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Contract

## **Document, Communication & Print Management & Associated goods & services**

HealthTrust Europe LLP (HTE) acting on behalf of

F03: Contract award notice

Notice identifier: 2025/S 000-000269

Procurement identifier (OCID): ocds-h6vhtk-0498c8

Published 7 January 2025, 9:34am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

HealthTrust Europe LLP (HTE) acting on behalf of

19 George Road

Edgbaston, Birmingham

B15 1NU

#### **Email**

[sheron.crystal@htepg.com](mailto:sheron.crystal@htepg.com)

#### **Telephone**

+44 08458875000

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://healthtrusteurope.bravosolution.co.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Document, Communication & Print Management & Associated goods & services

#### **II.1.2) Main CPV code**

- 72512000 - Document management services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This framework is for the provision of the agreement of Document, Communication & Print Management, which comprises of 5 Lots, as listed below:

Lot 1 Document Management - This lot includes a comprehensive range of document management services to include but not limited to Document Storage, scanning, and secure destruction of records.

Lot 2 Communications tools - This lot presents the integration of solutions that is supported by secure and resourceful processes. Tools that assist mailing and document processing tasks that integrate communication with a mixture of traditional systems and innovative ones. The service and tools should provide an efficient, secure, free of error, convenient, and cost-effective method to manage communications via various modes available to the Participating Authorities.

Lot 3 External Print Solution - This lot will cover the external printing solutions to include letterhead, leaflets and other design and digital and/or physical printing requirement of the Participating Authorities.

Lot 4 Print Management - This lot presents a comprehensive solution to optimise printing infrastructure, streamline workflows and reduce costs. This gives Participating Authorities the opportunity to outsource the management of their printing devices while benefitting from expert support and guidance in print management.

Lot 5 Aggregation of lot option (1-4) - For Participating Authorities that have a requirement for more than one lot, out of lots 1, 2, 3 and 4 wishes to run a competitive exercise for a sole

award.

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £75,000,000

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 1 Document Management

### **II.2.2) Additional CPV code(s)**

- 72512000 - Document management services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot includes a comprehensive range of document management services to include but not limited to Document Storage, scanning, and secure destruction of records.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 2 Communications tools

### **II.2.2) Additional CPV code(s)**

- 79571000 - Mailing services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot presents the integration of solutions that is supported by secure and resourceful processes. Tools that assist mailing and document processing tasks that integrate communication with a mixture of traditional systems and innovative ones.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to

extend for a further 1 year.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 3 External Print Solution

### **II.2.2) Additional CPV code(s)**

- 79810000 - Printing services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot will cover the external printing solutions to include letterhead, leaflets and other design and digital and/or physical printing requirement of the Participating Authorities.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 4 Print Management

### **II.2.2) Additional CPV code(s)**

- 79811000 - Digital printing services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot presents a comprehensive solution to optimise printing infrastructure, streamline workflows and reduce costs.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot No

Lot 5 Aggregation of lot option (1-4)

### **II.2.2) Additional CPV code(s)**

- 30232100 - Printers and plotters

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

For Participating Authorities that have a requirement for more than one lot, out of lots 1, 2, 3 and 4 wishes to either direct award or run a competitive exercise for a sole award.

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-028611](#)

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## Section V. Award of contract

### Lot No

1

### Title

Document Management

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

10 December 2024

#### V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: Yes

#### V.2.3) Name and address of the contractor

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Ricoh UK Limited

900 Pavilion Drive, Northampton Business Park

Northampton

NN4 7RG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Iron Mountain (UK) PLC

Ground Floor 4 More London Riverside

London

SE1 2AU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01478540

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Restore Plc

8 Beam Reach, Coldharbour Lane, Rainham

Essex

RM13 9YB

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

05169780

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £30,000,000

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## Section V. Award of contract

### Lot No

2

### Title

Communications tools

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

10 December 2024

#### V.2.2) Information about tenders

Number of tenders received: 9

The contract has been awarded to a group of economic operators: Yes

#### V.2.3) Name and address of the contractor

Opus Trust Marketing Limited Trading as Adare SEC Limited

133 Scudamore Road, Braunstone Frith Industrial Estate

Leicester

LE3 1UQ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03829462

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Allied Publicity Services (Manchester) Limited

Chetham House, Bird Hall Lane, Cheadle Heath

Greater Manchester

SK3 0ZP

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

681528

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

CFH DOCMAIL LTD

ST PETER'S PARK, WELLS ROAD, WESTFIELD

Radstock

BA3 3UP

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01716891

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Imail Comms Limited

Unit 3 Manor Park Ind Est., Quinn Close

Coventry

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

13535125

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

PSL Print Management Limited

Units A59-60, Red Scar Business Park, Longridge Road

Preston

PR2 5ND

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02084294

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Ricoh UK Limited

900 Pavilion Drive, Northampton Business Park

Northampton

NN4 7RG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Synertec Limited

2 Castle Road, Chelston Business Park

Wellington

TA21 9JQ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

03717583

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £15,000,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

External Print Solutions

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

10 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 8

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Allied Publicity Services (Manchester) Limited

Chetham House, Bird Hall Lane, Cheadle Heath

Greater Manchester

SK3 0ZP

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

681528

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Collector Set Printers Limited

House, Sir Thomas Longley Road, Medway City Estate Rochester

Kent

ME2 4DP

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Continuous Dataprint (UK) Limited

Forms House 74-82 Rose Lane, Mossley Hill

Liverpool

L18 8EE

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

2696956

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Corporate Document Services Limited

Riverside House, 7 Canal Wharf

Leeds

LS11 5AS

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02925653

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Cubiquity Limited

51-53 Queen Street

Wolverhampton

WV1 1ES

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

6925648

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Chetham House Limited T/A SF Taylor

Unit 13 Bamford Business Park Hibbert Street

Stockport

SK4 1PL

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

6989033

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £11,000,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Print Management

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

10 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 5

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Aurora Managed Services Ltd

1-2 Castle Lane

London

SW1E 6DR

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

06228885

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Kyocera Document Solutions UK

Eldon Court, 75 - 77 London Road

Reading

RG1 5BS

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02150688

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Ricoh UK Limited

900 Pavilion Drive, Northampton Business Park

Northampton

NN4 7RG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £14,000,000

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## Section V. Award of contract

### Lot No

5

### Title

Aggregation of Lot option (1-4)

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

10 December 2024

#### V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: Yes

#### V.2.3) Name and address of the contractor

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Ricoh UK Limited

900 Pavilion Drive, Northampton Business Park

Northampton

NN4 7RG

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £5,000,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

HealthTrust Europe LLP (HTE) acting as agent for the Mid and South Essex NHS Foundation Trust ("MSE")

19 George Road

Birmingham

B15 1NU

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

Legal Department, HealthTrust Europe

19 George Road

Birmingham

B15 1NU

Country

United Kingdom

**VI.4.4) Service from which information about the review procedure may be obtained**

HealthTrust Europe LLP

19 George Road

Birmingham

B15 1NU

Country

United Kingdom