appointments booking systems.

The new contract is likely to start in September 2026 and is anticipated to be for a duration of three (3) years, with an option to extend for additional two periods of 12 months, based on satisfactory performance provided by the selected service provider and continued business requirement by the FCDO.

The intention is to call for competition under Lot 5 (Applications and Data Management) of the new Technology Services 4 (TS4) Framework Agreement (RM6190) that is due to go live in January 2026. We anticipate the call for competition commencing February 2026.

Early Market Engagement invitations will be restricted to Suppliers who have been offered a conditional place on Lot 5 of CCS TS4.

The Invitation to Tender (ITT) will be restricted to Suppliers who have been confirmed as accepted onto Lot 5 of CCS TS4.

Total value (estimated)

- £57,000,000 excluding VAT
- £68,400,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 18 September 2026 to 17 September 2029
- Possible extension to 17 September 2031
- 5 years

Main procurement category

Services

CPV classifications

- 72000000 - IT services: consulting, software development, Internet and support

Contract locations

- UK - United Kingdom

Engagement

Engagement deadline

12 January 2026

Engagement process description

The Early Market Engagement Event will be held via Microsoft Teams between 11:00 - 12:00 on Wednesday 14th January 2026.

If you are interested in attending this event and have been offered a conditional place on Lot 5 of TS4, please email consularcsdstrategyandportfolio@fcdo.gov.uk referencing 'Early Market Engagement - Consular Core Platform Delivery Partner' as the subject title by no later than 5pm on 12th January 2026.

Event link will be shared with the registered suppliers on 13 January 2026.

Submission

Publication date of tender notice (estimated)

9 February 2026

Contracting authority

Foreign, Commonwealth and Development Office

- Public Procurement Organisation Number: PXRR-8771-PHVX

King Charles Street

London

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United Kingdom

Email: commercial.smi@fcdo.gov.uk

Website:

<https://www.gov.uk/government/organisations/foreign-commonwealth-development-office>

Region: UKI32 - Westminster

Organisation type: Public authority - central government