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Planning

## **Pre Market Engagement - Passenger baggage handling services**

Network Rail Infrastructure Ltd

F01: Prior information notice

Prior information only

Notice identifier: 2023/S 000-000262

Procurement identifier (OCID): ocids-h6vhtk-03953f

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### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Network Rail Infrastructure Ltd

1 Eversholt Street

London

NW1 2DN

#### **Email**

[Vicky.Brown2@networkrail.co.uk](mailto:Vicky.Brown2@networkrail.co.uk)

#### **Telephone**

+44 1908781000

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

[www.networkrail.co.uk](http://www.networkrail.co.uk)

Buyer's address

<https://networkrail.bravosolution.co.uk/web/login.html>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Other activity

Rail Industry

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**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

Pre Market Engagement - Passenger baggage handling services

**II.1.2) Main CPV code**

- 63112100 - Passenger baggage handling services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Network Rail (NR) is looking to find a partner to support with the management of lost property and baggage storage. The lost property management is a requirement of Network Rail's partnership with its TOCs (train operating companies). The partnership will support the aims of the NR "Putting Passengers First" programme by ensuring we provide vital passenger services as well as ensuring the highest possible repatriation rates for items lost across the rail network.

This opportunity will not only generate sustainable income from the estate for investment in the rail infrastructure it will also ensure that the cost of the lost property operation is profitable from the baggage storage activities. NR wishes to engage with Suppliers on this opportunity prior to going out to tender.

NR is looking for a Supplier who will be responsible for the full end-to-end service for the management of luggage storage and lost property and revenue generation. NR will hold a Supplier Day in London on the 1st of February 2023 where Suppliers will learn more about this opportunity.

Please find details of how to register on page 6 of the RFI document entitled Left Luggage and Lost Property in NR Managed Stations. This can be found under "view Current Opportunities" on our eSourcing Portal Bravo

<https://networkrail.bravosolution.co.uk/web/login.html>

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 79713000 - Guard services

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

The purpose of this RFI is to engage with the supply base and request information relating to the existing solutions available in the market, specifically this RFI will look to address the following areas:

- Identify suitable suppliers available in the market;
- Identify the functionality and capabilities of the suppliers available in the market;
- Understand how the supplier will take our estate to market and the sales strategy they may use;
- Preferred contractual model (e.g concession agreement / management agreement / other);
- Identify any additional services or concepts that NR have not considered – this information may then be considered to support NR in developing its specification for the future tender;
- Understand how suppliers work in a safe and sustainable manner; and
- Understanding what commercial models currently used for this type of service and what does/doesn't work well.

Please note that any content received in response to this RFI will be used purely for information purposes only and will not be deemed as forming part of any proposed bid now, or any potential future tender.

NR will provide left luggage/retail spaces across its managed stations. The supplier will be responsible for the provision of the following services:

- Accepting all lost property items from TOCs from trains terminating at NR managed stations;
- Storage of all lost property items for 90 days on site;
- Storage of all lost property items for 60 days in an external facility;
- Checking in, scanning and managing left baggage;
- Sale of travel related accessories;
- Conducting security checks across all items; and
- Marketing and advertising goods and services.

The following managed stations will have this retail offering:

- Birmingham New Street

- Bristol Temple Meads
- Clapham Junction
- Edinburgh Waverley
- Glasgow Central
- Guildford
- Leeds
- Liverpool Lime Street
- London Bridge
- London Cannon Street
- London Charing Cross
- London Euston
- London King's Cross
- London Liverpool Street
- London Paddington
- London Victoria
- London Waterloo
- Manchester Piccadilly
- Reading
- St Pancras International (Low Level)

NR is seeking to understand the types of Suppliers that work in this market, their strategy for delivering a range of activities, how they would manage our lost property requirements and drive commercial performance for both baggage storage and non baggage related retail.

The Supplier will be responsible for:

- Lost property management
- Left Luggage management
- Travel related retail sales
- Safety and security checks

NR is looking to tender this requirement in the near future. Any potential tender event in relation to this requirement will be issued via the NR procurement platform – BravoNR.

Please note any discussions which do occur will cease immediately should a formal competition ultimately be announced. NR is committed to ensuring fairness, openness and transparency, and to following EU procurement regulations. The Periodic Indicative Notice is issued solely for the purpose of conducting pre-procurement market engagement via a request for information and does not constitute any commitment to undertake any procurement in the future. Interested parties will not be prejudiced by any response or failure to respond to the PIN event and a response to this PIN does not guarantee any invitation to participate in this event or any future procurement.

This PIN does not constitute a call for competition to procure any services, supplies or works mentioned in this PIN and NR will not accept any proposals offered in response to this PIN.

#### **II.2.14) Additional information**

NR is not liable for any costs, fees, or expenses incurred by any party in replying to or attending any PIN event. Any procurement of any services, supplies or works by NR will be carried out strictly in accordance with the provisions of the Procurement Regulations.

### **II.3) Estimated date of publication of contract notice**

27 March 2023

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section VI. Complementary information**

### **VI.3) Additional information**

To access the RFI submission document please go to our Bravo Site and select view current opportunities.

<https://networkrail.bravosolution.co.uk/web/login.html>