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Contract

Document, Communication & Print Management & Associated goods & services

HealthTrust Europe LLP (HTE) acting on behalf of

F03: Contract award notice

Notice identifier: 2025/S 000-000269

Procurement identifier (OCID): ocds-h6vhtk-0498c8

Published 7 January 2025, 9:34am

Section I: Contracting authority

I.1) Name and addresses

HealthTrust Europe LLP (HTE) acting on behalf of

19 George Road

Edgbaston, Birmingham

B15 1NU

Email

sheron.crystal@htepg.com

Telephone

+44 08458875000

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

https://healthtrusteurope.bravosolution.co.uk

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Document, Communication & Print Management & Associated goods & services

II.1.2) Main CPV code

• 72512000 - Document management services

II.1.3) Type of contract

Services

II.1.4) Short description

This framework is for the provision of the agreement of Document, Communication & Print Management, which comprises of 5 Lots, as listed below:

Lot 1 Document Management - This lot includes a comprehensive range of document management services to include but not limited to Document Storage, scanning, and secure destruction of records.

Lot 2 Communications tools - This lot presents the integration of solutions that is supported by secure and resourceful processes. Tools that assist mailing and document

processing tasks that integrate communication with a mixture of traditional systems and innovative ones. The service and tools should provide an efficient, secure, free of error, convenient, and cost-effective method to manage communications via various modes available to the Participating Authorities.

Lot 3 External Print Solution - This lot will cover the external printing solutions to include letterhead, leaflets and other design and digital and/or physical printing requirement of the Participating Authorities.

Lot 4 Print Management - This lot presents a comprehensive solution to optimise printing infrastructure, streamline workflows and reduce costs. This gives Participating Authorities the opportunity to outsource the management of their printing devices while benefitting from expert support and guidance in print management.

Lot 5 Aggregation of lot option (1-4) - For Participating Authorities that have a requirement for more than one lot, out of lots 1, 2, 3 and 4 wishes to run a competitive exercise for a sole award.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £75,000,000

II.2) Description

II.2.1) Title

Lot No

Lot 1 Document Management

II.2.2) Additional CPV code(s)

72512000 - Document management services

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

This lot includes a comprehensive range of document management services to include but not limited to Document Storage, scanning, and secure destruction of records.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot No

Lot 2 Communications tools

II.2.2) Additional CPV code(s)

• 79571000 - Mailing services

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

This lot presents the integration of solutions that is supported by secure and resourceful processes. Tools that assist mailing and document processing tasks that integrate communication with a mixture of traditional systems and innovative ones.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot No

Lot 3 External Print Solution

II.2.2) Additional CPV code(s)

• 79810000 - Printing services

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

This lot will cover the external printing solutions to include letterhead, leaflets and other design and digital and/or physical printing requirement of the Participating Authorities.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot No

Lot 4 Print Management

II.2.2) Additional CPV code(s)

• 79811000 - Digital printing services

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

This lot presents a comprehensive solution to optimise printing infrastructure, streamline workflows and reduce costs.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot No

Lot 5 Aggregation of lot option (1-4)

II.2.2) Additional CPV code(s)

• 30232100 - Printers and plotters

II.2.3) Place of performance

NUTS codes

• UK - United Kingdom

II.2.4) Description of the procurement

For Participating Authorities that have a requirement for more than one lot, out of lots 1, 2, 3 and 4 wishes to either direct award or run a competitive exercise for a sole award.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

This framework will run 3 years with the option for HealthTrust Europe, at their discretion, to extend for a further 1 year.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: <u>2024/S 000-028611</u>

Section V. Award of contract

Lot No

1

Title

Document Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 December 2024

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

United Kingdom

NUTS code

Country

• UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

V.2.3) Name and address of the contractor

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number
00435445
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Ricoh UK Limited
900 Pavilion Drive, Northampton Business Park
Northampton
NN4 7RG
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
01271033
The contractor is an SME
No
V.2.3) Name and address of the contractor
Iron Mountain (UK) PLC
Ground Floor 4 More London Riverside
London
SE1 2AU
Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

01478540

The contractor is an SME

No

V.2.3) Name and address of the contractor

Restore Plc

8 Beam Reach, Coldharbour Lane, Rainham

Essex

RM13 9YB

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

05169780

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £30,000,000

Section V. Award of contract

Lot No

2

Title

Communications tools

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 December 2024

V.2.2) Information about tenders

Number of tenders received: 9

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Opus Trust Marketing Limited Trading as Adare SEC Limited

133 Scudamore Road, Braunstone Frith Industrial Estate

Leicester

LE3 1UQ

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

03829462

The contractor is an SME Yes V.2.3) Name and address of the contractor Allied Publicity Services (Manchester) Limited Chetham House, Bird Hall Lane, Cheadle Heath Greater Manchester SK3 0ZP Country **United Kingdom NUTS** code • UK - United Kingdom National registration number 681528 The contractor is an SME Yes V.2.3) Name and address of the contractor **Apogee Corporation Limited** Nimbus House, Liphook Way Kent

ME16 0FZ

Country

United Kingdom

NUTS code

The contractor is an SME No V.2.3) Name and address of the contractor **CFH DOCMAIL LTD** ST PETER'S PARK, WELLS ROAD, WESTFIELD Radstock BA3 3UP Country **United Kingdom NUTS** code • UK - United Kingdom National registration number 01716891 The contractor is an SME Yes V.2.3) Name and address of the contractor Harlow Printing Limited Maxwell Street South Shields **NE33 4PU**

• UK - United Kingdom

02853595

National registration number

United Kingdom NUTS code • UK - United Kingdom National registration number 00435445 The contractor is an SME Yes V.2.3) Name and address of the contractor **Imail Comms Limited** Unit 3 Manor Park Ind Est., Quinn Close Coventry Country **United Kingdom NUTS** code • UK - United Kingdom National registration number 13535125 The contractor is an SME Yes V.2.3) Name and address of the contractor **PSL Print Management Limited**

Units A59-60, Red Scar Business Park, Longridge Road

Country

Preston
PR2 5ND
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
02084294
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Ricoh UK Limited
900 Pavilion Drive, Northampton Business Park
Northampton
NN4 7RG
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
01271033
The contractor is an SME
No

V.2.3) Name and address of the contractor

Synertec Limited

2 Castle Road, Chelston Business Park

Wellington

TA21 9JQ

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

03717583

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £15,000,000

Section V. Award of contract

Lot No

3

Title

External Print Solutions

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 December 2024

V.2.2) Information about tenders

Number of tenders received: 8

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Allied Publicity Services (Manchester) Limited

Chetham House, Bird Hall Lane, Cheadle Heath

Greater Manchester

SK3 0ZP

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

681528

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
02853595
The contractor is an SME
No
V.2.3) Name and address of the contractor
Collector Set Printers Limited
House, Sir Thomas Longley Road, Medway City Estate Rochester
Kent
ME2 4DP
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
02853595
The contractor is an SME
Yes
V.2.3) Name and address of the contractor

Continuous Dataprint (UK) Limited

Forms House 74-82 Rose Lane, Mossley Hill
Liverpool
L18 8EE
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
2696956
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Corporate Document Services Limited
Riverside House, 7 Canal Wharf
Leeds
LS11 5AS
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
02925653
The contractor is an SME

No

V.2.3) Name and address of the contractor

Cubiquity Limited

51-53 Queen Street

Wolverhampton

WV1 1ES

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

6925648

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Chetham House Limited T/A SF Taylor

Unit 13 Bamford Business Park Hibbert Street

Stockport

SK4 1PL

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

6989033

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £11,000,000

Section V. Award of contract

Lot No

4

Title

Print Management

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 December 2024

V.2.2) Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

02853595

The contractor is an SME
No
V.2.3) Name and address of the contractor
Aurora Managed Services Ltd
1-2 Castle Lane
London
SW1E 6DR
Country
United Kingdom
NUTS code
UK - United Kingdom
National registration number
06228885
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Harlow Printing Limited
Maxwell Street
South Shields
NE33 4PU
Country
United Kingdom
NUTS code

UK - United Kingdom
 National registration number
 00435445
 The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Kyocera Document Solutions UK

Eldon Court, 75 - 77 London Road

Reading

RG1 5BS

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

02150688

The contractor is an SME

No

V.2.3) Name and address of the contractor

Ricoh UK Limited

900 Pavilion Drive, Northampton Business Park

Northampton

NN4 7RG

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £14,000,000

Section V. Award of contract

Lot No

5

Title

Aggregation of Lot option (1-4)

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

10 December 2024

V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Apogee Corporation Limited

Nimbus House, Liphook Way

Kent

ME16 0FZ

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

02853595

The contractor is an SME

No

V.2.3) Name and address of the contractor

Harlow Printing Limited

Maxwell Street

South Shields

NE33 4PU

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

00435445

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Ricoh UK Limited

900 Pavilion Drive, Northampton Business Park

Northampton

NN4 7RG

Country

United Kingdom

NUTS code

• UK - United Kingdom

National registration number

01271033

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

HealthTrust Europe LLP (HTE) acting as agent for the Mid and South Essex NHS Foundation Trust ("MSE")

19 George Road
Birmingham
B15 1NU
Country
United Kingdom
VI.4.2) Body responsible for mediation procedures
Legal Department, HealthTrust Europe
19 George Road
Birmingham
B15 1NU
Country
United Kingdom
VI.4.4) Service from which information about the review procedure may be obtained
HealthTrust Europe LLP
19 George Road
Birmingham
B15 1NU
Country
United Kingdom