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Contract

## **ID6196 Onward Travel Services - Stansted Airport**

Stansted Airport Limited

F03: Contract award notice

Notice identifier: 2025/S 000-000016

Procurement identifier (OCID): ocds-h6vhtk-043406

Published 2 January 2025, 11:44am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Stansted Airport Limited

Enterprise House, Stansted Airport

Stansted

CM24 1QW

#### **Contact**

Gregory Mina

#### **Email**

[gregory.mina@stanstedairport.com](mailto:gregory.mina@stanstedairport.com)

#### **Telephone**

+44 1279272034

#### **Country**

United Kingdom

**NUTS code**

UKI - London

**National registration number**

01990920

**Internet address(es)**

Main address

<https://www.stanstedairport.com/>

**I.4) Type of the contracting authority**

Other type

Utility

**I.5) Main activity**

Other activity

Airport-related activities

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

ID6196 Onward Travel Services - Stansted Airport

Reference number

ID6196

#### **II.1.2) Main CPV code**

- 60172000 - Hire of buses and coaches with driver

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Onward travel coach services to and from Stansted Airport to London and other regional cities in the UK.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £405,097,790

### **II.2) Description**

#### **II.2.1) Title**

Lot 1 - London Routes

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 60172000 - Hire of buses and coaches with driver

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

Stansted Airport

### **II.2.4) Description of the procurement**

Onward travel coach services to and from Stansted Airport to London

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30

Cost criterion - Name: Commercial / Weighting: 70

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - London Routes

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 60171000 - Hire of passenger cars with driver

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

Stansted Airport

#### **II.2.4) Description of the procurement**

Onward travel coach services to and from Stansted Airport to London

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30

Cost criterion - Name: Commercial / Weighting: 70

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Lot 3 - Regional

Lot No

3

#### **II.2.2) Additional CPV code(s)**

- 60171000 - Hire of passenger cars with driver

#### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

Stansted Airport

#### **II.2.4) Description of the procurement**

Onward travel coach services to and from Stansted Airport to regional towns and cities in the

UK.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 30

Cost criterion - Name: Commercial / Weighting: 70

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-019159](#)

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## **Section V. Award of contract**

### **Contract No**

CW57812

### **Lot No**

1 & 3

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

23 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

National Express Limited

National Express House, Birmingham Coach Station, Mill Lane, Digbeth

Birmingham

B5 6DD

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £315,706,043

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## **Section V. Award of contract**

### **Contract No**

CW57814

### **Lot No**

2

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

11 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Flibtravel International UK Limited

Lake House Market Hill

Royston

SG8 9JN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £89,391,747

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Public Procurement Review Service

Cabinet Office

London

Email

[publicprocurementreview@cabinetoffice.gov.uk](mailto:publicprocurementreview@cabinetoffice.gov.uk)

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Stansted Airport Limited incorporated a standstill period at the point information on the award of the contract is communicated to tenderers. The notification provided full information on the award decision. The standstill period, which lasts for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into. The Concessions Contracts Regulations 2016 provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland).