

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/000025-2021>

Contract

## **ID 3126116 DfE - Invest NI - Provision of a Northern Ireland Aerospace Diversification Programme**

Invest Northern Ireland

F03: Contract award notice

Notice identifier: 2021/S 000-000025

Procurement identifier (OCID): ocids-h6vhtk-02875f

Published 4 January 2021, 11:08am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Invest Northern Ireland

1 Bedford St

BELFAST

BT2 7Es

#### **Email**

[SSDAdmin.CPD@finance-ni.gov.uk](mailto:SSDAdmin.CPD@finance-ni.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UK - UNITED KINGDOM

#### **Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

#### **I.4) Type of the contracting authority**

Body governed by public law

#### **I.5) Main activity**

General public services

---

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

ID 3126116 DfE - Invest NI - Provision of a Northern Ireland Aerospace Diversification Programme

Reference number

ID 3126116

#### **II.1.2) Main CPV code**

- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Invest NI wishes to appoint a Contractor to deliver a Northern Ireland Aerospace Customer Diversification Programme. The Programme shall focus on researching and identifying opportunities and generating leads in complementary, high value advanced manufacturing sectors. The Programme shall place emphasis on those external markets where the Northern Ireland Aerospace supply chain and associated technology supply chain can compete and will identify and target emerging opportunities in aerospace to position the sector for the inevitable upturn and new world of aerospace. The Programme will research and identify areas where the existing manufacturing supply chain can collaborate with Northern Ireland's cybersecurity and technology sectors to target emerging opportunities in new sectors and aerospace with a view to the decarbonisation of aviation.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £136,500

### **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 79400000 - Business and management consultancy and related services
- 79410000 - Business and management consultancy services
- 73000000 - Research and development services and related consultancy services
- 73200000 - Research and development consultancy services

### **II.2.3) Place of performance**

NUTS codes

- UKN - NORTHERN IRELAND

### **II.2.4) Description of the procurement**

Invest NI wishes to appoint a Contractor to deliver a Northern Ireland Aerospace Customer Diversification Programme. The Programme shall focus on researching and identifying opportunities and generating leads in complementary, high value advanced manufacturing sectors. The Programme shall place emphasis on those external markets where the Northern Ireland Aerospace supply chain and associated technology supply chain can compete and will identify and target emerging opportunities in aerospace to position the sector for the inevitable upturn and new world of aerospace. The Programme will research and identify areas where the existing manufacturing supply chain can collaborate with Northern Ireland's cybersecurity and technology sectors to target emerging opportunities in new sectors and aerospace with a view to the decarbonisation of aviation.

### **II.2.5) Award criteria**

Quality criterion - Name: AC1 Key Personnel Experience Aerospace, Defence and Space. / Weighting: 15.4

Quality criterion - Name: AC2 Key Personnel Experience in Advanced Manufacturing, Medical Devices, Electric vehicles, Hydrogen Economy, and Cybersecurity. / Weighting: 14.7

Quality criterion - Name: AC3 Research and identify new sectors / markets / customers for the Northern Ireland Aerospace supply chain / Weighting: 14

Quality criterion - Name: AC4 Research and identify opportunities for existing Northern Ireland Aerospace cluster to collaborate with Northern Ireland technology sector to target emerging opportunities in aerospace and in particular decarbonisation/ green aviation. / Weighting: 10.5

Quality criterion - Name: AC5 Undertake a review of the capabilities of the wider Northern Ireland Aerospace supply chain. / Weighting: 8.4

Quality criterion - Name: AC6 Identify key differentiators / Unique Selling Points USPs – for the identified new diversification sectors and the aerospace sector. / Weighting: 4.2

Quality criterion - Name: AC7 Sales and marketing promotional tools / Weighting: 2.8

Cost criterion - Name: AC8 Total Contract Price / Weighting: 30

#### **II.2.11) Information about options**

Options: Yes

Description of options

This Contract is anticipated to commence in December 2020 and shall remain in force until 5 April 2022. There will be an option within the Contract, pending satisfactory performance and evaluation and budgetary approval, to extend the programme for one further period of 12 months

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The value in II.1.7 is for Phase 1. Phase 2 and 3 will depend on future funding. The estimated total value of this Contract will be between £0.2m and £1.25m exc. VAT

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

Accelerated procedure

Justification:

The COVID-19 outbreak has given rise to an urgent need for the supply of strategic research to inform the diversification of the Northern Ireland Aerospace manufacturing supply chain which has been devastated by the reduction in air travel (2000 job losses since March 2020). The available budget is only in place until 5th April 2021 to deliver the outputs for Phase 1 of the Programme, and if Phase 1 is not successfully completed within this timeframe, the anticipated benefits of the research will not be realised, and the potential to secure budget to deliver Phases 2 and 3 of this critical Programme will be lost. This does not give Invest Northern Ireland sufficient time to comply with the standard open procedure timescales for this procurement. Invest Northern Ireland

considers this to be a state of urgency which it has duly substantiated. Accordingly, Invest Northern Ireland is using the accelerated

time limits permitted under PCR2015 (regulation 27(5) in respect of this procurement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2020/S 214-525825](#)

---

## **Section V. Award of contract**

### **Contract No**

1

### **Title**

Contract

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

4 January 2021

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

KPMG

The Soloist Building, 1 Lanyon Place

Belfast

BT1 3LP

Email

[ie-fm-belfasttenders@kpmg.ie](mailto:ie-fm-belfasttenders@kpmg.ie)

Telephone

+44 2890243377

Country

United Kingdom

NUTS code

- UK - UNITED KINGDOM

Internet address

<https://etendersni.gov.uk/epps>

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £208,333

Total value of the contract/lot: £136,500

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

Contract Monitoring. The successful Contractor's performance on this Contract will be managed as per the specification and regularly monitored (see Procurement Guidance Note 01/12 - Contract Management - Procedures and Principles). Contractors not delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a contractor fails to reach satisfactory levels of contract performance they will be given a specified time to improve. If, after the specified time, they still fail to reach satisfactory levels of contract performance, the matter will be escalated to senior management in CPD for further action. . . If this occurs and their performance still does not improve to satisfactory levels within the specified period, it may be regarded as an act of grave professional misconduct and they may be issued with a Notice of Unsatisfactory Performance and this Contract may be terminated. A central register of



such Notices for supplies and services contracts will be maintained and published on the CPD website.. . Any contractor in receipt of a Notice of Unsatisfactory Performance will be required to declare this in future tender submissions for a period of three years from the date of issue of the Notice. It may also result in the contractor being excluded from all procurement competitions being undertaken by Centres of Procurement Expertise on behalf of bodies covered by the Northern Ireland Procurement Policy..

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

The UK does not have any special review body with responsibility for appeal/mediation procedures in public procurement competitions. Instead; any challenges are dealt with by the High Court, Commercial Division, to which proceedings may be issued regarding alleged breaches of the PCR 2015'

Belfast

Country

United Kingdom

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

CPD complied with the Public Contracts Regulations 2015 and incorporated a standstill period (i.e. a minimum of 10 calendar days) at the point information on the award of contract was communicated to tenderers. That notification provided full information on the award decision. This provided time for the unsuccessful tenderers to challenge the award decision before the contract was entered into.