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Contract

Document, Communication & Print Management & Associated goods & services

HealthTrust Europe LLP (HTE) acting on behalf of

F03: Contract award notice

Notice identifier: 2025/S 000-000269

Procurement identifier (OCID): ocds-h6vhtk-0498c8

Published 7 January 2025, 9:34am

Section I: Contracting authority

I.1) Name and addresses

HealthTrust Europe LLP (HTE) acting on behalf of

19 George Road

Edgbaston, Birmingham

B15 1NU

Email

sheron.crystal@htepg.com

Telephone

+44 08458875000

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://healthtrusteurope.bravosolution.co.uk>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Document, Communication & Print Management & Associated goods & services

II.1.2) Main CPV code

- 72512000 - Document management services

II.1.3) Type of contract

Services

II.1.4) Short description

This framework is for the provision of the agreement of Document, Communication & Print Management, which comprises of 5 Lots, as listed below:

Lot 1 Document Management - This lot includes a comprehensive range of document management services to include but not limited to Document Storage, scanning, and secure destruction of records.

Lot 2 Communications tools - This lot presents the integration of solutions that is supported by secure and resourceful processes. Tools that assist mailing and document

processing tasks that integrate communication with a mixture of traditional systems and innovative ones. The service and tools should provide an efficient, secure, free of error, convenient, and cost-effective method to manage communications via various modes available to the Participating Authorities.

Lot 3 External Print Solution - This lot will cover the external printing solutions to include letterhead, leaflets and other design and digital and/or physical printing requirement of the Participating Authorities.

Lot 4 Print Management - This lot presents a comprehensive solution to optimise printing infrastructure, streamline workflows and reduce costs. This gives Participating Authorities the opportunity to outsource the management of their printing devices while benefitting from expert support and guidance in print management.

Lot 5 Aggregation of lot option (1-4) - For Participating Authorities that have a requirement for more than one lot, out of lots 1, 2, 3 and 4 wishes to run a competitive exercise for a sole award.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £75,000,000

II.2) Description

II.2.1) Title

Lot No

Lot 1 Document Management

II.2.2) Additional CPV code(s)

- 72512000 - Document management services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This lot includes a comprehensive range of document management services to include but not limited to Document Storage, scanning, and secure destruction of records.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot No

Lot 2 Communications tools

II.2.2) Additional CPV code(s)

- 79571000 - Mailing services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This lot presents the integration of solutions that is supported by secure and resourceful processes. Tools that assist mailing and document processing tasks that integrate communication with a mixture of traditional systems and innovative ones.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot No

Lot 3 External Print Solution

II.2.2) Additional CPV code(s)

- 79810000 - Printing services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This lot will cover the external printing solutions to include letterhead, leaflets and other design and digital and/or physical printing requirement of the Participating Authorities.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot No

Lot 4 Print Management

II.2.2) Additional CPV code(s)

- 79811000 - Digital printing services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

This lot presents a comprehensive solution to optimise printing infrastructure, streamline workflows and reduce costs.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot No

Lot 5 Aggregation of lot option (1-4)

II.2.2) Additional CPV code(s)

- 30232100 - Printers and plotters

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

For Participating Authorities that have a requirement for more than one lot, out of lots 1, 2, 3 and 4 wishes to either direct award or run a competitive exercise for a sole award.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-028611](#)

Section V. Award of contract

Lot No

1

Title

Document Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 December 2024

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

V.2.3) Name and address of the contractor

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Ricoh UK Limited

900 Pavilion Drive, Northampton Business Park

Northampton

NN4 7RG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

V.2.3) Name and address of the contractor

Iron Mountain (UK) PLC

Ground Floor 4 More London Riverside

London

SE1 2AU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01478540

The contractor is an SME

No

V.2.3) Name and address of the contractor

Restore Plc

8 Beam Reach, Coldharbour Lane, Rainham

Essex

RM13 9YB

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05169780

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £30,000,000

Section V. Award of contract

Lot No

2

Title

Communications tools

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 December 2024

V.2.2) Information about tenders

Number of tenders received: 9

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Opus Trust Marketing Limited Trading as Adare SEC Limited

133 Scudamore Road, Braunstone Frith Industrial Estate

Leicester

LE3 1UQ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03829462

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Allied Publicity Services (Manchester) Limited

Chetham House, Bird Hall Lane, Cheadle Heath

Greater Manchester

SK3 0ZP

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

681528

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

V.2.3) Name and address of the contractor

CFH DOCMAIL LTD

ST PETER'S PARK, WELLS ROAD, WESTFIELD

Radstock

BA3 3UP

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01716891

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Iml Comms Limited

Unit 3 Manor Park Ind Est., Quinn Close

Coventry

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

13535125

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

PSL Print Management Limited

Units A59-60, Red Scar Business Park, Longridge Road

Preston

PR2 5ND

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02084294

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Ricoh UK Limited

900 Pavilion Drive, Northampton Business Park

Northampton

NN4 7RG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

V.2.3) Name and address of the contractor

Synertec Limited

2 Castle Road, Chelston Business Park

Wellington

TA21 9JQ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03717583

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £15,000,000

Section V. Award of contract

Lot No

3

Title

External Print Solutions

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 December 2024

V.2.2) Information about tenders

Number of tenders received: 8

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Allied Publicity Services (Manchester) Limited

Chetham House, Bird Hall Lane, Cheadle Heath

Greater Manchester

SK3 0ZP

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

681528

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

V.2.3) Name and address of the contractor

Collector Set Printers Limited

House, Sir Thomas Longley Road, Medway City Estate Rochester

Kent

ME2 4DP

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Continuous Dataprint (UK) Limited

Forms House 74-82 Rose Lane, Mossley Hill

Liverpool

L18 8EE

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

2696956

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Corporate Document Services Limited

Riverside House, 7 Canal Wharf

Leeds

LS11 5AS

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02925653

The contractor is an SME

No

V.2.3) Name and address of the contractor

Cubiquity Limited

51-53 Queen Street

Wolverhampton

WV1 1ES

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

6925648

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Chetham House Limited T/A SF Taylor

Unit 13 Bamford Business Park Hibbert Street

Stockport

SK4 1PL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

6989033

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £11,000,000

Section V. Award of contract

Lot No

4

Title

Print Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 December 2024

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

V.2.3) Name and address of the contractor

Aurora Managed Services Ltd

1-2 Castle Lane

London

SW1E 6DR

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

06228885

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Kyocera Document Solutions UK

Eldon Court, 75 - 77 London Road

Reading

RG1 5BS

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02150688

The contractor is an SME

No

V.2.3) Name and address of the contractor

Ricoh UK Limited

900 Pavilion Drive, Northampton Business Park

Northampton

NN4 7RG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £14,000,000

Section V. Award of contract

Lot No

5

Title

Aggregation of Lot option (1-4)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 December 2024

V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

V.2.3) Name and address of the contractor

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Ricoh UK Limited

900 Pavilion Drive, Northampton Business Park

Northampton

NN4 7RG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

HealthTrust Europe LLP (HTE) acting as agent for the Mid and South Essex NHS Foundation Trust ("MSE")

19 George Road

Birmingham

B15 1NU

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

Legal Department, HealthTrust Europe

19 George Road

Birmingham

B15 1NU

Country

United Kingdom

VI.4.4) Service from which information about the review procedure may be obtained

HealthTrust Europe LLP

19 George Road

Birmingham

B15 1NU

Country

United Kingdom