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Contract

ID6196 Onward Travel Services - Stansted Airport

Stansted Airport Limited

F03: Contract award notice

Notice identifier: 2025/S 000-000016

Procurement identifier (OCID): ocds-h6vhtk-043406

Published 2 January 2025, 11:44am

Section I: Contracting authority

I.1) Name and addresses

Stansted Airport Limited

Enterprise House, Stansted Airport

Stansted

CM24 1QW

Contact

Gregory Mina

Email

gregory.mina@stanstedairport.com

Telephone

+44 1279272034

Country

United Kingdom

NUTS code

UKI - London

National registration number

01990920

Internet address(es)

Main address

<https://www.stanstedairport.com/>

I.4) Type of the contracting authority

Other type

Utility

I.5) Main activity

Other activity

Airport-related activities

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

ID6196 Onward Travel Services - Stansted Airport

Reference number

ID6196

II.1.2) Main CPV code

- 60172000 - Hire of buses and coaches with driver

II.1.3) Type of contract

Services

II.1.4) Short description

Onward travel coach services to and from Stansted Airport to London and other regional cities in the UK.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £405,097,790

II.2) Description

II.2.1) Title

Lot 1 - London Routes

Lot No

1

II.2.2) Additional CPV code(s)

- 60172000 - Hire of buses and coaches with driver

II.2.3) Place of performance

NUTS codes

- UKI - London

Main site or place of performance

Stansted Airport

II.2.4) Description of the procurement

Onward travel coach services to and from Stansted Airport to London

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30

Cost criterion - Name: Commercial / Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2 - London Routes

Lot No

2

II.2.2) Additional CPV code(s)

- 60171000 - Hire of passenger cars with driver

II.2.3) Place of performance

NUTS codes

- UKI - London

Main site or place of performance

Stansted Airport

II.2.4) Description of the procurement

Onward travel coach services to and from Stansted Airport to London

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30

Cost criterion - Name: Commercial / Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 3 - Regional

Lot No

3

II.2.2) Additional CPV code(s)

- 60171000 - Hire of passenger cars with driver

II.2.3) Place of performance

NUTS codes

- UKI - London

Main site or place of performance

Stansted Airport

II.2.4) Description of the procurement

Onward travel coach services to and from Stansted Airport to regional towns and cities in the

UK.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30

Cost criterion - Name: Commercial / Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive procedure with negotiation

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-019159](#)

Section V. Award of contract

Contract No

CW57812

Lot No

1 & 3

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

23 December 2024

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

National Express Limited

National Express House, Birmingham Coach Station, Mill Lane, Digbeth

Birmingham

B5 6DD

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £315,706,043

Section V. Award of contract

Contract No

CW57814

Lot No

2

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 December 2024

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Flibtravel International UK Limited

Lake House Market Hill

Royston

SG8 9JN

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £89,391,747

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Public Procurement Review Service

Cabinet Office

London

Email

publicprocurementreview@cabinetoffice.gov.uk

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

Stansted Airport Limited incorporated a standstill period at the point information on the award of the contract is communicated to tenderers. The notification provided full information on the award decision. The standstill period, which lasts for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into. The Concessions Contracts Regulations 2016 provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland).